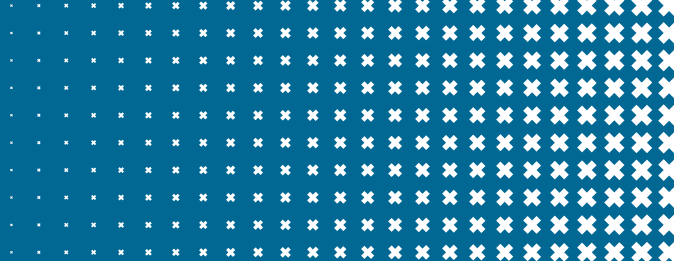




UNIVERSITY OF AMSTERDAM

Amsterdam Institute for Advanced labour Studies



Invitation AIAS conference

KIT Amsterdam, Friday 1 September 2017

Wages in Global Perspective

Monitoring Wages Worldwide through WageIndicator



WageIndicator.org

More information
uva-aias.net/events



AIAS works!

Rebalancing labour between market and regulation

Friday 1 September 2017
Royal Tropical Institute, Amsterdam

WAGES IN GLOBAL PERSPECTIVE

MONITORING WAGES WORLDWIDE THROUGH WAGEINDICATOR

This year the Yearly Conference of AIAS is entitled 'Wages in Global Perspective', referring to the achievement and potential of a global data tool with which AIAS is closely connected, that is, the WageIndicator. This Internet-based tool of comparing and sharing wages resulted from a joint initiative of WageIndicator Foundation director Paulien Osse and AIAS research coordinator Kea Tijdens back in 1999. Over the years, AIAS has played its role in the Foundation's Supervisory Board.

Currently, WageIndicator has websites in 92 countries, and in 2016 nearly 40 million unique visitors consulted these websites.

The sites present detailed information on various kinds of wages and salaries, putting them in their national context: real wages, bargained wages, minimum wages, living or decent wages. The response of the thousands of visitors filling out the related, continuous WageIndicator web survey allows a massive amount of analyses of the connection between wages on the one hand and personal and structural characteristics on the other, such as union membership, industry, occupations, skills, migration patterns, and much more. Such analyses have already resulted in over 450 books, reports and journal articles. At the conference a range of researchers will present outcomes of WageIndicator-based research. Improving the representativeness of a voluntary web survey like that of WageIndicator represents a challenge in itself, and presentations will also deal with this issue.

Finally, a forum of internationally reputed researchers will question 'What's next for WageIndicator-based Research?', focusing on research perspectives and challenges. During the conference techniques will be used as to optimize audience participation, such that presenters and forum members can consider questions and remarks from the audience at an early stage.

The 2017 AIAS conference will in particular be of interest for graduates and students in the social sciences, in particular in labour economics, sociology of labour markets and labour relations, organisation studies, international law, international strategy, and political science. be English. The conference will take place at KIT / Meetings & Events, Mauritskade 63, 1092 AD Amsterdam.

PROGRAMME Chair Paulien Osse (director WageIndicator Foundation)

MORNING PROGRAMME

09:30 hrs Registration

10:00 hrs. *Opening* by Paul de Beer / Maarten Keune

10:15 hrs. *Wages in Global Perspective*
Maarten van Klaveren (researcher AIAS)

10:30 hrs *The WageIndicator and AIAS research*
Paulien Osse (director WageIndicator)
Kea Tijdens (researcher AIAS)

11:15 hrs. Break

11:45 hrs. *Minimum wages in India and worldwide*
Biju Varkkey (professor Indian Institute of Management Ahmedabad)
Kea Tijdens (researcher AIAS)

12:15 hrs. *Wages and collective bargaining*
Nadia Pralitisari
(WageIndicator Indonesia office)
Daniela Ceccon
(data manager WageIndicator)

12:45 hrs. Lunch

AFTER LUNCH PROGRAMME

13:45 hrs. *Living Wages worldwide and Asia*

Martin Guzi (Masryk Uni Brno / CELSI Bratislava)
Maarten van Klaveren (researcher AIAS)

14:15 hrs. *Occupations, skills and wages*
Martin Kahanec (professor Central European University, Budapest / CELSI Bratislava)
Stefano Visintin (professor Universidad Camilo José Cela, Madrid)

14:45 hrs. *Creative but solid use of WageIndicator data*
Stephanie Steinmetz (researcher University of Amsterdam)
Pablo De Pedraza (JRC, Ispra, European Commission and former EDUWORKS fellow)

15:15 hrs. Audience participation time: Q&A
s

15:30 hrs. Break

16:00 hrs. *Forum: What's Next for WageIndicator-based Research?*
Klaus F. Zimmermann (professor Bonn University; Global Labor Organization (GLO) and UNU-MERIT);
Rafael Muñoz de Bustillo Llorente (professor Universidad de Salamanca); Biju Varkkey; Martin Kahanec; Kea Tijdens; Paul de Beer/Maarten Keune.

17:00 hrs. *Conclusion*

17:10 hrs. Reception

18:30 hrs. End of conference

See for more information
and registration

www.uva-aias.net/events

 #AIASconf

Wages in Global Perspective



Yearly AIAS Conference

KIT Amsterdam

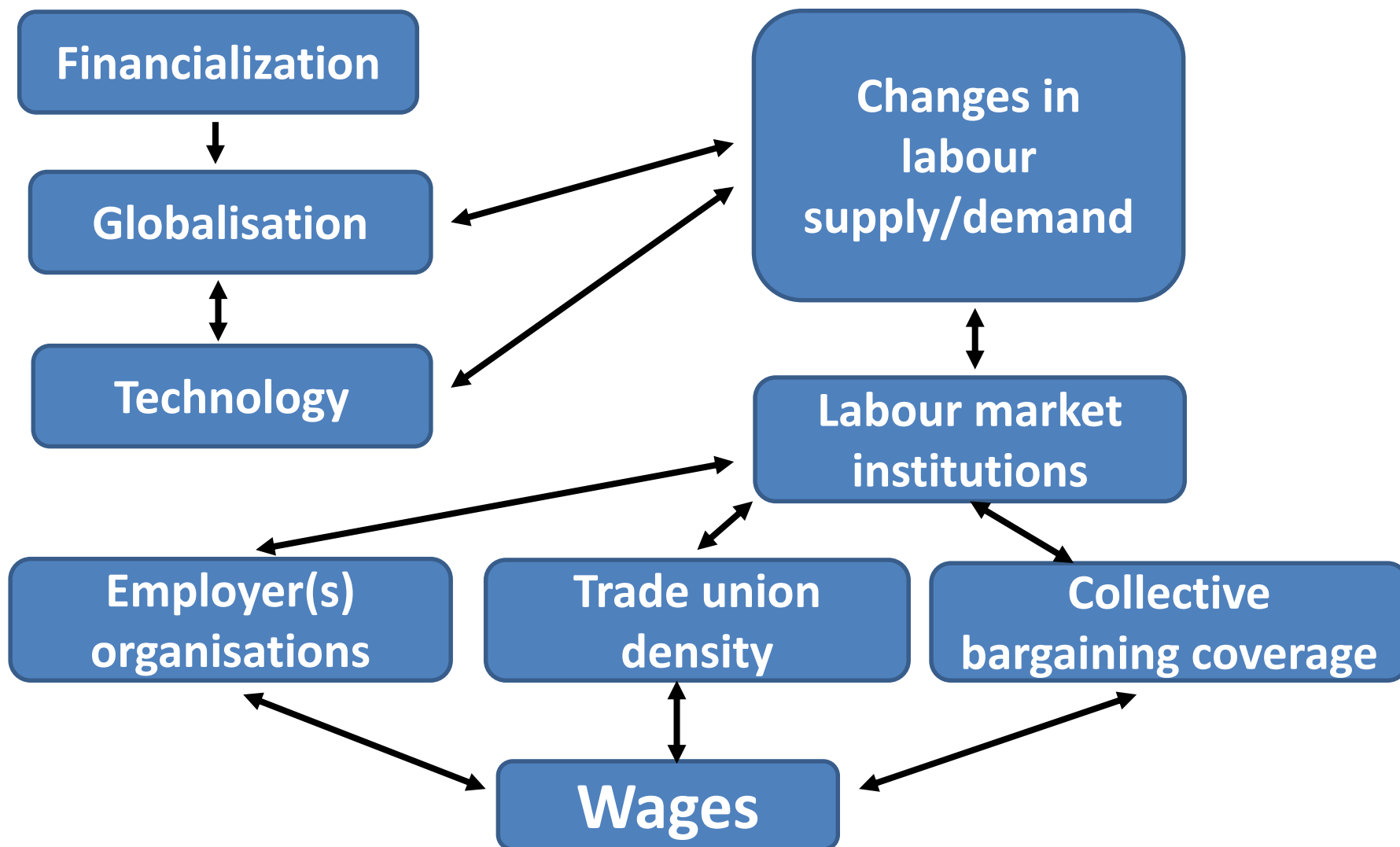
September 1, 2017

Maarten van Klaveren



- **Wages matter**
- **Stagnation in wage development worldwide**
- **Major trends influencing development of wages**
 - Industrial relations
 - Globalisation
 - Development of new technology
 - Financialization
- **Potential consequences of the ‘wage gap’**
- **Labour market institutions matter**

Contents in scheme





WAGES MATTER

- 1. Vital source of personal and household income**
 - Yet, not the only source: informal employment, self-employed*
- 2. Central to maximize aggregate demand and maintain economic growth**
- 3. Contribute to fairness and human dignity, in particular through minimum wages and workers' voice: collective bargaining and own choices**



STAGNATION IN WAGE DEVELOPMENT WORLDWIDE



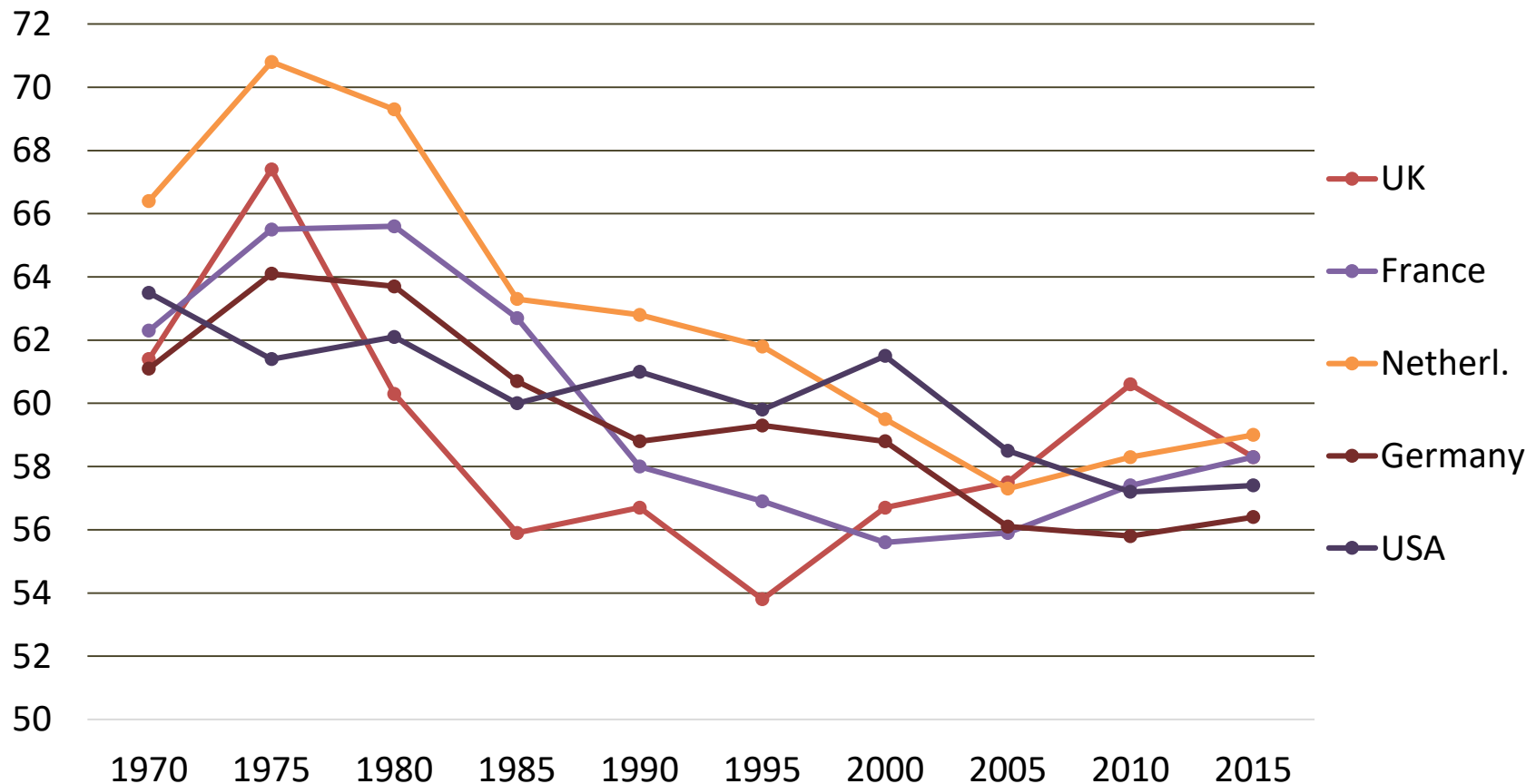
- 1. Measured by wage (labour income) share**
 - *Complications in calculating income of informally and self-employed*
 - For 133 countries in 2014 median value of wage share 0.53 = 2%points lower than in 1995 (ILO 2016/17)
- 2. Measured by development of real wages**
 - In EU28 over 2010-15 in half of all countries decrease of real wages (own calculations based on OECD/Ameco)
- 3. Measured by distance between average real wages and labour productivity increases**
 - for 36 developed countries if 1999=100, wage index 2015=109 and productivity index 2015=119 (ILO 2016/17)

STAGNATION IN WAGES WORLDWIDE:

Wage shares Europe / US



Wage shares, Europe/US, 1970-2015

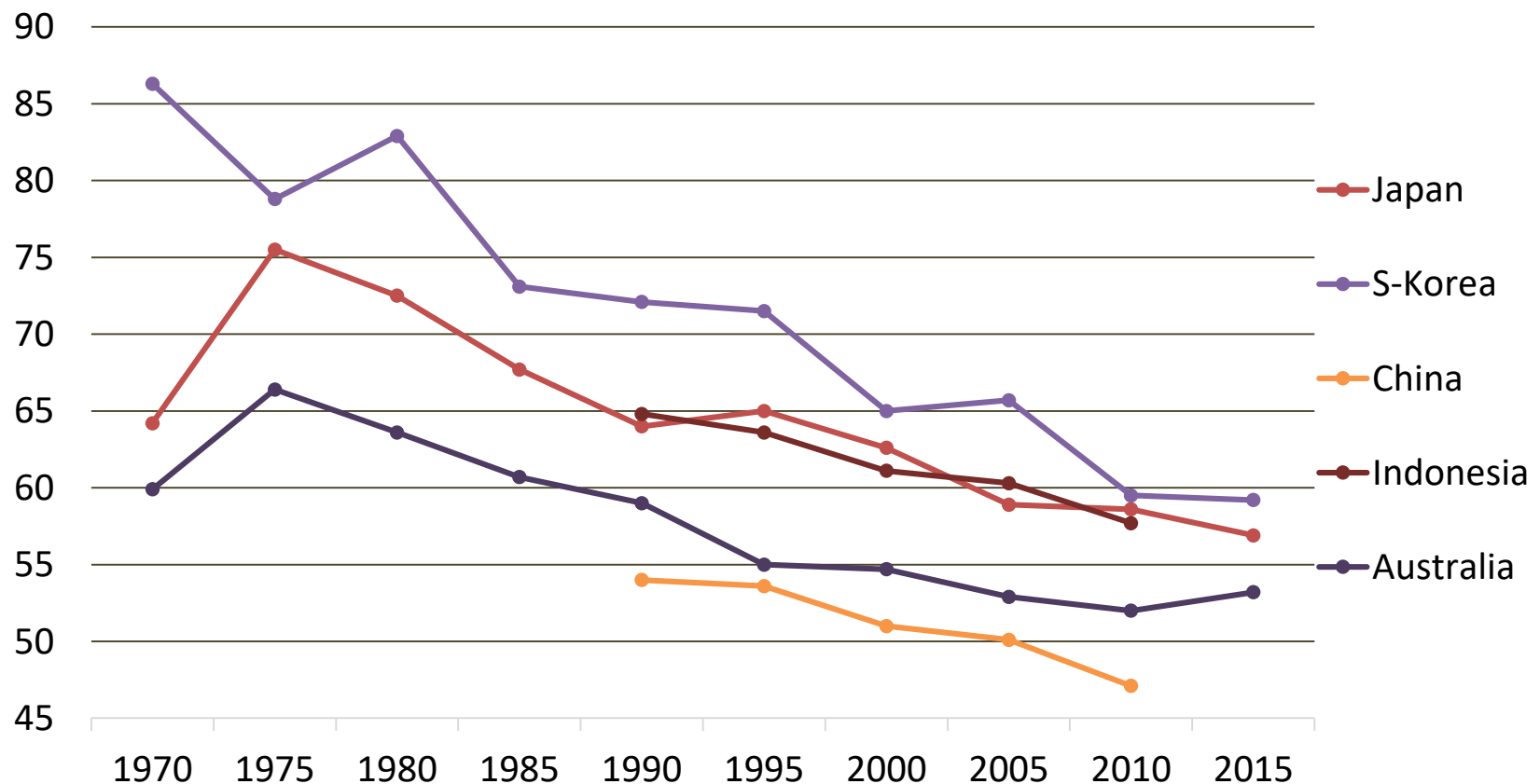


STAGNATION IN WAGES WORLDWIDE:

Wage shares Asia / Australia



Wage shares, Asia/Australia, 1970-2015





MAJOR TRENDS INFLUENCING DEVELOPMENT OF WAGES

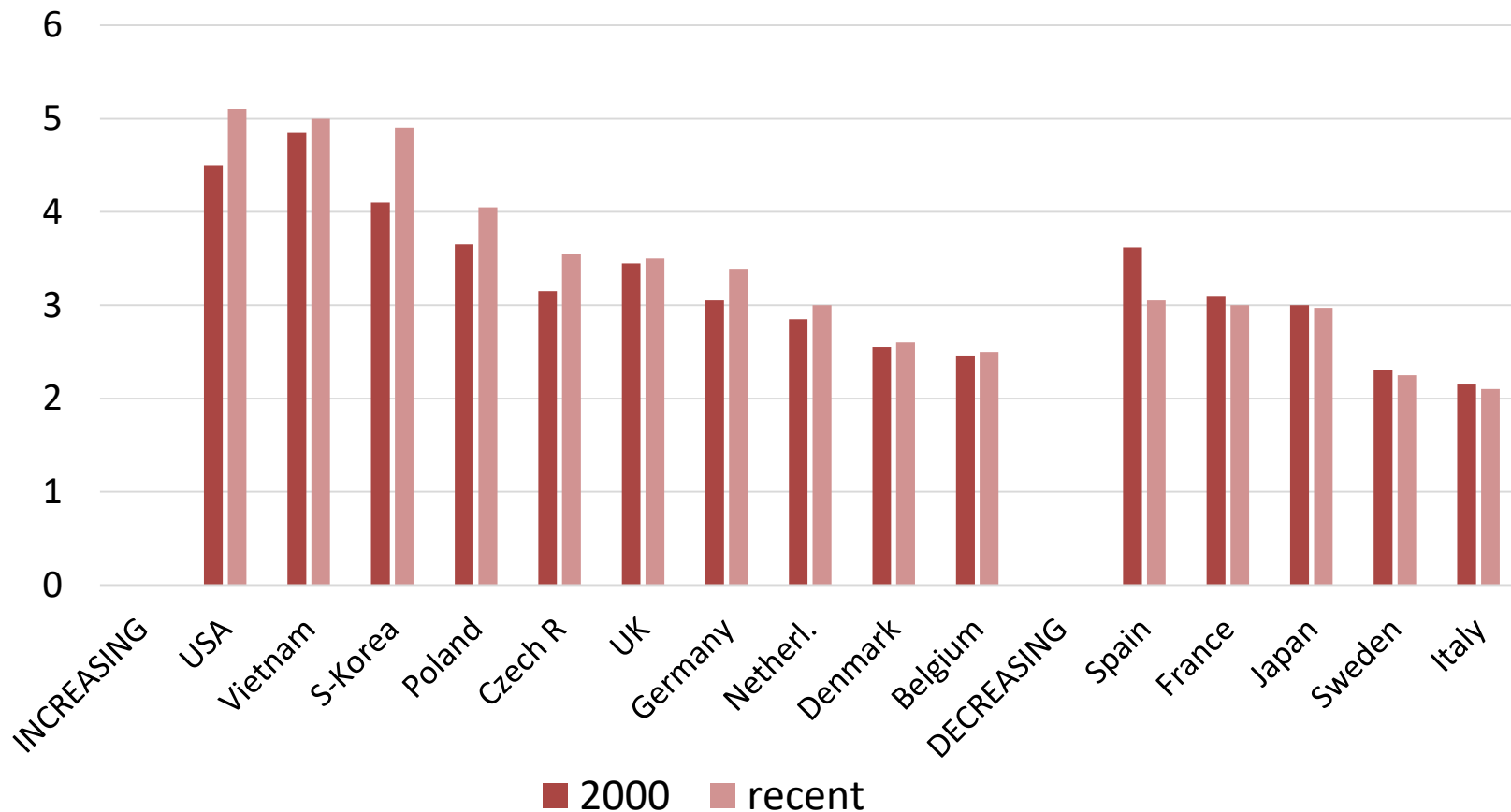


- **Industrial Relations: weakened position of labour**
- **Globalisation**
 - Speeding up in 1980/90s: entry of China and India to liberalised world markets, ‘doubling of global workforce’
 - Multinationals developing as ‘efficiency seekers’
 - Development of global value chains for retailer brands
 - Growing penetration of foreign direct investment in EU
- **Development of new technology**
 - Closely related to globalisation: advances in transport and IT, fragmenting of production processes
 - Newest waves implemented worldwide (robots in Foxconn factories)
- **Financialization**
 - Empowered shareholders align with excessively paid managers
 - Short-term decision-making, quarterly financial outcomes
 - Serious disconnect between profits and productive investment

WAGE INEQUALITY, 2000-recent



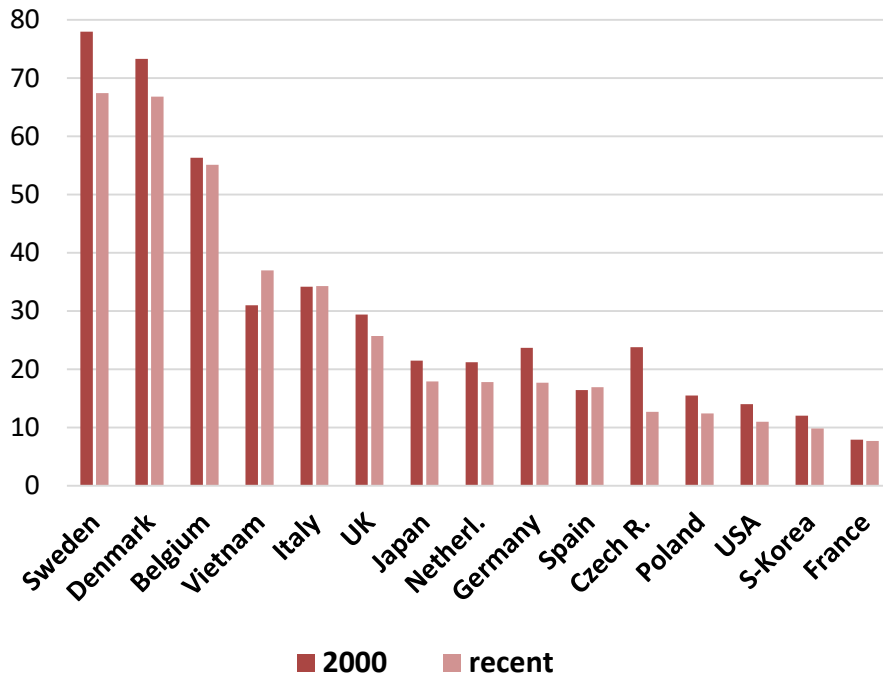
Wage Inequality (D9/D1), 2000-recent, 15 countries



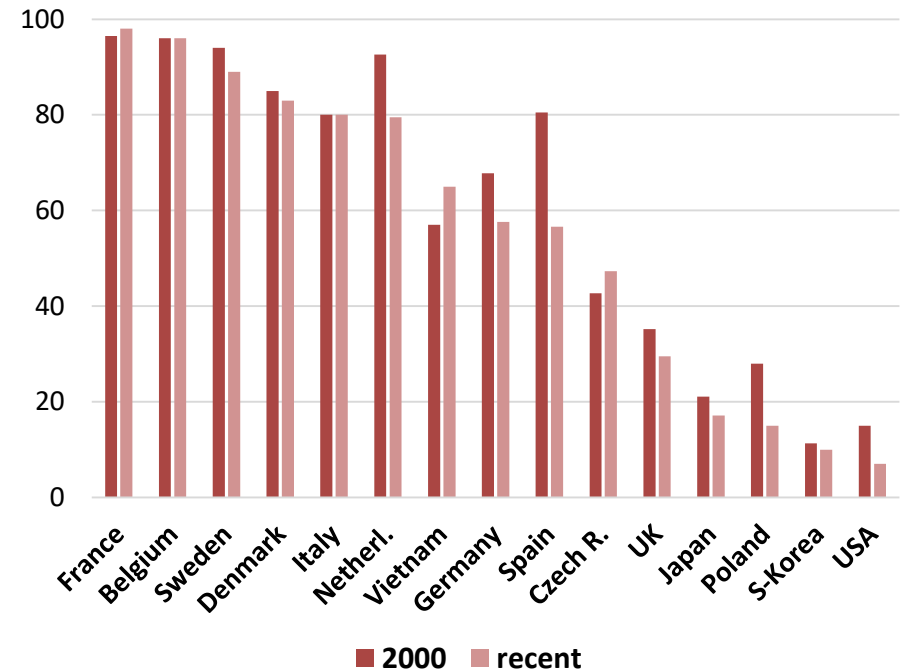
INDUSTRIAL RELATIONS: TRADE UNION DENSITY (& POWER), COLLECTIVE BARGAINING COVERAGE



Trade union density, 2000-recent, 15 countries



Collective bargaining coverage, 2000-recent, 15 countries



Correlations:

Wage Inequality – Trade Union Density: 2000 $R=-.565$; recent: $R=-.513$

Wage Inequality - Collective Bargaining Coverage: 2000 $R=-.630$, recent $R=-.687$ (mandatory extension!)

Trade Union Density - Collective Bargaining Coverage: 2000 $R=-0.500$, recent $R=0.583$

Trade Union Density - Collective Bargaining Coverage: development 2000-recent: $R=0.228$

POTENTIAL CONSEQUENCES OF THE 'WAGE GAP'



- **First, two caveats:**
 - Declining wage share does not always imply large(r) wage inequality: in many developing countries wage compression, notably around MW level
 - Also, declining *wage* share does not always relate to larger *income* inequality (larger Gini coefficient), research outcomes contradictory
- **Economic consequences**
 - Put brakes on aggregate domestic demand, hampers growth
 - Makes (revival) of export-led strategies based on relatively low wages seductive road for governments and large firms
 - Jointly with financialization in non-regulated context: larger debt problems for households and firms, economic instability, 'waiting for the next crisis'
- **Social and political consequences**
 - Impedes achievements in health and education, less facilities to maintain / strengthen labour market institutions upright, fight effects of polarization of occupational structures (LM intermediaries, vocational training)
 - Hampers position and perspectives of girls and women
 - Less social cohesion, excessive inequality is threat to democracy



LABOUR MARKET INSTITUTIONS MATTER



- **Return to correlation coefficients: labour market institutions do matter**
- **Addition 1**
 - In many developing countries trade unions quite weak (union density < 5%) and oppressed, as are labour market institutions
 - → strong efforts needed to improve their situation: capacity building, pressure on freedom of organisation and CB
- **Addition 2**
 - In EU from 2001-14 the (non)existence of employer organisations from 2001-2014 had stronger influence on collective bargaining coverage (and outcomes) than trade union density and power (own research)
 - → importance of revival of social dialogue at industry, national and European levels, as recently advertised by European Commission

THANK YOU ... AND FURTHER READING



Thank you for your attention!

Own sources:

Maarten van Klaveren and Kea Tijdens (2012) *Empowering Women in Work in Developing Countries*. Basingstoke: Palgrave Macmillan

Maarten van Klaveren, Kea Tijdens and Denis Gregory (2013) *Multinational Companies and Domestic Firms in Europe*. Basingstoke: Palgrave Macmillan

Maarten van Klaveren, Denis Gregory and Thorsten Schulten (eds) (2015) *Minimum Wages, Collective Bargaining and Economic Development in Asia and Europe*. Basingstoke: Palgrave Macmillan

Maarten van Klaveren and Denis Gregory (2017) *Restoring Multi-employer Bargaining in Europe: prospects and challenges*. Brussels: ETUI (forthcoming)



WageIndicator for worldwide data-collection and research



*AIAS annual conference
Wages in Global Perspective
Kea Tijdens
University of Amsterdam/AIAS
1 September 2017*





Outline

- **WageIndicator home page and national websites**
- **WageIndicator global data-collections**
- **Results of WageIndicator research**



Outline

- **WageIndicator home page and national websites**
- WageIndicator global data-collections
- Results of WageIndicator research

WageIndicator.org

• • • You Share, We Compare

Part of WageIndicator Foundation

Salaries



Salaries

- Wages in Context, Global
- Actual Wages by Occupation, 63 Countries
- Living Wages, 49 Countries
- Global Gender Pay Gap
- How to avoid a Gender Pay Gap. Improved Collective Agreements in Europe. A WageIndicator Project

Labour Law



Labour Law and Collective Agreements

- Collective Agreements, 25 Countries
- Labour Law in detail, 76 Countries
- Statutory Minimum Wages, 74 Countries
- Collective Agreements and how to avoid the Gender Pay Gap
- Labour Rights for Women - an overview

WageIndicator Foundation



WageIndicator Foundation

- WageIndicator - 15 years
- WageIndicator Conference book
- Publications
- Researchlab
- Data Access
- About the organisation

[Magazine.WageIndicator.org/15 years](http://Magazine.WageIndicator.org/15years)

Wages in Context for 80 Countries

WageIndicator Publications

WageIndicator Researchlab

Cost of Living Survey in 85 Countries Living Wage Calculations for 49 Countries

Wageindicator.org In...



Salary Checker in 63 Countries for your Job or Occupation

Collective Bargaining Agreements - Database



- [illegible]

Content of the websites:

Home page Paywizard.uk



Pay



Salary Check

- Highly educated men earn more than women in the same jobs, while women in low-skill jobs earn more than their male peers
- Salary Indication by occupation for Men and Women

Law & Advice



Labour Laws

- Does your salary measure up to other salaries in the UK?
- What effect will euro-sterling parity have on your salary and ability to spend or save?
- The UK housing market has calmed down, post-Brexit. Can you afford housing on your salary?

Career



Take a Course

- Customer service
- Stress management
- Written communication
- Is your overtime paid?
- How to apply for a job



Do you get a fair pay? Take our salary check!



And even in Chinese



工资



最低工资

低收入职工的最低工资是多少？

体面工作



职业安全

劳动合同都有哪几种？

生涯



职业与你

- 求职技巧
- 如何使你的简历出众

f t g+ in @

你的薪水应该是什么？



Wageindicator.cn 通讯

3-Se 订阅我们的Wageindicator.cn简讯

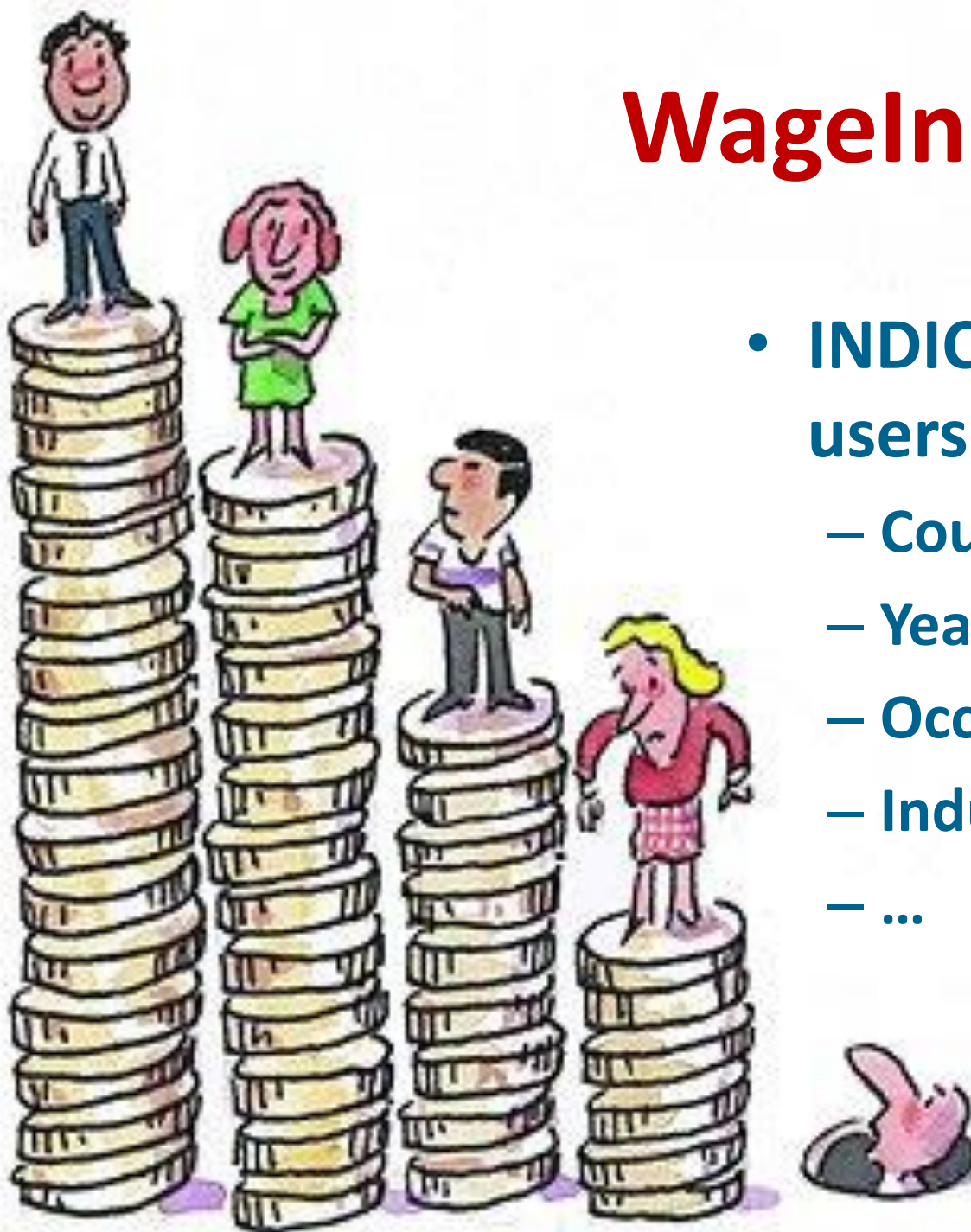
生育与工作

- 产假

企业家们的工资是多少？

- 谷歌总裁拉里·佩奇--1.00美元

WageIndicator



- INDICATES WAGES to users according to
 - Country
 - Years of service
 - Occupations
 - Industries
 - ...

- Offers

- Salary check
with reference salaries
- Information on labour law (minimum wages, collective agreements, working hours ...)
- Cost of living
- VIP wages
- ...

Salary Checker in 63 Countries for your Job or Occupation

Salary Survey in 85 Countries

Collective Agreements in 24 Countries

Minimum Wage Database in 74 Countries

Labour Law Database in 76 Countries

WageIndicator Projects

Wages in Context for 80 Countries

WageIndicator Publications

WageIndicator Researchlab

Cost of Living Survey in 85 Countries Living Wage Calculations
for 49 Countries

Elizabeth II

Queen of the United Kingdom, Canada, Australia,
New Zealand, and the other Commonwealth realms

Born: 1926 United Kingdom

Married

Children: 4

Annual: GBP 39,900,000.00

Monthly: GBP 3,325,000.00





Outline

- WageIndicator home page and national websites
- **WageIndicator global data-collections**
- Results of WageIndicator research

Need for global data



- **In a globalising economy ...**
 - we need worldwide comparative and up-to-date data for understanding global trends in national wage-setting institutions and industrial relations, f.e. trend towards greater wage/income inequality
 - we have to focus on collecting micro-level data for capturing the effects of national wage-setting institutions
- **Internet allows for global data-collection**
 - global surveys, managed from one IT system,
 - local data entry in global databases
- **WageIndicator maintains six global data collections**



- **Real Wages Database (Kea Tijdens)**
 - web-survey on work and wages: continuous, multi-lingual, volunteer survey
 - posted on all 92 WageIndicator websites: 100 000's of observations per year
 - data web-survey is used in Salary Check which in turn is used to collect data
 - offline data-collection using survey app
- **Cost of Living Database (Martin Guzi)**
 - cost-of-living survey asking for prices of 300 items, since 2014
 - posted on all 92 WageIndicator websites: 100 000's of price observations py
 - data is used for calculation living wages
 - offline data-collection using survey app
- **Minimum Wage Database (Khushi Mehta)**
 - collecting information about minimum wage rates and mechanism
 - global and national teams collect this information since 2010
 - posted on 82 national WageIndicator websites and on the home page

- **Labour Law Database (Iftikhar Ahmad)**
 - information available as text in English and in national language(s) on national WageIndicator websites and home, since 2008
 - database with coded information of 50 labour law topics for 152 countries
- **Collective Agreements Database (Daniela Ceccon)**
 - collecting full-text agreements from social partners, since 2013
 - growing number (700s) of agreements, currently from 57 countries
 - text is coded according to more than 100 variables
 - full text and codes are presented in the national WageIndicator websites
- **Database on industrial relations (Janna Besamusca)**
 - update of ICTWSS database (Jelle Visser, AIAS/U. Amsterdam)
 - on industrial relations and union density for 47 countries, since 1960
 - part of InGRID2 project, EU funded H2020 project for social research infrastructures (2016-2020), UvA partner, headed by Stephanie Steinmetz

THE SALARY SURVEY

2006-2015 result: 2.7m online surveys!



* Overall measured online surveys 2006-20015/ including mini surveys since 2012 - WI data 2006-2015



Outline

- WageIndicator home page and national websites
- WageIndicator global data-collections
- **Results of WageIndicator research**

Economic crisis in Germany and Netherlands

- **WageIndicator web-survey**

- Six survey questions about the impact of the economic crisis were included in German and Dutch web-surveys (Aug. 2009 - Dec. 2010)

- **Results: Workforce or wage adjustments?**

- Workforce adjustments continuous strategy in both countries
- No evidence of wage concessions being traded-off for job protection
- Collective bargaining ensured that wage-setting was more robust than employment protection
- Low-educated and low-wage employees reported wage reductions more often -->> economic crisis increased wage inequality
- Labour hoarding was reported predominantly by young, male employees with a permanent, full-time contract

Article

Wage and workforce adjustments in the economic crisis in Germany and the Netherlands

European Journal of Industrial Relations
2014, Vol. 29(2) 145-163
© The Author(s) 2014
Reprints and permissions:
sagepub.co.uk/journalsPermissions.nav
DOI: 10.1177/0959880113514181
eji.sagepub.com
SAGE

Kea Tijdens
Universiteit van Amsterdam, The Netherlands

Maarten van Klaveren
Universiteit van Amsterdam, The Netherlands

Reinhard Bispinck
Wirtschafts- und Sozialwissenschaftliches Institut (WSI), Düsseldorf, Germany

Heiner Dribbusch
Wirtschafts- und Sozialwissenschaftliches Institut (WSI), Düsseldorf, Germany

Fikret Öz
Institut Arbeit und Technik, Gelsenkirchen, Germany

Abstract
This study uses data from a continuous employee web-survey to investigate the trade-off between wage and workforce adjustments and the role of industrial relations in firm-level responses to the economic crisis in Germany and the Netherlands. Workforce adjustments seemed to be a continuous organizational strategy, but wage adjustments were less often reported. We found no large-scale evidence of wage concessions being traded-off for job protection in the two countries. Collective bargaining ensured that wage-setting was more robust than employment protection: employees covered by collective agreements reported workforce adjustments more often than wage adjustments. Low-educated and low-wage employees reported basic wage reductions more often: the economic crisis increased wage inequality. Labour hoarding was reported predominantly by young, male employees with a permanent, full-time contract.

Corresponding author:
Kea Tijdens, AIAS, Universiteit van Amsterdam, Plantage Muidergracht 12, TV Amsterdam 1018, The Netherlands.
Email: k.g.tijdens@uva.nl

Health workforce remuneration (2013)

• A 20 country comparison for 16 occupational groups

- Do 16 occupational groups in health workforce have similar wage rankings, standardized wage levels, and wage dispersion in 20 countries? Argentina, Belarus, Belgium, Brazil, Chile, Colombia, Czech Rep., Finland, Germany, India, Mexico, Netherlands, Poland, Russia, South Africa, Spain, Sweden, Ukraine, UK, USA
- data from WageIndicator web-survey (2008-2011)

Tijdsen et al. Human Resources for Health 2013, 11:11
<http://www.human-resources-for-health.com/content/11/1/11>



RESEARCH Open Access

Health workforce remuneration: comparing wage levels, ranking, and dispersion of 16 occupational groups in 20 countries

Kea Tijdsen^{1*}, Daniel H de Vries² and Stephanie Steinmetz³

Abstract

Background: This article represents the first attempt to explore remuneration in Human Resources for Health (HRH), comparing wage levels, ranking and dispersion of 16 HRH occupational groups in 20 countries (Argentina, Belarus, Belgium, Brazil, Chile, Colombia, Czech Republic, Finland, Germany, India, Mexico, the Netherlands, Poland, Russian Federation, Republic of South Africa (RSA), Spain, Sweden, Ukraine, United Kingdom (UK), and United States of America (USA)). The main aim is to examine to what extent the wage rankings, standardized wage levels, and wage dispersion are similar between the 16 occupational groups and across the selected countries and what factors can be shown to be related to the differences that emerge.

Methods: The pooled data from the continuous, worldwide, multilingual WageIndicator web survey between 2008 and 2011 for selected HRH occupations ($n=49,687$) have been aggregated into a data file with median or mean remuneration values for 300 occupation/country cells. Hourly wages are expressed in standardized US Dollars (USD), all controlled for purchasing power parity (PPP) and indexed to 2011 levels.

Results: The wage ranking of 16 HRH occupational groups is fairly similar across countries. Overall Medical Doctors have the highest and Personal Care Workers the lowest median wages. Wage levels of Nursing & Midwifery Professionals vary largely. Health Care Managers have lower earnings than Medical Doctors in all except six of the 20 countries. The largest wage differences are found for the Medical Doctors earning 20 times less in Ukraine than in the US, and the Personal Care Workers, who earn nine times less in the Ukraine than in the Netherlands. No support is found for the assumption that the ratio across the highest and lowest earning HRH occupations is similar between countries; it varies from 2.0 in Sweden to 9.7 in Brazil. Moreover, an increase in the percentage of women in an occupation has a large downward effect on its wage rank.

Conclusions: This article breaks new ground by investigating for the first time the wage levels, ranking, and dispersion of occupational groups in the HRH workforce across countries. The explorative findings illustrate that the assumption of similarity in cross-country wage ranking holds, but that wage dispersion and wage levels are not similar. These findings might contribute to the policies for health workforce composition and the planning of healthcare provision.

Keywords: Health workforce composition, Remuneration, Wages, Survey data, Occupational groups, Ranking, Dispersion, Bonuses

• Results: Wage ranking

- Wage ranking of 16 occupational groups is fairly similar across countries: Medical doctors have highest and Personal care workers lowest median wages
- Medical doctors earn 20 times less in Ukraine than in US
- Personal care workers earn 9 times less in Ukraine than in NL
- Wage dispersion: ratio across highest and lowest earning occupational groups; group varies from 2.0 in Sweden to 9.7 in Brazil.
- A higher percentage of women in an occupational group is associated with lower wages

* Correspondence: k.tijdsen@uu.nl
¹Amsterdam Institute for Advanced Labor Studies (AIAS), University of Amsterdam, Amsterdam, The Netherlands
²Department of Sociology, Erasmus University, Rotterdam, the Netherlands
Full list of author information is available at the end of the article

© 2013 Tijdsen et al.; licensee BioMed Central Ltd. This is an Open Access article distributed under the terms of the Creative Commons Attribution License (<http://creativecommons.org/licenses/by/2.0/>), which permits unrestricted use, distribution, and reproduction in any medium, provided the original work is properly cited.

Comparing collective bargaining agreements for developing countries (2015)

- **What is agreed in collective agreements?**

- Hardly any studies, need to fill a knowledge gap

- Data from WageIndicator Collective Bargaining Agreement Database: coded content of 249 collective agreements in 11 developing countries Benin, Brazil, Ghana, Indonesia, Kenya, Madagascar, Peru, Senegal, Tanzania, Togo, Uganda

- **Results**

- 98% include clauses on wages, but only few specify wage levels; 50% contain an indexation clause; only 15% refer to pay scales as a means of wage setting
- 71% have clauses on social security, 89% on working hours, 84% on work-family arrangements
- clauses about social security are accompanied with wage and working hours clauses (no trade off)
- collective agreements are more than a mere reiteration of national legislation, but an integral part of improving wages and working conditions in developing countries

The current issue and full text archive of this journal is available on Emerald insight at:
www.emeraldinsight.com/0145-7720.htm

IJM
36,1
Comparing collective bargaining
agreements for developing
countries

86
Janna Besamusca and Kea Tjebens
University of Amsterdam,
Amsterdam Institute for Advanced Labour Studies (AIAS),
Amsterdam, The Netherlands

Abstract

Purpose – The purpose of this paper is to fill several knowledge gaps regarding the contents of collective agreements, using a new online database. The authors analyse 249 collective agreements from 11 countries – Benin, Brazil, Ghana, Indonesia, Kenya, Madagascar, Peru, Senegal, Tanzania, Togo, Uganda. The authors research to what extent wage and other remuneration-related clauses, working hours, paid leave arrangements and work-family arrangements are included in collective agreements and whether bargaining topics cluster within agreements.

Design/methodology/approach – The authors use the web-based WageIndicator Collective Bargaining Agreement Database with uniformly coded agreements, that are both collected and made accessible online. The authors present a quantitative multi-country comparison of the inclusion and contents of the clauses in the agreements.

Findings – The authors find that 98 per cent of the collective agreements include clauses on wages, but that only few agreements specify wage levels. Up to 71 per cent have clauses on social security, 89 per cent on working hours and 84 per cent of work-family arrangements. The authors also find that collective agreements including one of these four clauses, are also more likely to include the other three and conclude that no trade off exists between their inclusion on the bargaining agenda.

Research limitations/implications – Being one of the first multi-country analyses of collective agreements, the analysis is primarily explorative, aiming to establish a factual baseline with regard to the contents of collective agreements.

Originality/value – This study is unique because of its focus on the content of collective bargaining agreements. The authors are the first to be able to show empirically which clauses are included in existing collective agreements in developing countries.

Keywords Developing countries, Social security, Collective bargaining agreements, Wage setting, Work-family arrangements, Working hours

Paper type Research paper

1. Introduction

In a globalised world comparative and up-to-date data on wages and wage setting institutions are needed to understand the global economy in relation to national labour markets and industrial relations systems. Collective bargaining is considered an

This research is in part funded by the Labour Rights for Women project of the Dutch Ministry of Foreign Affairs (LOW grant no. 20040), in which the first author is involved. The initial plan for the Collective Bargaining Database came from Pauline Ose, director of WageIndicator Foundation (< underline > www.wageindicator.org < /underline >). The system design was developed by the second author, the technical design was made by Huib Bosma and Doro Dokter, team leaders at Basica Gecons and Gedius Kalyanur; team members are Arende Nieuwenhuis, Neph Ernest Tugum and Nadia Palazzi. The authors thank Prof Ruth Milkman, City University New York and the participants of the NTERGEM PhD workshop of the Institute for Migration and Ethnic Studies (Amsterdam, 09/09/2014) for comments on earlier versions, as well as the anonymous referee and editors for their valuable comments.



International Journal of Migration
and Ethnic Studies
Vol. 36, No. 1
2015
© Emerald Group Publishing Limited
DOI: 10.1108/IJMES-11-2014-0002

Labour Market Outcomes of Informal Jobs in Formal Establishments (2015)

- **Informal jobs in nine Sub-Saharan African Countries**
 - How can informal jobs in formal establishments be defined?
 - data from WageIndicator face-to-face surveys in nine countries
 - Benin, Ghana, Guinea, Kenya, Madagascar, Niger, Rwanda, Senegal, Togo
 - An index for job-based informality, based on
 - employment status * contribution to social security* entitlement to social security

Original Article

Workers and Labour Market Outcomes of Informal Jobs in Formal Establishments. A Job-based Informality Index for Nine Sub-Saharan African Countries

Kea Tijdens*, Janna Besamusca and Maarten van Klaveren

Amsterdam Institute for Advanced Labour Studies (AIAS), University of Amsterdam, The Netherlands.

*E-mails: K.G.Tijdens@uva.nl; J.Besamusca@uva.nl; M.vanKlaveren@uva.nl

Abstract How can an informal job in formal establishments be defined? Who has an informal job? What are the labour market outcomes? This article uses data of comparable face-to-face surveys in nine countries: Benin, Ghana, Guinea, Kenya, Madagascar, Niger, Rwanda, Senegal and Togo. An index for job-based informality is developed, based on employment status and contribution and entitlement to social security. Young and low-educated workers are more likely to hold informal jobs; even more so are workers in small enterprises, in trade, transport and hospitality, and in unskilled occupations, while workers in skilled occupations and with high education are less likely to hold informal jobs. No evidence is found regarding gendered effects. The more informal, the poorer the labour market outcomes: wages are lower, while the chances are higher of being paid below the minimum wage, working more than 48 hours and not being covered by a collective agreement.

Comment définir un emploi informel dans une entreprise formelle? Qui sont les personnes qui ont un emploi informel et quelles sont leurs conditions de travail? Cet article utilise les données comparables issues de sondages en personne dans neuf pays: Bénin, Ghana, Guinée, Kenya, Madagascar, Niger, Rwanda, Sénégal et Togo. Un index mesurant la précarité de l'emploi est développé et prend en compte le statut de l'employé, ainsi que les prélèvements sociaux et la couverture sociale dont l'employé bénéficie. Les travailleurs jeunes et ayant fait peu d'études sont plus susceptibles de se retrouver dans un emploi informel; les travailleurs non-qualifiés des petites entreprises, dans les métiers du commerce, des transports et de l'hospitalité le sont plus encore, alors que les travailleurs qualifiés et ayant fait des études supérieures sont moins susceptibles de se retrouver dans un emploi informel. Nous n'avons trouvé aucune preuve des effets du genre sur la susceptibilité. Plus l'emploi est informel, plus les conditions de travail sont déplorables pour l'employé: les salaires sont plus bas et la probabilité d'être rémunéré en dessous du minimum légal, de travailler plus de 48 heures hebdomadaires et de ne pas être couvert par une convention collective est plus élevée.

European Journal of Development Research advance online publication, 15 January 2015;
doi:10.1057/ejdr.2014.73

Keywords: job-based informality; social security; minimum wages; wages; working hours; collective bargaining coverage

Introduction

Over the last three decades, awareness has grown among researchers and in governments and international organisations that informal employment is a complex phenomenon, encompassing more than a simple contradiction with the formal sector. Particularly in developing countries, formal employment includes, to a greater or lesser extent, elements of informality. This article explores how jobs in formal enterprises can be defined by developing an informality index. It then analyses how the positions of workers on that index relate to their personal and workplace characteristics, and whether labour market outcomes are related to these positions. Using a unique

• Results

- Young and low-educated workers are more likely to hold informal jobs; and so are workers in small enterprises, in trade, transport and hospitality, and in unskilled jobs
- no evidence is found for gender differences here
- the more informal, the poorer the labour market outcomes: wages are lower, while chances are higher of being paid below the minimum wage and working more than 48 hours

Migrants' incidence of skill mismatch (2015)

- **Are migrant workers often overeducated?**
 - Data from WageIndicator web-survey on work and wage 2008–2013: employed persons from 86 countries: 673,898 observations
 - This large number allowed to differentiate between countries of origin and countries of destination

Visintin et al. *IZA Journal of Migration* (2015) 4:14
DOI 10.1186/s10171-015-0040-0

IZA Journal of Migration
a SpringerOpen Journal

ORIGINAL ARTICLE

Open Access

Skill mismatch among migrant workers:
evidence from a large multi-country dataset

Stefano Visintin*, Kea Tijdsen and Maarten van Kluven

* Correspondence:
info@visintin.com
Department Institute for Advanced
Labour Studies (IAKS), University of
Amsterdam, Amsterdam, the
Netherlands

Abstract

This article unravels the migrants' incidence of skill mismatch taking into consideration different migration flows. Mismatch is the situation in which workers have jobs for which lower skill levels are required compared to their education. We use a dataset (from a large multi-country web survey) particularly suited to investigate differences in skill mismatch between native and migrant workers. The main advantages are its ample size and the large variety of country of origin and destination combinations, which allows for detailed analysis of different migration flows. This provides an innovative multi-country perspective, including nations and migrants from all continents. We also identify the relation between overeducation and some of the most widely accepted theoretical explanations for the phenomenon among native workers and test whether it holds for migrants. These results are achieved by fulfilling three research objectives, which are to investigate (1) the factors affecting overeducation and whether migrants are more often overqualified, (2) the relation between overeducation and different country of origin and destination combinations, and (3) whether a range of theoretically based assumptions affect the incidence of overeducation and the extent to which they are relevant in the case of migrant workers. Skill mismatch is found to be more common among migrants compared to native workers, although the incidence differs across migrants depending on the country of residence. Differences in the incidence of overeducation between native and migrant workers are not only related to the country of residence but also to the combination of country of origin and destination. When theoretically based assumptions are used to explain overeducation, the relation found for the total population does not always hold in the case of migrants. All these findings are confirmed by both an explorative and a in-depth analysis.

JEL code: J24; J61; J15

Keywords: Overeducation; Mismatch; Migration; Workers; Job-skill match; Job-mobility

1. Introduction

Is overeducation more common among migrants compared to native workers? If so, is the overeducation incidence alike across migrants from various home countries and across various host countries? Are the arguments behind overeducation the same for native and migrant workers? This article unravels the migrants' incidence of skill mismatch, defined as the situation in which workers have jobs for which lower skill levels are required compared to their current educational level. The focus is on the skill mismatch of almost 700,000 native and migrant workers in 86 countries¹ over the period

• Results

- Overeducation is more common among migrants compared to native workers
- The incidence differs across migrants and depends on country of residence and country of origin
- Sharing the same mother language with native workers reduces the chances of overeducation

- **And many more research has been done**
- **Research in progress**
 - The Price of Motherhood
 - The interrelation between task sex segregation and the gender wage gap
 - The relation between bargaining coverage and trade union density
 - Life satisfaction and labour market matching
- **See the list of publications**
- <http://www.wageindicator.org/main/Wageindicatorfoundation/publications>



Thank you for your attention

Please visit the website
www.wageindicator.org

Questions?

Newsletter
WageIndicator.org

Subscribe to our WageIndicator.org
Newsletters



Minimum Wage in India, and role of WageIndicator Foundation

Biju Varkkey, Faculty, HRM Area


Indian Institute of Management Ahmedabad (IIMA), India

Rupa Korde, Faculty, Economics Area

FLAME University, Pune, India

Sunny Wadhvaniya, Research Associate

Indian Institute of Management Ahmedabad (IIMA), India



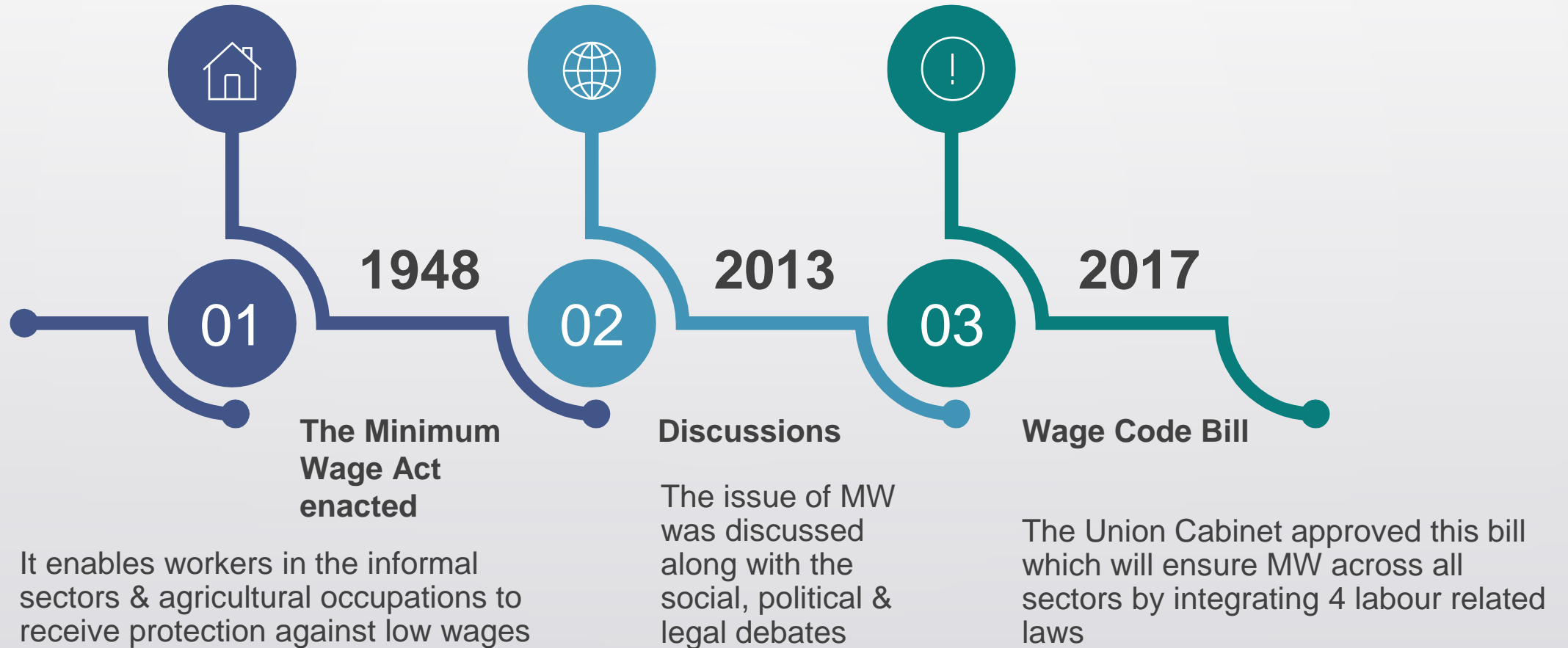


Introduction

- **Minimum Wages (MW) crucial for developing developing countries**
 - Protection for low-wage workers
 - Ensure payment of fair wages
 - Provide a basic floor wage
 - Instrument of macroeconomic policy

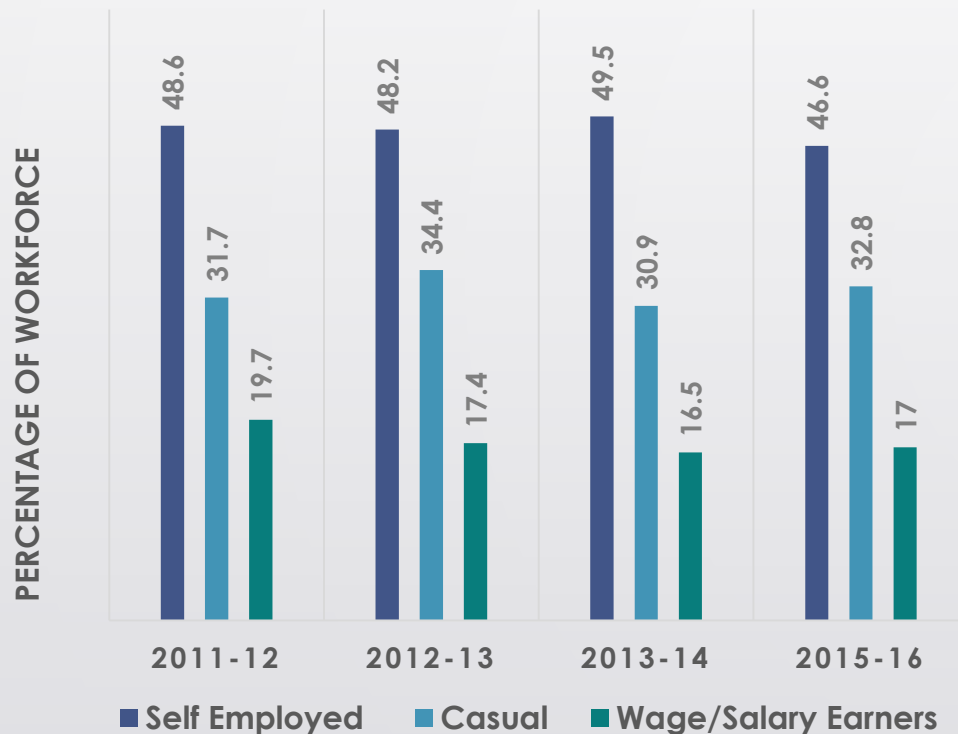
Minimum Wage Act, 1948

India

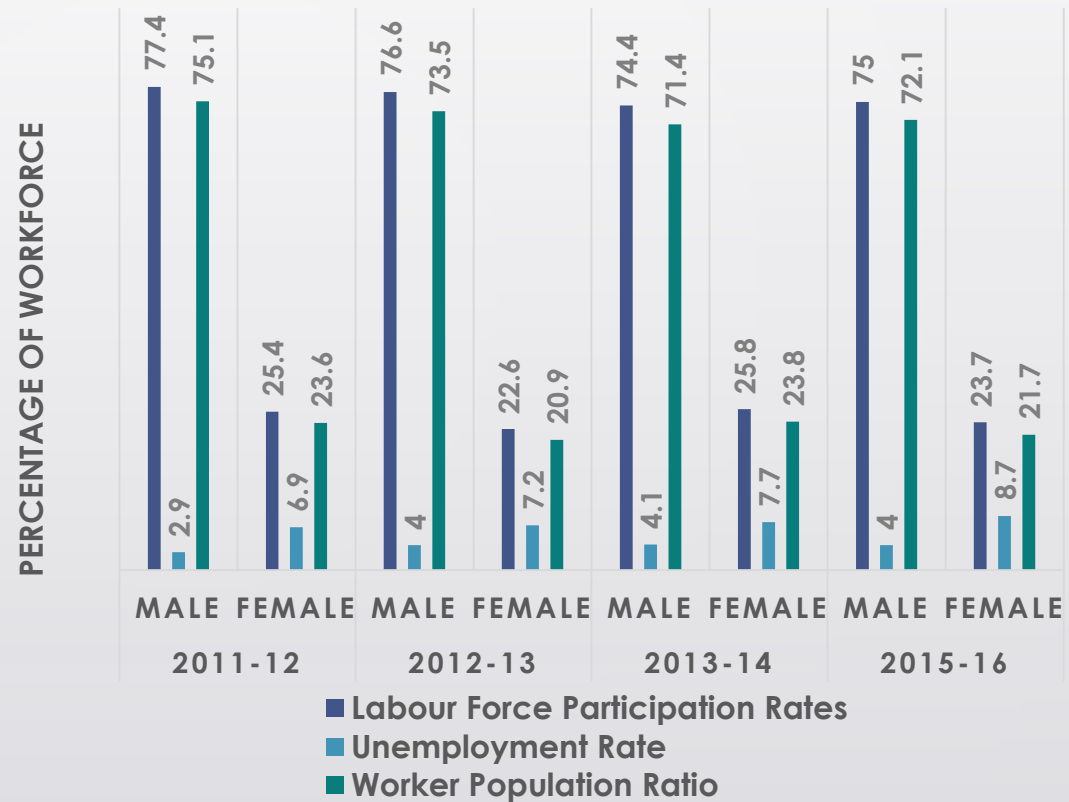


An Overview of the Indian Labour Market

Employment Activity by status, all India (2011-12 to 2015-16)



Labour Force Participation Rate, Unemployment Rate & Worker Population ratio(2011-12 to 2015-16)



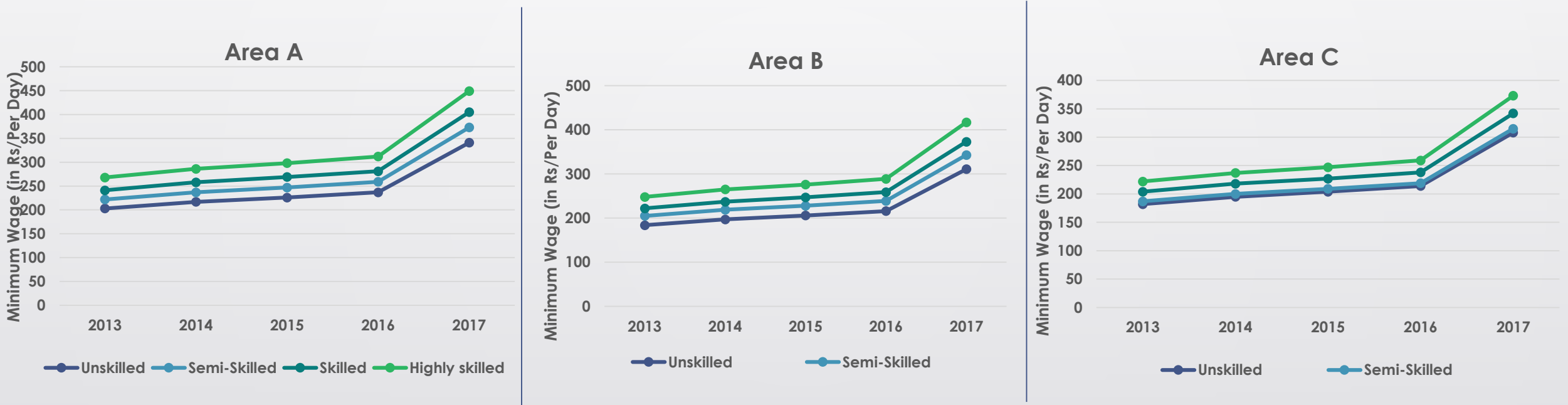
Labour
Employment

Formal Sector
~34 million

Informal work
within formal
sector

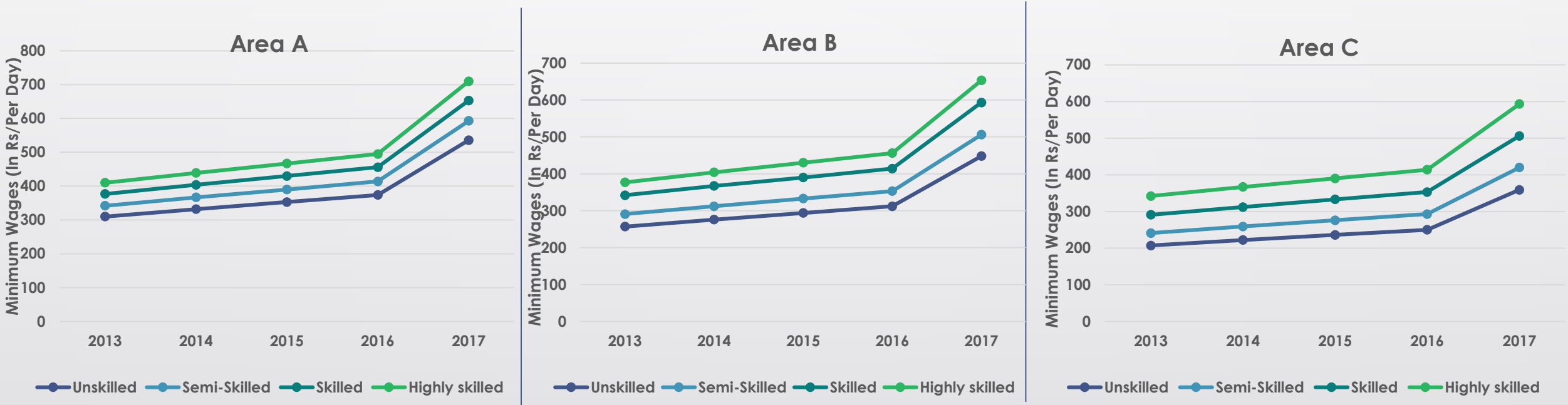
Informal Sector
~ 484 million

Minimum Wage for Schedule Employment in Agriculture (as on July 30, 2017) (in Rs.)



Source : Paycheck.in (2017)

Minimum Wage for Schedule Employment in Construction & Maintenance (as on July 30, 2017) (in Rs.)



Source : Paycheck.in (2017)

Current Minimum Wages (Central Sphere)

Scheduled Employment	Category of Workers	Area A		Area B		Area C	
		Old	Revised	Old	Revised	Old	Revised
Agriculture	Unskilled	237	333	216	303	214	300
	Semi-skilled/Unskilled Supervisory	259	364	239	335	219	307
	Skilled/Clerical	281	395	259	364	238	334
	Highly-skilled	312	438	289	407	259	364
Sweeping and Cleaning	Unskilled	374	523	312	437	250	350
Watch and Ward	Without Arms (Upgraded to skilled with training)	414	637	353	579	293	494
	With Arms	456	693	414	637	353	579
Loading & Unloading	Unskilled	374	523	312	437	250	350
	Unskilled	374	523	312	437	250	350

Source : Paycheck.in (2017)

Current Minimum Wages (Central Sphere)

Scheduled Employment	Category of Workers	Area A		Area B		Area C	
		Old	Revised	Old	Revised	Old	Revised
Construction	Semi-skilled/Unskilled Supervisory	414	579	353	494	293	410
	Skilled/Clerical	456	637	414	579	353	494
	Highly-skilled	495	693	456	637	414	579
Non – Coal Mines		Above Ground			Below Ground		
		Existing	Proposed		Existing	Proposed	
	Unskilled	250	350		312	437	
	Semi-skilled/Unskilled Supervisory	312	437		374	523	
	Skilled/Clerical	374	523		436	610	
	Highly-skilled	436	610		495	683	

Revision of Basic Minimum Wage Rates in Indian States

Last MW revised more than 5 years ago

States	Minimum Wages	
	Effective from	Effective till
Arunachal Pradesh	Feb 2009	Till date
Manipur	Feb 2011	Till date

Last MW revised 2 to 5 years ago

States	Minimum Wages	
	Effective from	Effective till
Jammu & Kashmir	Jan 2013	Till date
Jharkhand	Oct 2014	March 2015
Sikkim	Nov 2014	Till date
Odisha	May 2015	Till date

MW revised last year

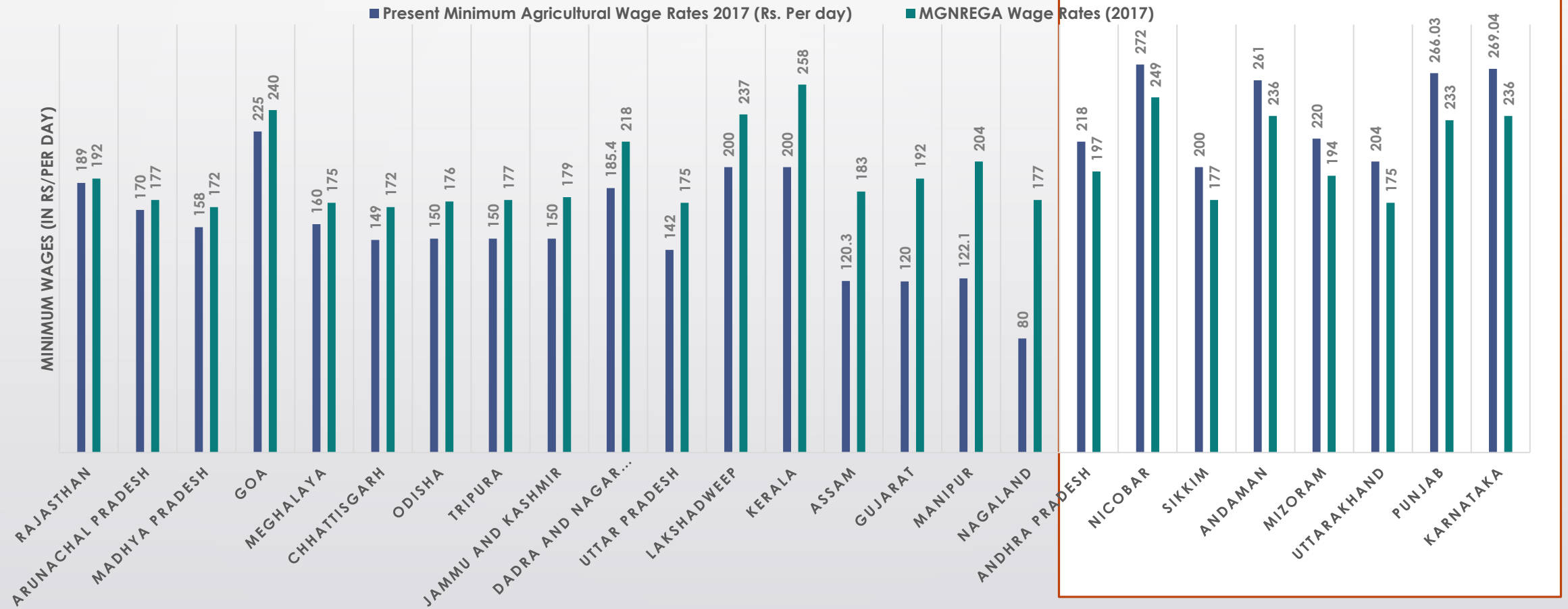
States	Minimum Wages	
	Effective from	Effective till
Lakshadweep	Jan 2016	Till date
Assam	Jan 2016	Till date
Mizoram	April 2016	Till date
Goa	May 2016	Till date
Himachal Pradesh	July 2016	Dec 2016
Chandigarh	Oct 2016	March-2017
Dadra & Nagar Haveli	Oct 2016	March-2017
Daman & Diu	Oct 2016	March-2017
Meghalaya	Oct 2016	Till date
Nagaland	Oct 2016	Till date
Kerala	Dec 2016	Till date

MW revised this year

States	Minimum Wages	
	Effective from	Effective till
Haryana	Jan 2017	June 2017
West Bengal	Jan 2017	June 2017
Rajasthan	Jan 2017	June 2017
Maharashtra	Jan 2017	June 2017
Punjab	Feb 2017	July 2017
Delhi	March 2017	Aug 2017
Uttarakhand	April 2017	Sept 2017
Uttar Pradesh	April 2017	Sept 2017
Madhya Pradesh	April 2017	Sept 2017
Karnataka	April 2017	March 2018
Gujarat	April 2017	Sept 2017
Bihar	April 2017	Sept 2017
Chhattisgarh	April 2017	Sept 2017
Andhra Pradesh	April 2017	Sept 2017

Source : Paycheck.in (2017)

State wise comparison of MW rates (w.e.f. April 2016) & MGNREGA Wage Rates (as on Feb. 2017)



Source : Paycheck.in (2017)



Impact of MNREGA

Budget allocation

- *'Highest allocation ever'* in Union Budget 2017
- INR 48,000 crore (€ 6.2 billion)

Job Creation

- Availability of jobs in rural areas
- Control over rural-urban migration

Wages

- Workers have started demanding and obtaining higher wages
- Improved agricultural wages
- Average wage earned per beneficiary has increased from INR 65 in 2006 to INR 150 per person/day in 2017

Coverage

- Ensured increased coverage of MW
- 13 crore (130 million) households have job cards which covers close to 28 crore (280 million) workers

States

- Successful in empowering women in the age group of 30-50 (Assam, Maharashtra)
- 75% of work done under MNREGA is agricultural work and has proved very useful to small & marginal farmers



Challenges in Implementation of MW in India

Norms for fixing MW

Coverage

Multiple MWs

Implementation

Enforcement

Lack of coordination between trade unions &
unorganized sector

Wage Code Bill, 2017 and its impact

Aims

- To ensure a universal MW for all industries & workers.
- To improve the living standard of workers

Coverage

- All industries & workers, including those getting higher than INR 18,000 (irrespective of workers' pay)
- 40 crore (140 million) workers will be covered

Implementation

- 44 different labour laws will be condensed into 4 sections
 - wages
 - industrial relations
 - social security & safety
 - health & working conditions

Amalgamation

- Bill seeks to amalgamate 4 laws
 - Payment of Wages Act 1936
 - Minimum Wages Act 1948
 - Payment of Bonus Act 1965
 - Equal Remuneration Act 1976

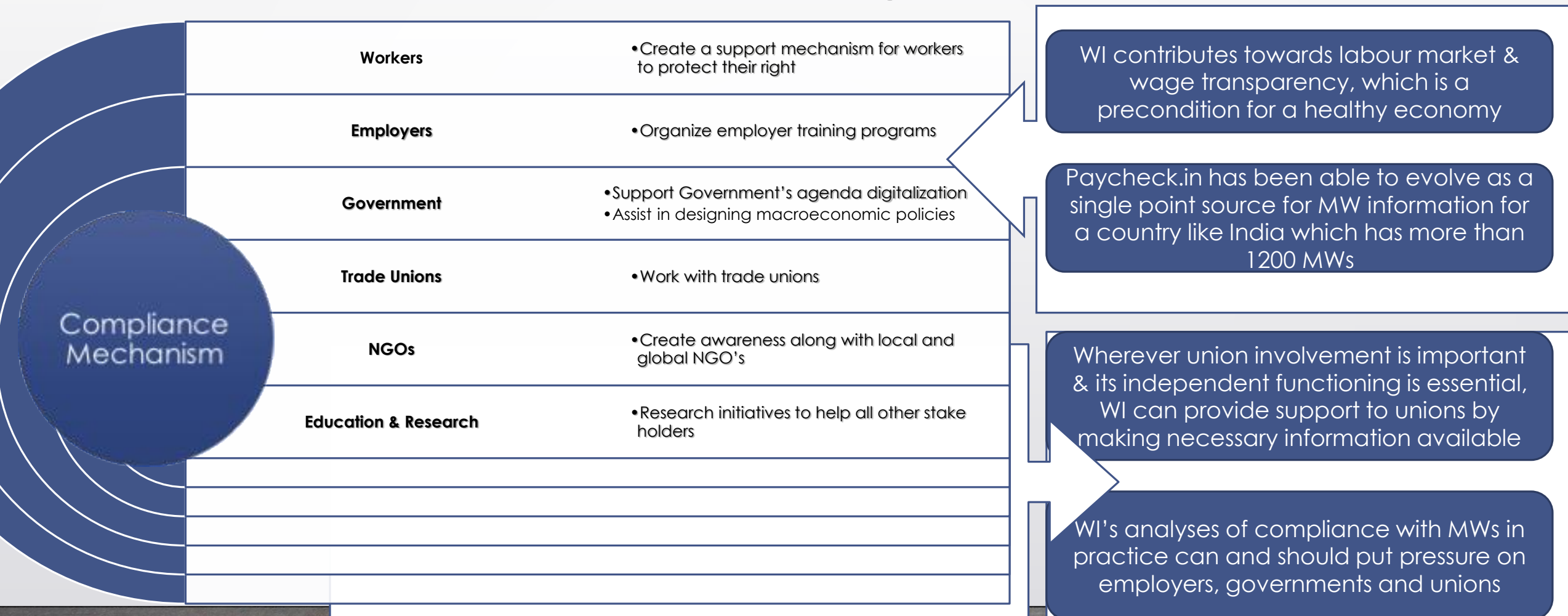
(+) Impact

- Will generate employment & attract entrepreneurs
- Simplify understanding of MW in India

(-) Impact

- Steep hikes in wage rate might have a negative impact on hiring in tier II & tier III cities
- Hiring at entry level might be hindered due to an increase in compensation cost to the companies

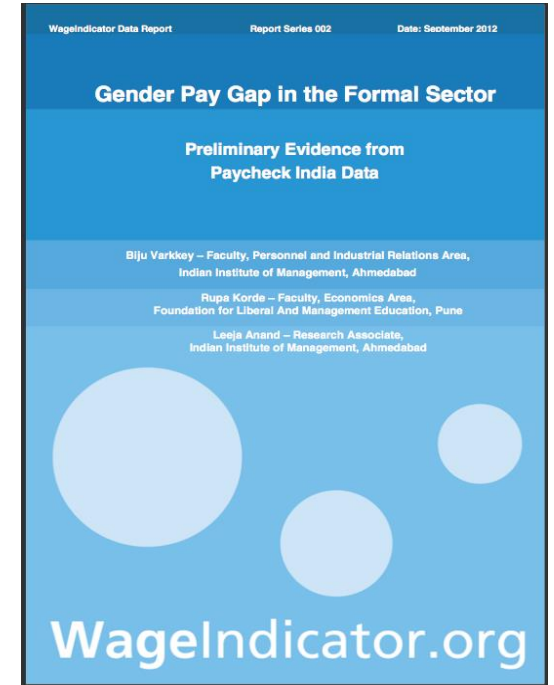
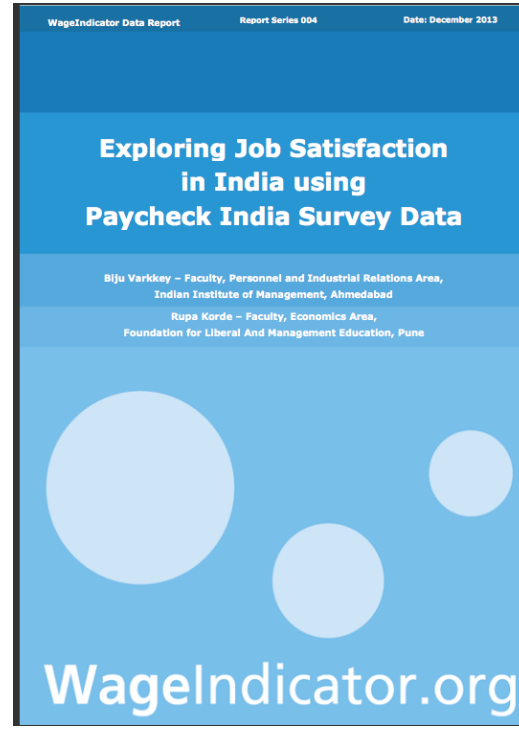
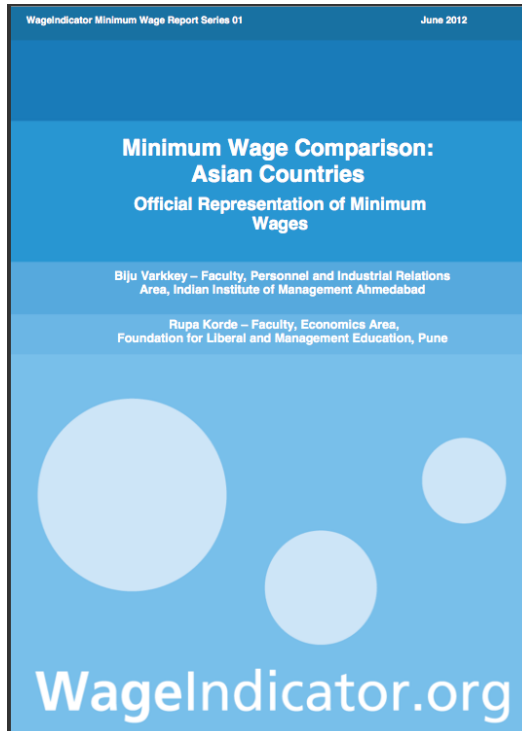
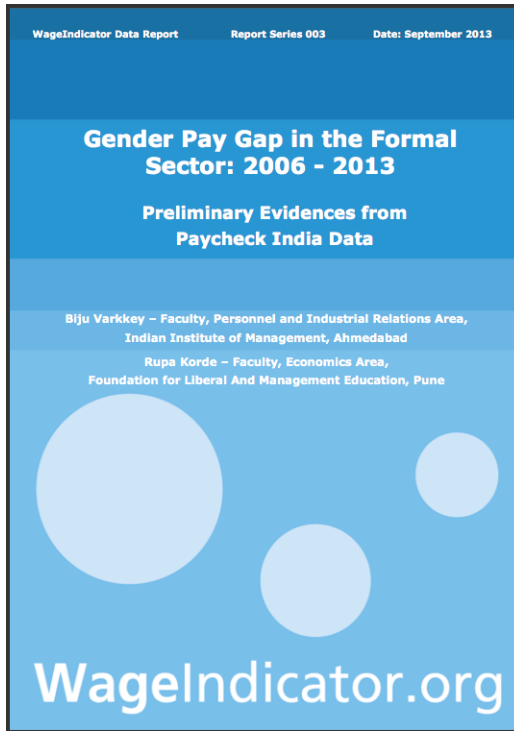
Potential contribution by WageIndicator Foundation



Select Research Contribution by Paycheck.in

2013

2012



2011

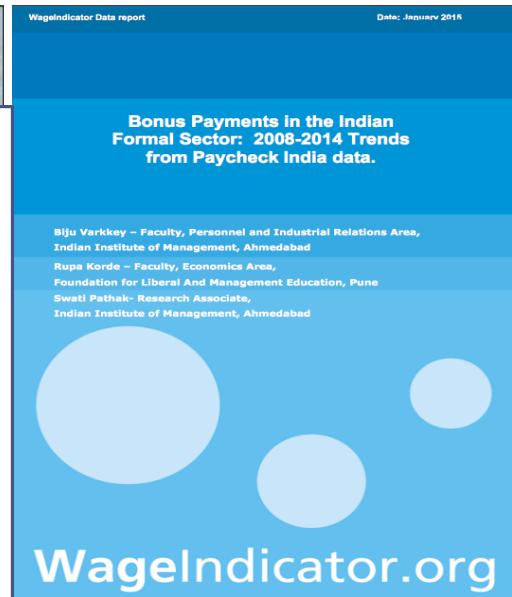
Select Research Contribution by Paycheck.in

2015

2016



2017



2011

www.misalarior.org

www.wageindicator.org

WageIndicator.org

www.mywage.co.za

<http://www.luong.com.vn/>



Results and Conclusion

- A complex system of MW implementation has made its MW administration difficult. However, the New Labour Code on Wages Bill (passed by the parliament in August, 2017) seeks to empower the Government to fix a universal minimum wage for workers across the country. The new law is expected to benefit over 4 crore employees across the country
- The Minimum Wages Act is poorly implemented, particularly in rural areas, and a large proportion of agricultural workers continue to get less than the prescribed minimum wages.
- The indexation of MGNREGA wages in order to meet the inflationary pressures has shown positive results. In most states, the inflation adjusted MGNREGA wages are above the lowest official MW, but in some states they are below the MW with only few exceptions- Andhra Pradesh, Andaman & Nicobar, Sikkim, Punjab, Mizoram, Uttarakhand and Karnataka.
- The law insists that MW rates have to be reviewed and revised every 5 years or earlier if required, but the revisions do not follow a regular pattern in some states (Arunachal Pradesh and Manipur)
- WageIndicator has contributed significantly for creating awareness about MW in India through its various research studies on Wages and working conditions in the Indian ICT sector, Finance Sector, manufacturing sector, garment industry, women's work and employment conditions, Status of Minimum wage in Asian countries, official representation of MW in Asian countries.
- Paycheck India, part of the worldwide WageIndicator foundation, provides the single dissemination point of MW in India and is widely consulted by different stakeholders.
- A situation in which all workers in India are eligible for the right MW and are assured its receipt has to be attained, if India is to become an economic powerhouse and ensure sustainable development



InGRID

Supporting expertise in inclusive growth

Minimum wages worldwide



AIAS

Amsterdam Institute for
Advanced labour Studies
University of Amsterdam

*AIAS annual conference
Wages in Global Perspective
Kea Tijdens
University of Amsterdam/AIAS
1 September 2017*



- **ILO Conventions challenge countries to implement minimum wage-fixing mechanisms**
 - ILO Convention C026 (1928): Members will take measures to ensure that MWs are paid (in 2015 ratified by 104 of 186 ILO members (56%))
 - ILO Convention C131 (1970): Minimum wage shall have the force of law (in 2015 ratified by 52 of 186 ILO members (28%))
- **ILO monitoring**
 - ILO monitors ratification, but not implementation of a Statutory Minimum Wage (SMW), apart from a few once-only studies, showing that many more countries apply SMW than have ratified
- **Minimum wages are important for wage-setting**
 - In any country MW is important for wage-setting processes
 - They provide a floor in wage-setting

What do we know about minimum wages worldwide?



- **Institutions with databases about MW rates**

- Worldbank: MW rates per year for 180 countries (one rate per country)
- WSI about MW rates per year for European countries
- WageIndicator Minimum Wages Database



• • WageIndicator.org

Explanatory note about the
global Minimum Wage
Database of WageIndicator

Kea Tijdens, University of
Amsterdam/Amsterdam Institute of Advanced
Labor Studies, Netherlands

Khushi Prakash Mehta, WageIndicator Manager
Asia and Manager Global Minimum Wage
Database, India

- **Institutions with databases about MW fixing**

- ILO databases about countries with MW fixing mechanisms (irregularly updated, mostly 100+ countries)
- ICTWSS/Eurofound about (51 – 28) countries with MW fixing mechanisms
- WageIndicator Minimum Wages Database, see <http://www.wageindicator.org/main/salary/minimum-wage>

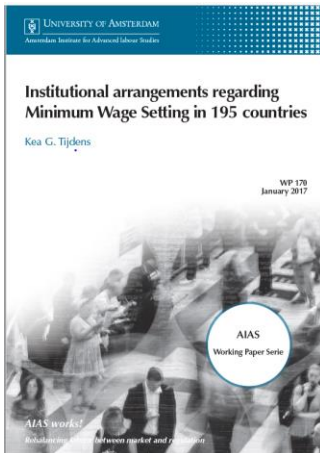
Research objective 1

Collecting and merging databases



- **Databases with MW information**

- We found 12 databases with scattered information about minimum wage-fixing mechanisms, coverage and rates
- Scattered: not for all countries/years, not the same definitions
- The 2010s best covered: we merged the databases for 2011 – 2015



- **Merged database**

- In total for 195 countries, for 97 countries observations in all five years
- In case of inconsistent codes we applied coding rules
- We merged the databases to study how many countries worldwide applied a Statutory Minimum Wage in 2011 – 2015

How many countries apply SMW



- **Minimum wage setting through legislation**
 - For 195 countries: 86% - 93% apply minimum wage-fixing mechanism
 - For 97 countries: 91% had SMW in 2011, 94% had so in 2015
- **Minimum wage setting through Collective bargaining**
 - For 195 countries: 3% - 13% have MW fixing through collective bargaining
 - For 97 countries: 8% had MW_CB in 2011, 6% had so in 2015

Which countries apply MW by CB?



- **MW setting through Collective Bargaining in Europe**
 - Predominantly found in Scandinavian countries:
 - Denmark, Iceland, Norway, Sweden, Finland plus Estonia
 - Middle-European countries:
 - Austria and Germany, but not from 2015 on
 - plus Italy, Belgium (mixed coding), Greece (scattered data only)
- **MW setting through Collective Bargaining outside Europe**
 - Four African countries according to very scattered data:
 - Chad, Gambia, Madagascar and Namibia
- **In countries without a SMW**
 - If employee covered by a collective agreement, minimum wages are set
 - If not covered, it is fully market-driven wage-setting

Differentiated versus single MW



- **Do counties have single MW fixing mechanisms and rates**
 - Worldbank and ILO databases suggest one MW fixing mechanism and one MW rate per country, but
- **or differentiated MW fixing mechanisms and rates?**
 - If a country applies SMW, is this applied to the entire dependent labour force, or are some groups in- or excluded or are MWs differentiated?
 - WageIndicator MW database shows 40 of 76 countries differentiated MW breakdowns by 9 characteristics: Industry, Geo, Occupation, Age, Skill, Grade, Tenure, Firm size, Education
 - India applies differentiated MWs, but is not yet included in the database
- **Findings**
 - Differentiated MWs most frequent in North America, least so in Europe
 - Differentiated by industry most common, less so by region

Differentiated MW in 40 countries



- **Industry – typical divisions (18 countries)**
 - Agriculture vs non-agric.
 - Specific industries, eg garment
- **Geo – typical divisions (11 countries)**
 - Capital city vs rest, urban vs rural
 - Economic zones
- **Occupation (11 countries)**
 - Specific MWs for drivers, foremen, gardeners, general workers, housekeepers, lashers, merchandisers, order pickers, etc
 - Supplement MWs for teachers, skilled workers, domestic workers (5 cntrs)
- **Multiple characteristics**
 - 4 countries apply so (2+): Madagascar by 3, Ethiopia by 4, Kenya by 5 and South Africa by 7

[Salaries](#)

+

[Labour Law](#)

+

[WageIndicator Foundation](#) +[Home](#) > [Salaries](#) > [Minimum Wages](#) > [Hungary](#)

Minimum Wages in Hungary with effect from 01-01-2017 to 31-12-2017

Last update: 28-12-2016

Currency: HUF (HU Forint)

National Minimum wage

Minimum Wage per Hour	Minimum Wage per Day	Minimum Wage per Week	Minimum Wage per Month
725.28	5,802.27	29,026.35	127,650.00

'Guaranteed Minimum Wage' for Professional Workers

Minimum Wage per Hour	Minimum Wage per Day	Minimum Wage per Week	Minimum Wage per Month
916.19	7,329.55	36,647.73	161,250.00

Notes / Footnote

1. In Hungary the official working time is 8 hours/5 days.



Conclusions



- **Many institutions collect scattered MW data**
- **No single institution is fully responsible for global data collection and for maintaining time series concerning MW-fixing mechanisms, MW rates and MW coverage**
- **More than nine in ten countries apply a SMW (N=97)**
- **When applying differentiated MWs by occupation, grade or industry, countries mimic collective bargaining**
- **When applying differentiated MWs by geo-characteristics, countries adapt MW to cost-of-living differences within countries**
- **WageIndicator Minimum Wages database provides detailed insights in MW setting, elsewhere not available**



Thank you for your attention 😊



UNIVERSITY OF AMSTERDAM

Amsterdam Institute for Advanced labour Studies

Enabling apparel workers and employers to
check, debate, negotiate and
publish wages and working conditions online

Nadia Pralitasari

WageIndicator Foundation – Gajimu Indonesia

nadiapralita@wageindicator.org



Gajimu.com

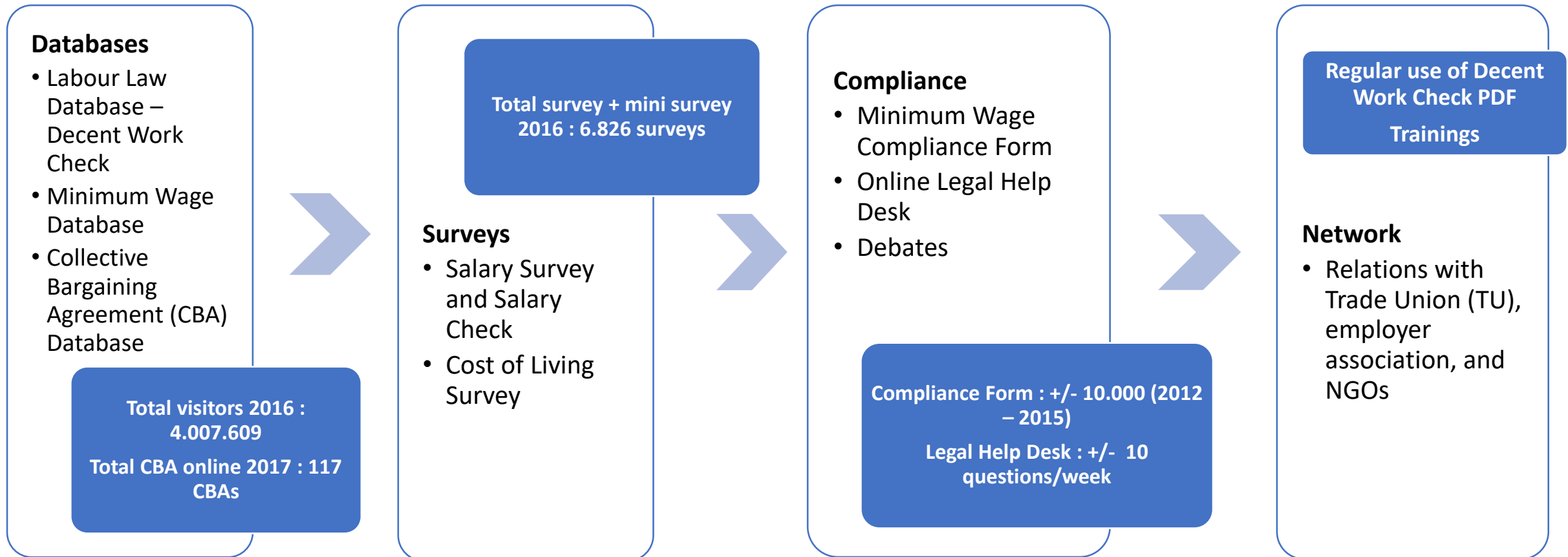
 **WageIndicator.org**

You Share, We Compare

**To give better
life for workers
through
improvement of
their working
condition**



What Gajimu did



What Gajimu will do

- Expanding our service to a specified sector – Garment Sector
- The garment sector involves female workers more than any other sector
- Female workers in garment sector tends to face more violence against their rights



How?

Decent Work Check Survey Application

- Enables Workers to **check compliance** on minimum wages and labour law – online and face to face
- Face to face interview done by Team (Gajimu + Trade Union + Student) – **1.800 surveys in 7 weeks**
- Increasing worker's knowledge on Labour Law and Minimum wage
- Reporting the results to trade unions and to employers
- **Publish result** of Decent Work Check Survey in Gajimu Garment Factory page

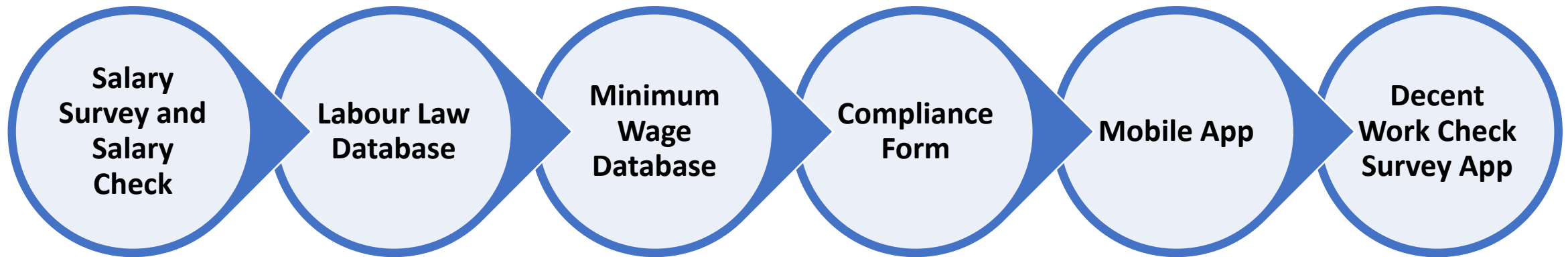
Factory Page

- Publish factory pages online
- Summarizing results from decent work checks and current CBA pre factory
- Enabling more **effective monitoring** of working conditions by workers, employers, brands, and buyers

Collective Bargaining Agreement Database

- Collecting Collective Bargaining Agreement (CBA) of garment factories
- Analyze and assess clauses in CBA
- Offer **model CBA**
- Compare result of Decent Work Check Survey with current CBA in place in Factory Page

Decent Work Check Survey Through Mobile App



**1. Employment
Security**

2. Working Hours

3. Minimum Wage

**4. Maternity and
Work**

**5. Health and
Safety**

6. Social Security

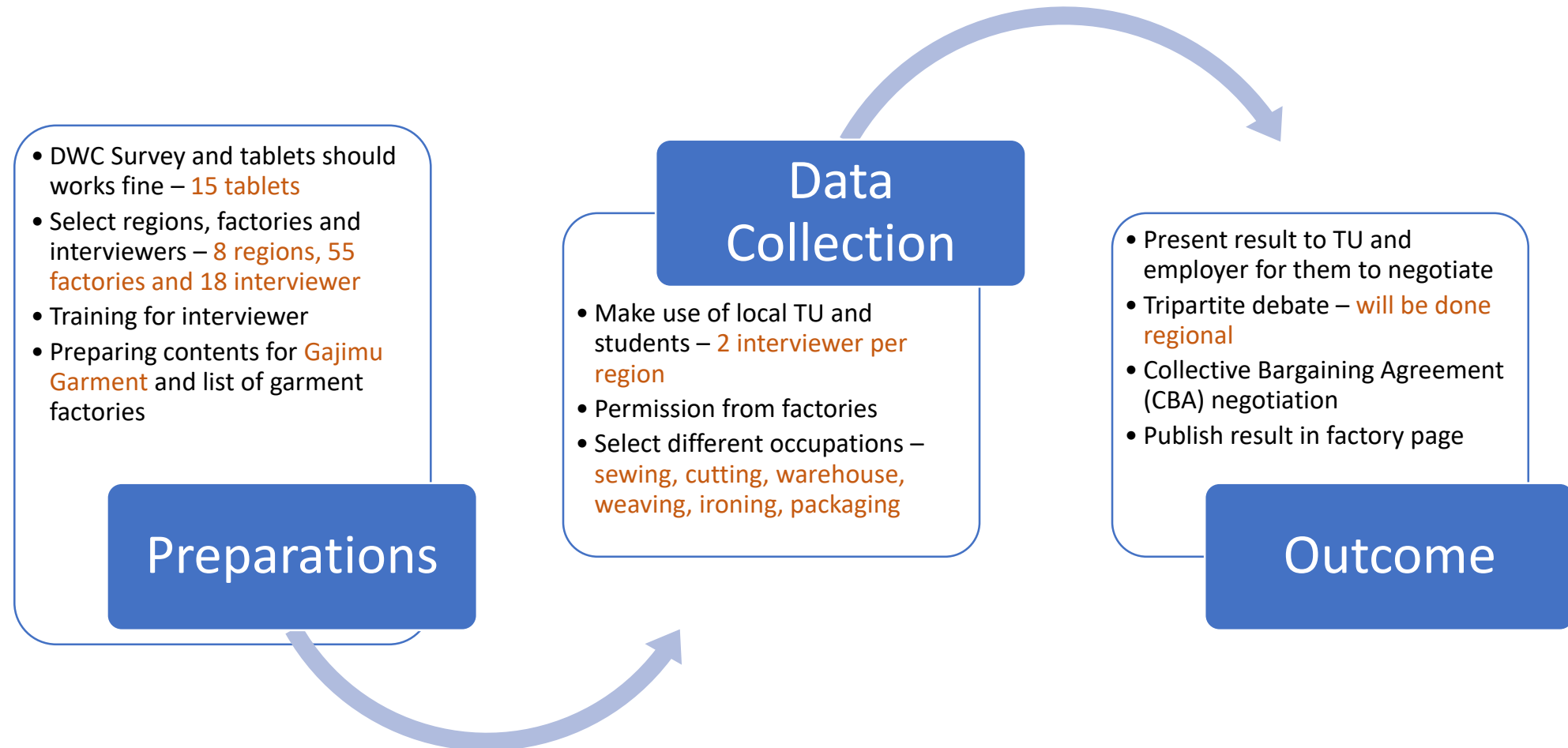
7. Fair Treatment

**8. Right to
Organise**

The teams



What are the stages?



Summary Result of Decent Work Check

Jaminan Kerja

Pengusaha memberikan perjanjian kerja tertulis	✓
Pengusaha mengatur mengenai masa percobaan dalam perjanjian kerja	✗
Pengusaha membayar uang pesangon untuk pekerja jika terjadi pemutusan hubungan kerja (yang bukan disebabkan oleh kesalahan pekerja)	✓
Pengusaha tidak mempekerjakan pekerja perjanjian kerja waktu tertentu/pekerja kontrak untuk melakukan pekerjaan yang bersifat permanen	✗
Pengusaha tidak mempekerjakan pekerja paksa	✓

Jam Kerja

Di perusahaan, total jam kerja termasuk waktu kerja lembur tidak melebihi 40 jam per minggu	✓
Di perusahaan, pekerja tidak dipaksa untuk bekerja lebih dari jam per minggu di bawah ancaman atau hukuman	✓
Pengusaha membayar upah lembur	✓
Pengusaha memberikan hari istirahat mingguan	✓
Pengusaha memberikan hari libur berbayar saat hari libur nasional	✓
Pengusaha memberikan kompensasi apabila pekerja bekerja pada hari libur nasional atau hari istirahat mingguan melalui pemberian upah lembur	✓

Experiences and Findings

Findings

- Minimum wage is paid accordingly to regulations, however there is no **payscale**
- Discrimination between **permanent and contract workers** - contract workers are tend to be dismissed during maternity leave or no extension to their working contract
- Most workers are aware about the labor inspector official visit but almost never been involved with the inspection, unless there is a strong union within the company

Experience

- Interview can be done faster if we have **consent from employer** and do it in their workplace
- There are different workplace knowledge of each workers
- Employers hope that by giving real conditions can attract more buyers
- Some employer complaint that the educational level of the workers have become boundaries to build and effective social dialogue

Factory Page

PT. Bandung Indah Gemilang

Situs: <http://www.gajimu.com/garmen/home/gaji-pekerja-garmen/gaji-minimum/ump-umk-jawa-barat>

Alamat: Jl. Caringin No.439N
Margahayu Utara, Babakan Ciparay - 40224
Bandung
Kota Bandung
Jawa Barat
Indonesia
(022) 5421788

Bidang usaha: Industri pembuatan tekstil/pakaian
Produsen Tekstil - Kain Tenun Pabrik, Kain katun

Di halaman ini

[Rincian mengenai pabrik](#)
[Kondisi kerja dan Upah](#)
[Serikat Pekerja/Serikat Buruh](#)
[Mengenai halaman pabrik garmen ini](#)
[Komentar](#)
[Kepatuhan terhadap UU Ketenagakerjaan](#)

Kondisi kerja dan Upah

Upah Minimum:

<http://www.gajimu.com/garmen/home/gaji-pekerja-garmen/gaji-minimum/ump-umk-jawa-barat>

Perjanjian Kerja Bersama:

Serikat Pekerja/Serikat Buruh

FSB Garteks - KSBSI

<http://www.ksbsi.org/index.php/page/link/116/116>

(021) 85903319

Mengenai halaman pabrik garmen ini

Proyek: www.gajimu.com/garmen/home
Jumlah survey yang telah dilengkapi: 38

Apakah Anda bekerja di pabrik ini?

Perbaiki kualitas dari halaman ini dengan mengisi survey kelayakan kerja

[Survey Bekerja](#)

Factory Page

Upah Minimum

Pengusaha membayar pekerja sesuai dengan Upah Minimum yang ditetapkan pemerintah

35 patuh 3 tidak patuh



Pengusaha membayar gaji secara teratur

38 patuh 0 tidak patuh



Kehamilan dan Cuti Melahirkan

Pengusaha memberikan setidaknya 13.0 minggu cuti melahirkan bagi pekerja yang hamil

38 patuh 0 tidak patuh



Pengusaha membayar setidaknya % dari gaji bulanan karyawan selama cuti melahirkan

38 patuh 0 tidak patuh



Pengusaha memberikan waktu untuk menyusui bagi pekerja yang sedang menyusui anaknya

24 patuh 14 tidak patuh



Pengusaha memberikan pilihan waktu kerja yang fleksibel atau kerja paruh waktu bagi pekerja yang memiliki balita atau pekerja dengan tanggung jawab keluarga lainnya

0 patuh 38 tidak patuh



Pengusaha memberikan perawatan medis gratis sebelum dan sesudah bersalin bagi pekerja yang hamil

28 patuh 10 tidak patuh



Pengusaha tidak mengikutsertakan pekerja hamil dan menyusui dalam pekerjaan berbahaya

34 patuh 4 tidak patuh



Pengusaha melindungi pekerja dari pemutusan hubungan kerja selama masa kehamilan dan cuti melahirkan

31 patuh 7 tidak patuh





Conclusion

- This survey is done by workers for workers
- By reporting the result to Trade Union and Employer, WageIndicator is not interfering both of their roles
- Effective monitoring in factory page – workers, employers, buyers, brands
- The outcome of Decent Work Check and Collective Bargaining Agreement (CBA) database analysis can be used as a basis of CBA negotiations and/or improvement
- CBA Database – Negotiators can compare clauses → model (sample CBAs) → improve CBAs
- Tripartite debates will be done based on the result of Decent Work Check
- High sustainability – Cheaper, however external funding is still needed to keep it going

This project is possible thanks to our international and national team and the support of

C&A Foundation

To learn further about the project, visit :

- <http://www.wageindicator.org/main/Wageindicatorfoundation/projects/>
- <http://www.gajimu.com/garmen/home>

THANK YOU

THE WAGEINDICATOR COLLECTIVE AGREEMENTS DATABASE

Daniela Ceccon

WageIndicator Foundation – University of Amsterdam
danielaceccon@wageindicator.org

Discrimination – violence – sexual harassment in the workplace. Where is this prohibited in the highest percentage of collective agreements?

☐

COSTA RICA

☐

CROATIA

☐

KENYA

☐

PORTUGAL

☐

INDONESIA

☐

BRAZIL

Discrimination – violence – sexual harassment in the workplace. Where is this prohibited in the highest percentage of collective agreements?

☐

COSTA RICA

☐

CROATIA

☐

KENYA

☐

PORTUGAL

☒

INDONESIA

☐

BRAZIL

Discrimination – violence – sexual harassment in the workplace. Where is this prohibited in the highest percentage of collective agreements?



CLAUSES VS DISCRIMINATION: 68% (Europe 51%, Africa 8%).
CLAUSES VS VIOLENCE: 83% (Europe 26%, South America 4%)
CLAUSES VS SEXUAL HARASSMENT: 35% (Europe 30%, South America 3%).

INDONESIA

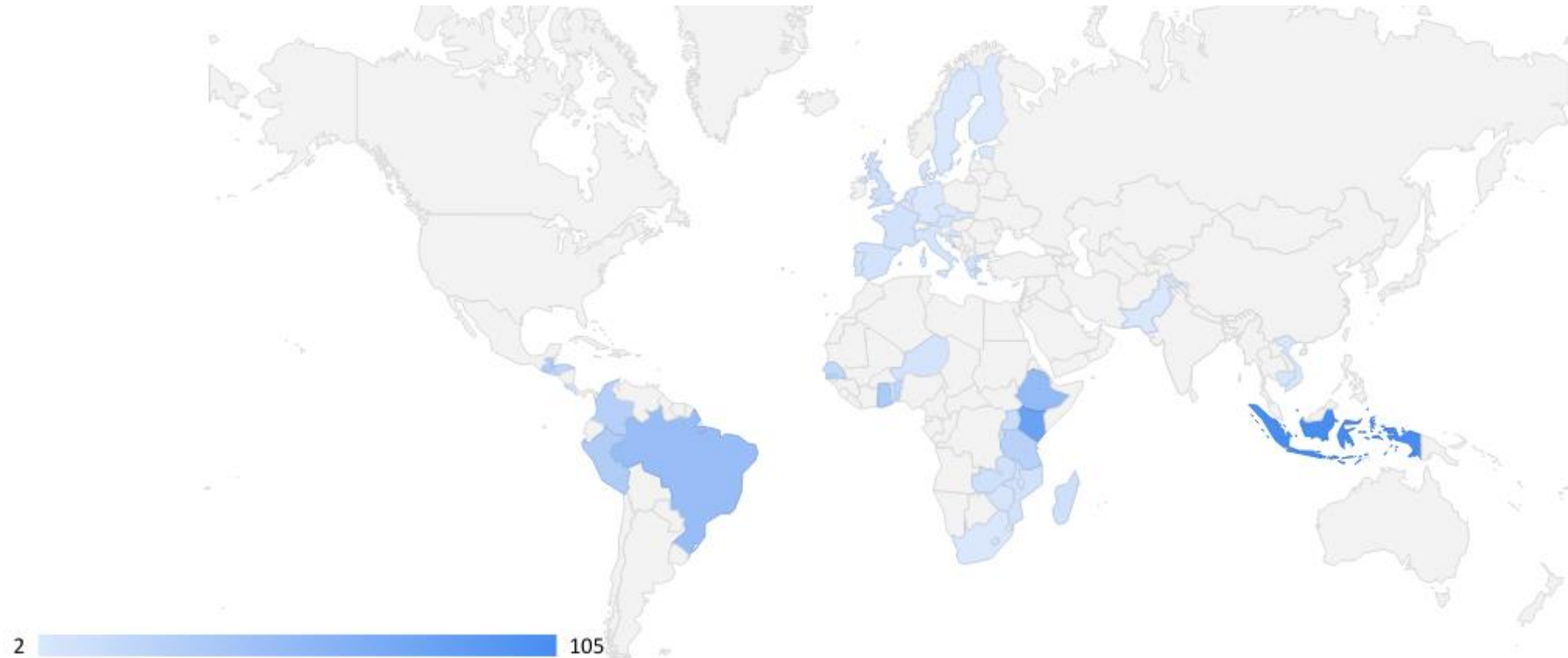


BRAZIL

THE SAMPLE USED IN THIS ANALYSIS

- 700 collective agreements, from 46 countries, valid in 2010 or later
- Around 70 variables about work and family balance arrangements and equality
- 35% of the CBAs are from manufacturing sector (mostly textile)
- Other most represented sectors are: retail trade, agriculture, transport, public administration
- 80% are enterprise level CBAs, but there is a 19% of sectoral and multiple employers CBAs. There are also 5 inter-professional agreements from West Africa

WHERE ARE THE CBAS FROM?



WHERE ARE THE CBAS FROM?

COUNTRY	Number of CBAs	COUNTRY	Number of CBAs	COUNTRY	Number of CBAs	COUNTRY	Number of CBAs
Indonesia	105	Uganda	14	Croatia	6	Finland	4
Kenya	81	Madagascar	11	Denmark	6	Germany	4
Ethiopia	52	United Kingdom	11	Niger	6	Malawi	3
Brazil	49	El Salvador	10	Portugal	6	South Africa	3
Ghana	35	Zambia	10	Austria	5	Sweden	3
Peru	33	Costa Rica	9	Italy	5	Belgium	2
Guatemala	31	France	9	Lesotho	5	Estonia	2
Colombia	28	Mozambique	9	Netherlands	5	Pakistan	2
Tanzania	26	Togo	9	Zimbabwe	5	Slovakia	2
Benin	21	Greece	9	Netherlands	5	Vietnam	2
Honduras	20	Spain	8	Zimbabwe	5		
Senegal	19	Burundi	7	Cambodia	4	All	700

Maternity leave duration. Which country is providing more than others? Where does collective bargaining provide more than the law?

☐

COSTA RICA

☐

CROATIA

☐

KENYA

☐

PORTUGAL

☐

INDONESIA

☐

BRAZIL

Maternity leave duration. Which country is providing more than others? Where does collective bargaining provide more than the law?

☐

COSTA RICA

☒

CROATIA

☐

KENYA

☐

PORTUGAL

☐

INDONESIA

☒

BRAZIL

Maternity leave duration. Which country is providing more than others? Where does collective bargaining provide more than the law?



MATERNITY LEAVE DURATION BY
LAW: 30 WEEKS
MATERNITY LEAVE DURATION IN
CBAS: 30 WEEKS



INDONESIA



CROATIA



PORTUGAL



BRAZIL

MATERNITY LEAVE DURATION
BY LAW: 17 WEEKS
MATERNITY LEAVE DURATION
IN CBAS: 20.6 WEEKS

Considerations on maternity leave

- ILO standard for maternity leave is of **14 weeks minimum**
- In Europe and South America the average number of weeks in CBAs is **more than 14**.
- In Africa, South Asia and Central America the average is **around 13**.

BUT

- **92%** of CBAs comply with their national legislation.
- **14%** of CBAs provide more than the law, but the majority of them don't reach the 14 weeks of maternity leave. → In many countries (in Africa, Latin America and Indonesia) the law does not comply with ILO minimum AND among these only **Burundi** fills the gap.
- **8%** of the CBAs provide less than the national legislation. This is more frequent in Latin America.

How many agreements contain wages tables?

Europe	37%	32/87
Africa	12%	38/320
Asia	6%	7/113
Latin America	2%	4/120

Europe:

Of the 32 CBAs with wages, around 30% have simple tables, 70% have more complex tables.

Most of the agreements (75%) have wage tables related to skill levels. Other variables determining pay scales are tenure, age, geographical location and job type. 34% of the agreements have more than one variable.

How can these data improve the lives and wages of workers?

- CBA texts are published in the sites → increase **awareness**
- Good practices → model (**sample CBAs**) → better / new provisions
- Negotiators can compare clauses → improve CBAs → reduce the **gender pay gap**
- Annotation of wages → compare CBA wages with minimum wages and living wages → improvements in **wages** and/or wage-related clauses

All the collective agreements can be found at
www.wageindicator.org/cbadatabase

The paper can be found in WageIndicator under Publications

THANK YOU!



MASARYK
UNIVERSITY

•• WageIndicator.org



Estimating Living Wage Globally

Martin Guzi

Masaryk University, CELSI, GLO and WageIndicator

Yearly AIAS Conference
Amsterdam 2017

A Living Wage = A Human Right

- Human right (since 1919 defined by ILO)
“...ultimate objective is to ensure to workers a minimum wage that will provide a satisfactory standard of living to them and their families.”
- The Living Wage is based on the concept that work should provide an adequate income to cover the necessary living costs of a family.
- However there is no accepted definition of what a Living Wage is and no agreed methodology on how to measure it.

- **The Mexican Constitution (1917)** states: *the general minimum wage must be sufficient to satisfy the normal necessities of a head of family in the material, social and cultural order and to provide for the mandatory education of his children.*
- **The Brazilian Constitution (1988)** stipulates: *national minimum wage be capable of satisfying their basic living needs and those of their families with housing, food, education, health, leisure, clothing, hygiene, transportation and social security, with periodical adjustments to maintain its purchasing power.*

- **The Mexican Constitution (1917)** states: *the general minimum wage must be sufficient to satisfy the normal necessities of a head of family in the material, social and cultural order and to provide for the mandatory education of his children.*
- **The Brazilian Constitution (1988)** stipulates: *national minimum wage be capable of satisfying their basic living needs and those of their families with housing, food, education, health, leisure, clothing, hygiene, transportation and social security, with periodical adjustments to maintain its purchasing power.*

Definitions of Living Wage

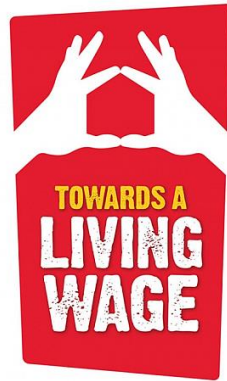
- **Global Living Wage Coalition:** “A remuneration received for a standard work week by a worker in a particular place sufficient to afford a decent standard of living for the worker and her or his family. Elements of a decent standard of living include food, water, housing, education, health care, transport, clothing, and other essential needs, including provision for unexpected events”.
- **Asia Floor Wage** “proposes a wage for garment workers across Asia that would be enough for workers to live on”.
- **New Zealand** defines a living wage “as the income necessary to provide workers and their families with the basic necessities of life”.
- Campaign in **Vancouver** defines living wage “on the principle that full-time work should provide families with a basic level of economic security, not keep them in poverty”.

Definitions of Living Wage

- **Global Living Wage Coalition:** “A remuneration received for a standard work week by a worker in a particular place sufficient to afford a **decent standard of living** for the worker and her or his family. Elements of a decent standard of living include food, water, housing, education, health care, transport, clothing, and other essential needs, including provision for unexpected events”.
- **Asia Floor Wage** “proposes a wage for garment workers across Asia that would be **enough for workers to live on**”.
- **New Zealand** defines a living wage “as the income necessary to provide workers and their families with **the basic necessities of life**”.
- Campaign in **Vancouver** defines living wage “on the principle that full-time work should provide families with a **basic level of economic security**, not keep them in poverty”.



**Clean
Clothes
Campaign**



**GLOBAL
LIVING WAGE
COALITION**



living wage
for families campaign



Living Wage vs Minimum Wage, 2017

	Minimum Wage	Living Wage	Gap
	per hour	per hour	
Ireland	9.25	11.70	26%
New Zealand	15.75	20.20	28%
United Kingdom	7.50	8.45	13%
London	7.50	9.75	30%
University of Reading	5.60	8.45	51%
Vancouver, CA	11.35	20.62	82%
City of Durham, US	7.25	13.35	84%

- Note: Rates are stated in national currency.

Living Wage estimation (Engel's law)

- Households budget divided to food and non-food spending.
- *Ernst Engel* (1857) was the first to notice that poorer families spend a higher share of their budget on food.

Living Wage calculation:

1. Estimate the food expenditure for a family
2. Estimate non-food spending using Engel's law
3. The cost of living is the sum of food and non-food spending
4. Living Wage is determined such that total income earned by family members is equal to the cost of living.

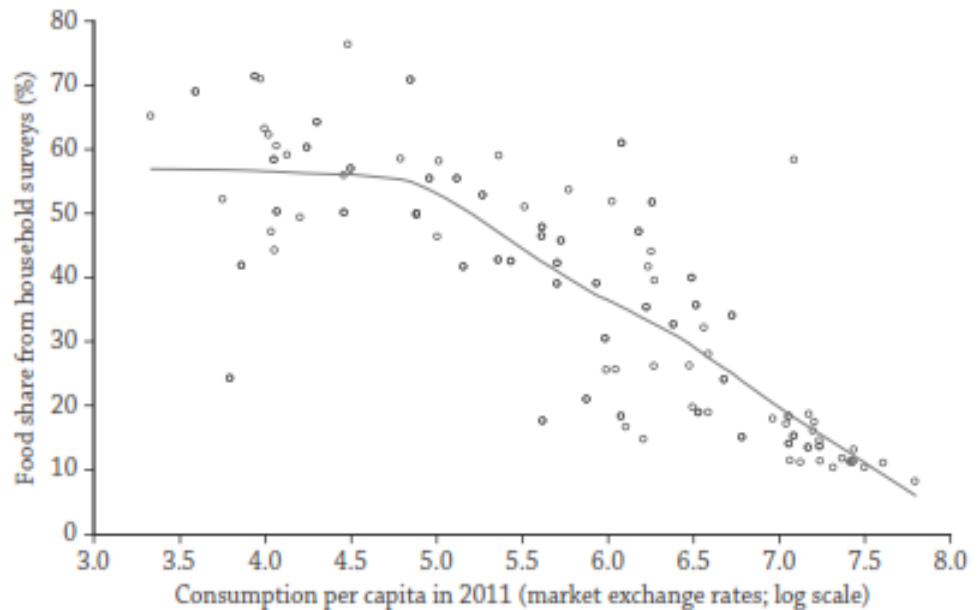


Figure B1.16.2 Empirical Engel Curve for Food across Countries. Source: Ravallion and Chen (2015).

Living Wage estimation (Engel's law)

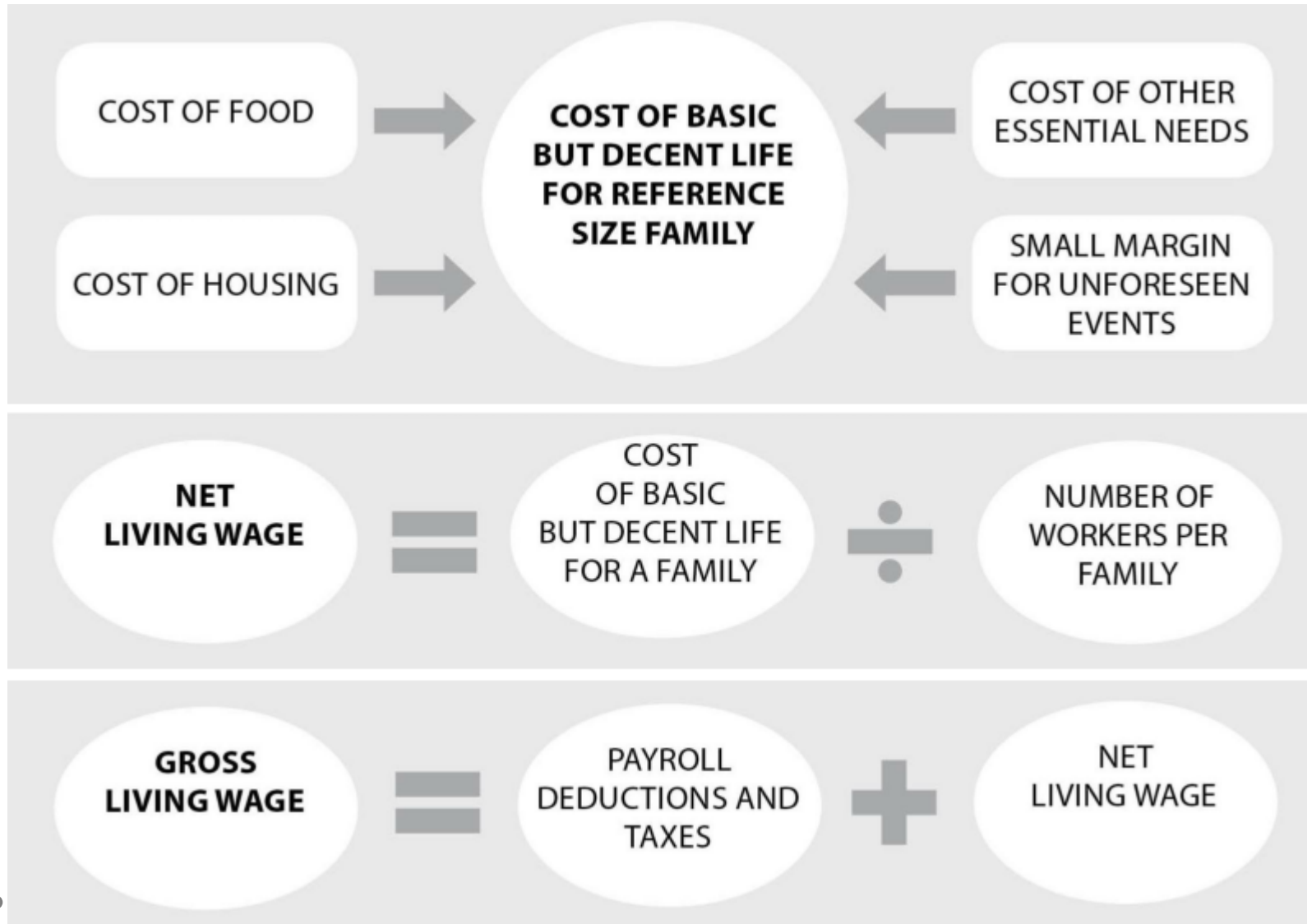


Estimates the cost of living for a family of 2+2

1. Estimate the cost of food basket (3,000 kcal) in markets around capital cities in Asia.
2. Multiply monthly food cost by three 'consumption units'.
3. Double the amount to cover non-food costs.
4. In 2015 the estimated cost of living was 1021 PPP USD.



Living Wage estimation method developed by Richard Anker



WageIndicator Living Wage

- The Living Wage is composed of seven parts: food, housing, transport, health, education, tax and other costs.
- Living wage is calculated for different household types and under different assumptions about working hours
- Based on transparent principles and assumptions
- Easy to update regularly (prices are collected continuously)
- Estimates published online at



Data used in the calculation

WageIndicator Cost-of-Living survey started in January 2014.

- Prices are reported by web visitors, via Cost-of-living app, via offline surveys.
- Prices on 50 food items, rental prices, public transport, education and health expenditure
- Today we have sufficient data to calculate living wage for 57 countries (almost 2 million prices)
- Employ external databases (e.g. Numbeo, national surveys)

FAO food balance sheets are used to construct a food basket in every country.

World Bank data on fertility and employment rates.

Example of food basket in Brazil

- Food basket is scaled to 2,100 cal/person/day
- Adults and children have same consumption

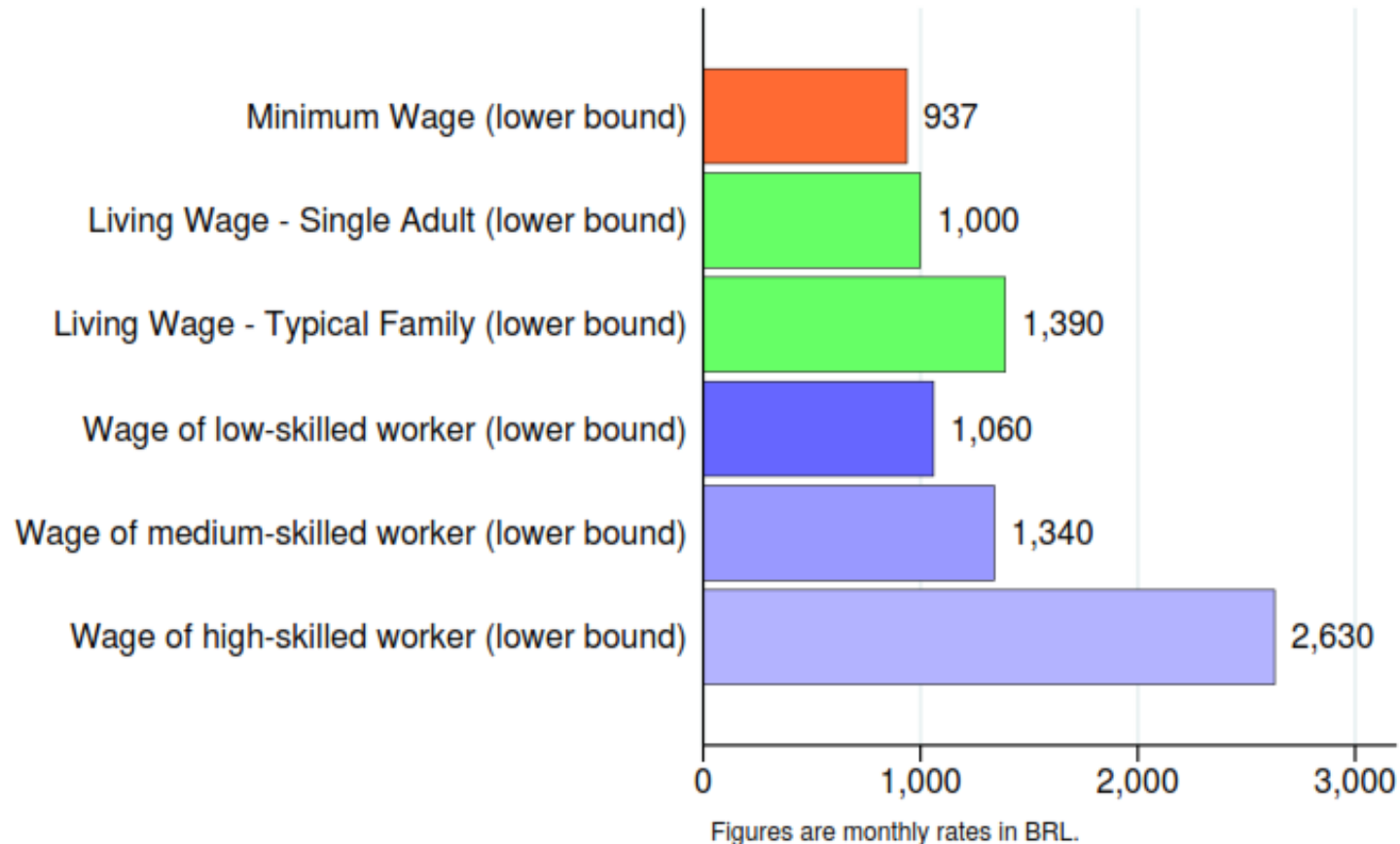
Food group	Food costs per month		Grams per day	Food kcal per day	Price per kilo	
	from	to			from	to
Beer	25.1	35.8	119.4	42.7	7.0	10.0
Meat (pigmeat, poultry, bovine, others)	50.1	65.8	168.8	279.7	9.9	13.0
Seeds and kernels	0.0	0.0	0.0	0.6	5.0	8.0
Roots, Other	0.0	0.0	0.0	0.0	3.0	5.0
Sugar (Raw Equivalent)	11.9	18.8	104.3	273.8	3.8	6.0
Sunflowerseed Oil	0.1	0.1	0.5	5.2	4.0	5.0
Cassava and products	4.6	6.9	76.4	64.7	2.0	3.0
Oranges, Mandarines	6.2	9.3	103.0	27.8	2.0	3.0
Onions	0.7	1.1	12.4	5.2	2.0	3.0
Groundnuts (Shelled Eq)	4.1	5.7	27.1	42.1	5.0	7.0
Grapefruit and products	0.0	0.1	0.5	0.0	3.0	4.1
Citrus, Other	0.0	0.0	0.0	0.0	2.5	3.5
Rice (Milled Equivalent)	4.5	5.5	60.7	224.6	2.5	3.0
Cream	0.0	0.0	0.0	0.0	3.0	8.0
Milk - Excluding Butter	16.7	20.1	267.5	164.4	2.1	2.5
Lemons, Limes and products	0.4	0.7	7.3	1.3	2.0	3.0
Yams	0.1	0.2	1.1	1.3	4.0	5.2
Peas	0.0	0.0	0.4	1.3	3.0	4.0
Pulses, Other and products	0.0	0.0	0.4	1.3	2.6	4.0
Butter, Ghee	0.7	0.9	6.0	42.7	4.0	5.0
Apples and products	1.0	1.3	9.9	5.2	3.5	4.5
Plantains	0.0	0.0	0.0	0.0	2.0	3.0
Olives (including preserved)	0.1	0.2	0.9	0.6	5.0	9.0
Wine	1.8	2.7	3.7	2.6	16.0	24.0
Sweeteners, Other	0.0	0.1	0.7	2.6	2.0	3.0
Bananas	4.1	5.0	55.2	35.0	2.5	3.0
Maize and products	4.1	5.2	43.1	134.6	3.2	4.0
Coffee and products	1.0	1.2	5.5	2.6	6.0	7.5
Wheat, barley and cereals	11.9	22.9	99.1	258.3	4.0	7.7
Beans	3.1	3.8	29.1	97.7	3.6	4.4
Oils (soyabean, olive, palm, other)	2.7	3.6	30.3	269.9	3.0	4.0
Sweet potatoes	0.2	0.3	2.1	1.9	3.0	4.0
Tomatoes and products	3.8	4.6	36.2	7.8	3.5	4.2
Eggs	0.1	0.2	15.6	20.7	0.3	0.3
Soyabeans	1.0	1.4	6.7	12.3	5.0	7.0
Honey	0.1	0.1	0.2	0.6	10.0	15.0
Potatoes and products	2.6	3.4	34.1	22.7	2.5	3.3
Vegetables, Other	4.2	5.6	47.0	11.7	3.0	4.0
Fish products	8.5	11.3	18.8	10.4	15.0	20.0
Tea (including mate)	0.4	0.6	3.5	1.3	4.0	6.0
Total	176	244	1461	2100	169	243

Expenditure and Living Wage calculation, in Brazil (BRL)

	Typical family		Standard family		Single-adult	
	from	to	from	to	from	to
Food	650	915	680	960	170	240
Housing	750	900	750	900	500	715
Transport	240	290	240	290	120	145
Health	150	300	150	300	38	75
Education	165	500	165	500	0	0
Other costs	98	145	99	150	41	59
Total Expenditure	2053	3050	2084	3100	868	1234
Net Living Wage	1210	1800	1160	1720	870	1240
Gross Living Wage	1390	2070	1330	1980	1000	1420

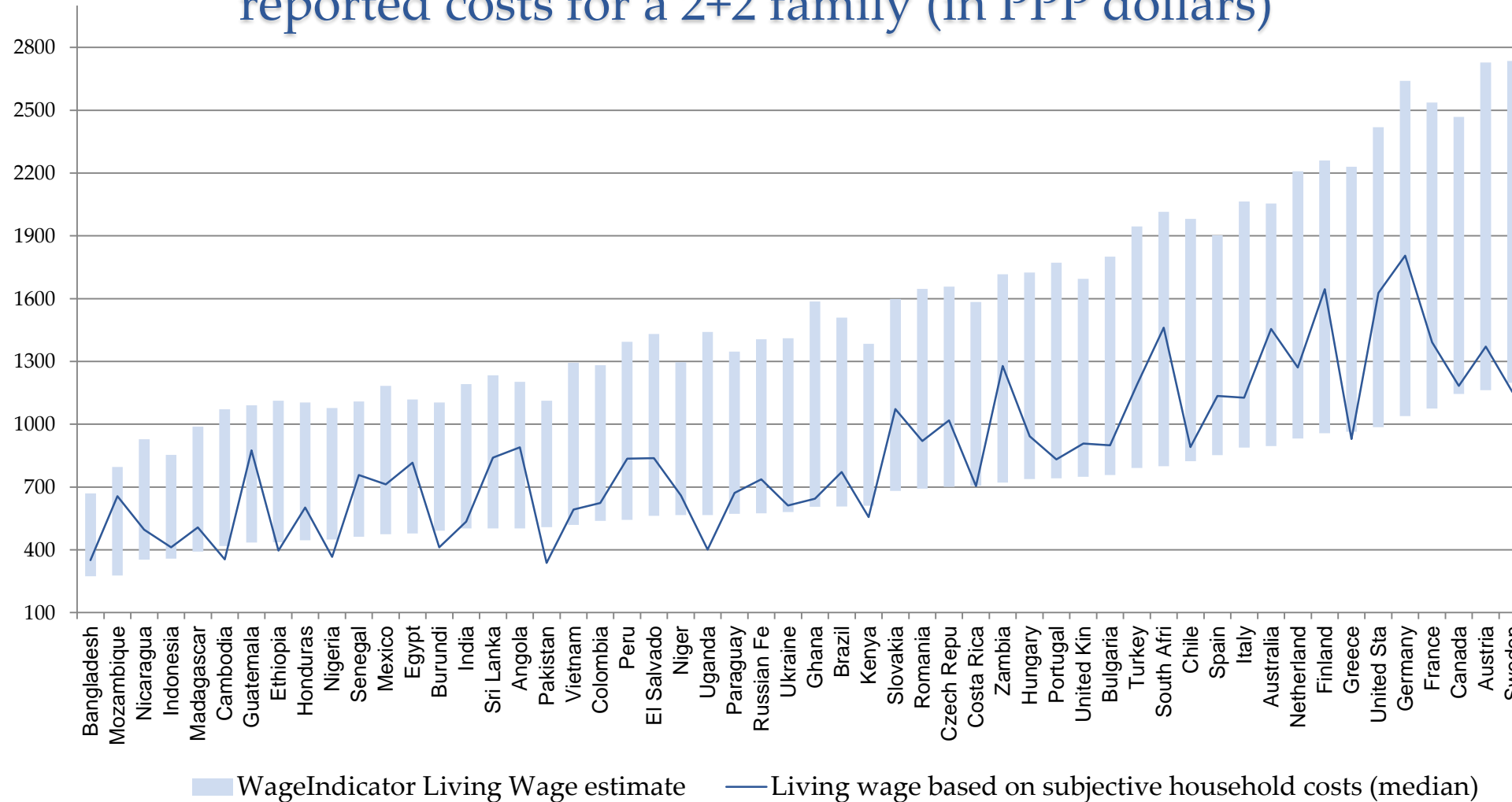
Typical family Living Wage is estimated for two adults and the 1.8 children (fertility rate in Brazil). One parent is working full-time and the working hours of second parent are approximated by national employment rate (69% in 2017). **Standard family Living Wage** is estimated for a family composed of two adults and two children. One parent is employed full-time and the second parent works 4 days a week it means family employment rate is 1.8. **Single-adult Living Wage** represents an acceptable standard of living for a single individual working full-time with no dependents.

Living Wages in context, Brazil 2017



Note: Prevailing wages of workers are taken from WageIndicator global dataset on work and wages.

Living Wage estimate in comparison with (subjectively) reported costs for a 2+2 family (in PPP dollars)



Note: Respondents report average monthly minimum living expenditure for family of 2 adults and 2 children.

● Calculation of living wage assumes family employment rate of 1.8. Rates are converted to PPP dollars. ●

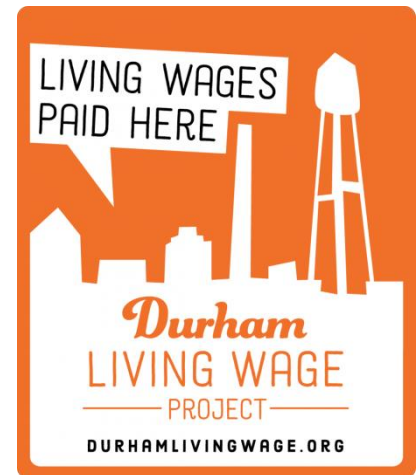
Conclusions

- We proposed the method to calculate the Living Wage for the large number of countries (currently 57 countries).
- All estimates are published at *www.wageindicator.org*.
- The calculation is sensitive to country characteristics (e.g. food consumption, price variations, family composition, labor market conditions)
- Living Wage could serve as an indicator of economic adequacy and a practical basis to set minimum wages.
- When information on prices is sufficient we can also calculate Living Wage at the regional level (currently 220 regions).





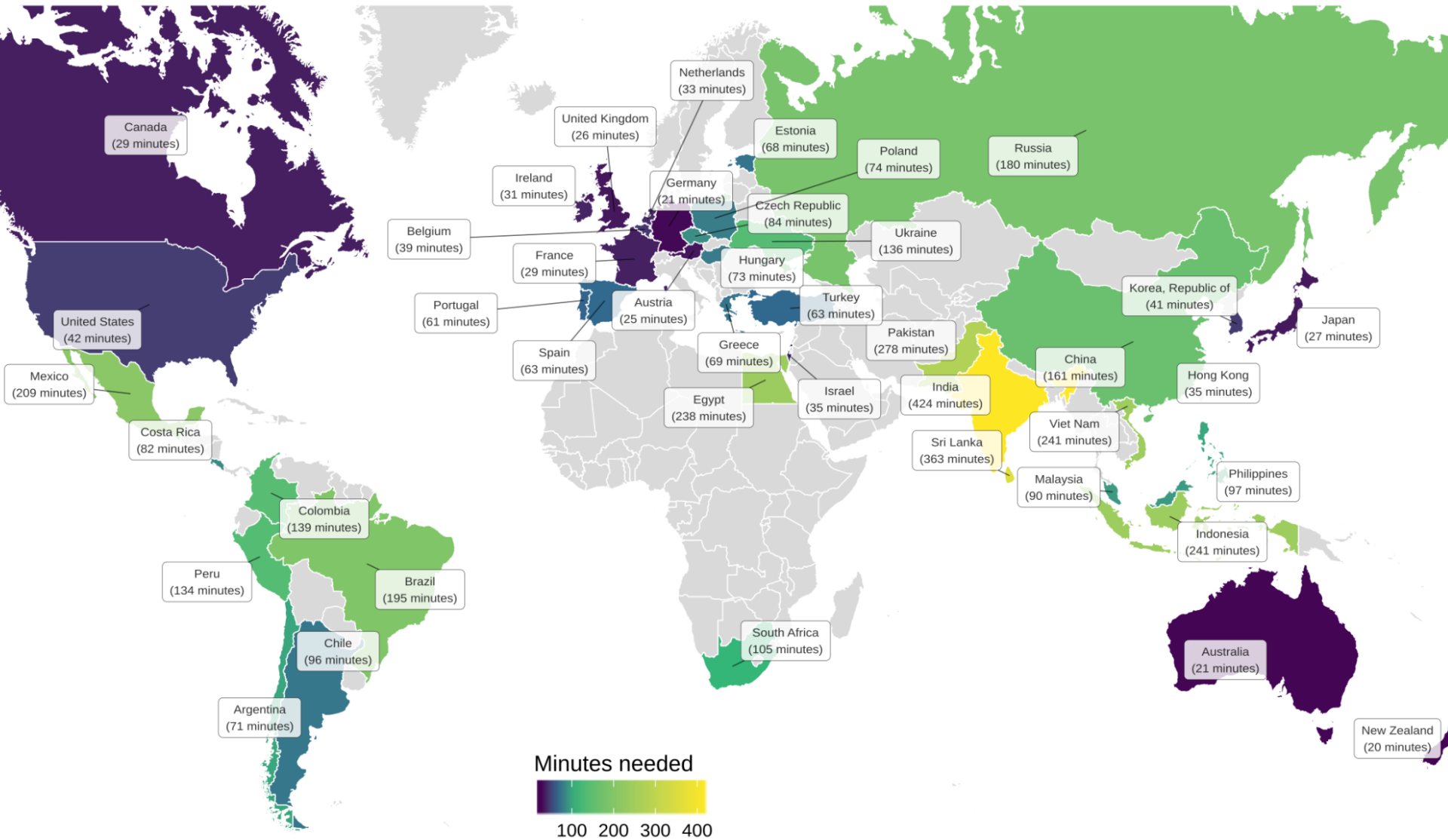
Comments are welcome:
martin.guzi@econ.muni.cz



living wage
employer

Minutes Of Minimum-Wage Work To Buy A BIG MAC

How many minutes a minimum-wage worker would have to work to earn enough money to buy a Big Mac burger?



Notes: Big Mac prices are taken from The Economists and minimum wages are collected by Wage Indicator. The calculation assumes 173 working hours in the month.

Living Wages in Asia

Based on a WageIndicator Report
on Living Wages in the Garment Industry
(April 2016 / update July 2017)



AIAS

Amsterdam Institute for
Advanced labour Studies
University of Amsterdam

Yearly AIAS Conference

KIT Amsterdam

September 1, 2017

Maarten van Klaveren



Why this report?



- **Why this report? The Dutch Ministry of Foreign Affairs asked the WageIndicator Foundation (WIF) to report in preparation of the Asian Living Wage Conference (May 2016, Islamabad):**
 - to provide information about *labour law* and *minimum wage* setting related to the garment industry in nine Asian countries: Bangladesh, Cambodia, China, India, Indonesia, Myanmar, Pakistan, Sri Lanka, Vietnam
 - to provide information about *wage levels of garment workers* in these countries
 - to give insight in the *cost of living* levels and related *living wage* levels in the garment industries
 - to provide an overview of the country-specific *instruments for realising living wages*, based on interviews with experts
- **Research period: November 2015 – April 2016, update July 2017**

Effort of a large team!



- **WageIndicator team:**

- Overall coordination: Director WageIndicator Foundation (WIF)
- Overall research and final report: University of Amsterdam - AIAS
- Labour legislation: WI Office Islamabad
- Minimum wages: Indian Institute of Management (IIM) Ahmedabad
- Collective agreements: WI database manager + WI team Indonesia
- Cost of living, living wages: CELSI, Bratislava + programmers' firm, Groningen, Netherlands
- Collection cost-of-living data: WI teams Vietnam, Myanmar, Cambodia
- Survey design and country reports: Central European University (CEU) Budapest / CELSI, Bratislava
- Language editing: Ruskin College Oxford

- **Experts surveyed:**

- Bangladesh 4; Cambodia 3; China 2; India 4; Indonesia 3; Myanmar 1; Pakistan 3; Sri Lanka 1; Vietnam 1

THE GARMENT INDUSTRY: Internationalisation



- **1965-on: 'efficiency-seeking' FDI of multinationals in Mexico and Asia:**
 - *pull factors*: pools of cheap labour, growth of Export Processing Zones
 - in electronics, textile, garment, toys production
 - split off of labour-intensive parts, fragmentation of production
 - *push factors*: decrease in tariff barriers, advances in ICT and air/sea transport
- **1975-on: development of buyer-driven Global Value Chains (GVCs):**
 - Walmart's buying strategy as main catalyst
 - integration of China (1979-on) and India (1991-on) in liberalized global system
 - 2015: appr. 75 mln. employed in GVCs, of which appr. 50 mln. in Asia
- **Special feature for garment industry: trade policies of industrialized countries:**
 - 1974-1995: Multi-Fibre Arrangement (MFA) → 'quota hopping' from Japan, Korea, HongKong, Taiwan to Bangladesh, Indonesia, Sri Lanka, Vietnam
 - 1995-2005: new trade agreements: US-Cambodia, EU's GSP / EBA scheme for Bangladesh, India, Indonesia, Pakistan, Sri Lanka, Vietnam



THE GLOBAL GARMENT INDUSTRY: Structure



- **In 2000s, standard structure of garment GVC crystallized:**
 - many global buyers / brands have hardly any own factories
 - ‘deep’ supply chains, subcontracting down to three / four tiers
 - orders dispersed, each factory catering to various buyers
 - heavy competition on price and speed of delivery (‘lead time’)
 - frequent changes in fashion offers (‘fast fashion’)
 - slow technological progress → productivity increases low
 - long-term pressure on supply prices → downward wage pressure
 - weak national governance and compliance structures
- **Recent data on the Asian garment industry:**
 - 2015: estimated 16.5 million employed in 9 countries, of which 10.5 million women
 - 2015: 58% of world garment exports (1995: 23%), of which China 37% (1995: 14%), Bangladesh 5.5%, Vietnam 5%, India 4%

THE GARMENT INDUSTRY: Asian suppliers for 15 major brands (2014-17, company info)



<u>(world rank)</u>	<u>No. suppliers</u>		<u>Supply countries (shares in total supply of brand)</u>									
Brand	Total	Tier 1	9 c.	BAN	CAM	CHI	IN	ID	PAK	SL	VIE	MYA
Adidas (9)	1035	786	46%	1%	3%	<u>20%</u>	4%	8%	3%	1%	8%	1%
C&A (14)*)	658		85%	18%	8%	<u>32%</u>	13%	2%	3%	3%	5%	1%
Ch.Vögele (91)		110	70%	<u>41%</u>		17%	9%	2%	1%			
Esprit (76)	501		84%	<u>29%</u>	3%	<u>29%</u>		6%	6%		8%	
G-Star (155)	24		97%	26%		<u>32%</u>	22%				17%	
H&M (10)	2339	2069	76%	22%	3%	<u>31%</u>	8%	5%	2%	1%	3%	1%
Inditex (2)	4927	1869	79%	<u>31%</u>	1%	24%	11%				12%	
New Look (99)		860	81%	12%	14%	<u>48%</u>	3%		2%		2%	
Next (30)		2118	68%	7%		<u>44%</u>	9%			8%		
Nike (3)	620		86%	1%	2%	18%	3%	19%	2%	3%	<u>38%</u>	
Orsay (107)	155		33%	2%		<u>19%</u>	12%					
Pimkie (103)	>161		54%	5%		<u>37%</u>	12%					
Takko (22)	323		92%	37%	1%	<u>38%</u>	9%		4%	1%	1%	1%
Tchibo (32)		810	72%	4%		<u>65%</u>					3%	
VF Corp. (13)	2805		58%	9%	3%	<u>21%</u>	12%	2%	1%		10%	1%

THE LIVING WAGE: OUTCOMES - 1



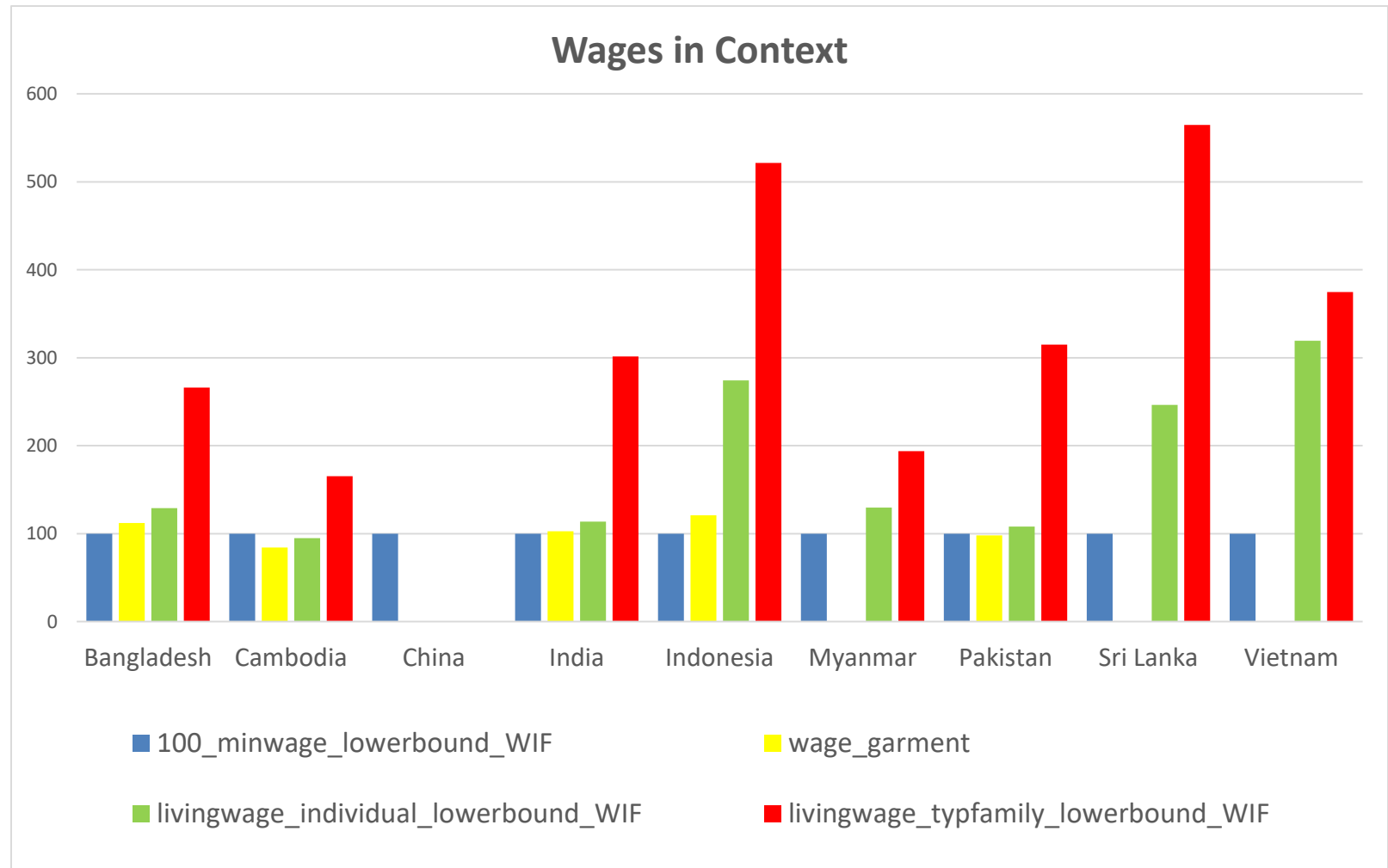
- **Bangladesh**
 - compressed wage structure: ca. 60% at 90-110% of minimum wage (MW)
 - average garment / overall wages 10-30% above MW
 - **lower-bound living wage (LW) for individual 15-20% above av. garment wage**
- **Cambodia**
 - average garment wage 15-20% below MW and overall average
 - **lower-bound LW for individual 10% above average garment wage**
- **China**
 - no living wage data available
 - lower-bound garment wages slightly above MWs in 5 'garment provinces'
- **India**
 - compressed wage structure: in garment large cluster at 100-120% of MWs
 - **lower-bound LW for individual 10% above garment wage in 'garment state'**

THE LIVING WAGE: OUTCOMES 2



- **Indonesia**
 - compressed wages: large cluster of wages at 100-120% of MWs
 - average garment wage 30% below av. manuf. wages: location + gender gaps
 - **lower-bound LW for individual 100% above average garment wage**
- **Myanmar**
 - no wage data available
 - **lower-bound LW for individual 30% above MW**
- **Pakistan**
 - average garment wage equals lower-bound MW, 20% below av. manuf. wage
 - **lower-bound LW for individual 10% above average garment wage**
- **Sri Lanka**
 - MWs set quite low: average wages of *low-skilled* 40-80% higher
 - **lower-bound LW for individual equals average wage of *low-skilled***
- **Vietnam**
 - MWs set quite low: *lower-bound* garment wages 40-100% higher
 - **lower-bound LW for individual 40% above *lower-bound* garment wage**

WAGES IN CONTEXT in 9 countries



INSTRUMENTS TO BRING LIVING WAGES IN GARMENT CLOSER: experts' opinions



	B-DESH	CAM	CHN	INDIA	INDON	MYAN	PAK	SRIL	VIET
globally encourage ethical end-consumption	X	X	XX	XX	X	XX	X		XX
end-consumer boycotts	X	XX		X	XX		X	XX	X
coordinated action of low-wage countries	XX	XX	X	XX	XX		XX	X	XX
sanctions in international trade agreements	X						X		X
coordinated action of domestic producers	X	X	X		X	XX	X	XX	X
further unionization	XX	X	X	XX	XX		XX		X
strengthening national social dialogue	X	X	X	XX	X		XX	XX	X
strengthening labour inspectorate	X	X		XX	XX	X	XX	X	XX

DEVELOPMENTS IN 2016 – 2017 – QUESTION MARKS AND WAYS OUT



- **Information disclosure**

- Growing activities of ILO (2016 Conference), OECD (Due Diligence Guidance, 2017), NGOs (AFWA, CCC, FWF, Global Living Wage Coalition/ISEAL, WIF)
- Growing openness of major brands to reveal supply chains: Adidas, C&A, Esprit, H&M, Inditex, Nike,
- Initiatives of gov'ts also outside Asia (DE, NL, SE) concerning living wages

- **Question marks and ways out**

- CSR programs remain unilateral, voluntary, non-binding
- Fundamental labour rights remain under heavy pressure in supply countries
- IndustriALL union umbrella with 18 brands → ACT: social dialogue based on recognized freedom of association and right to collective bargaining (CB):
- Industry-wide CB linked with brand purchasing practices recommended,
- if linked with drive for living wages great potential for improving position of in particular female workers, and ...
- ... improving garment industry's economic potential



THANK YOU ... AND MORE INFO



Thank you for your attention!

General information WageIndicator: www.wageindicator.org

Email: office@wageindicator.org

Questions concerning report: m.vanklaveren@uva.nl

WageIndicator publications:

<http://www.wageindicator.org/main/Wageindicatorfoundation/publications>

List of countries with WageIndicator Cost-of-Living survey:

<http://www.wageindicator.org/main/salary/living-wage/wageindicator-cost-of-living-survey>

The WageIndicator Cost-of-Living app:

<http://CostofLiving.WageIndicator.org>

Tackling barriers to youth employment in Hungary

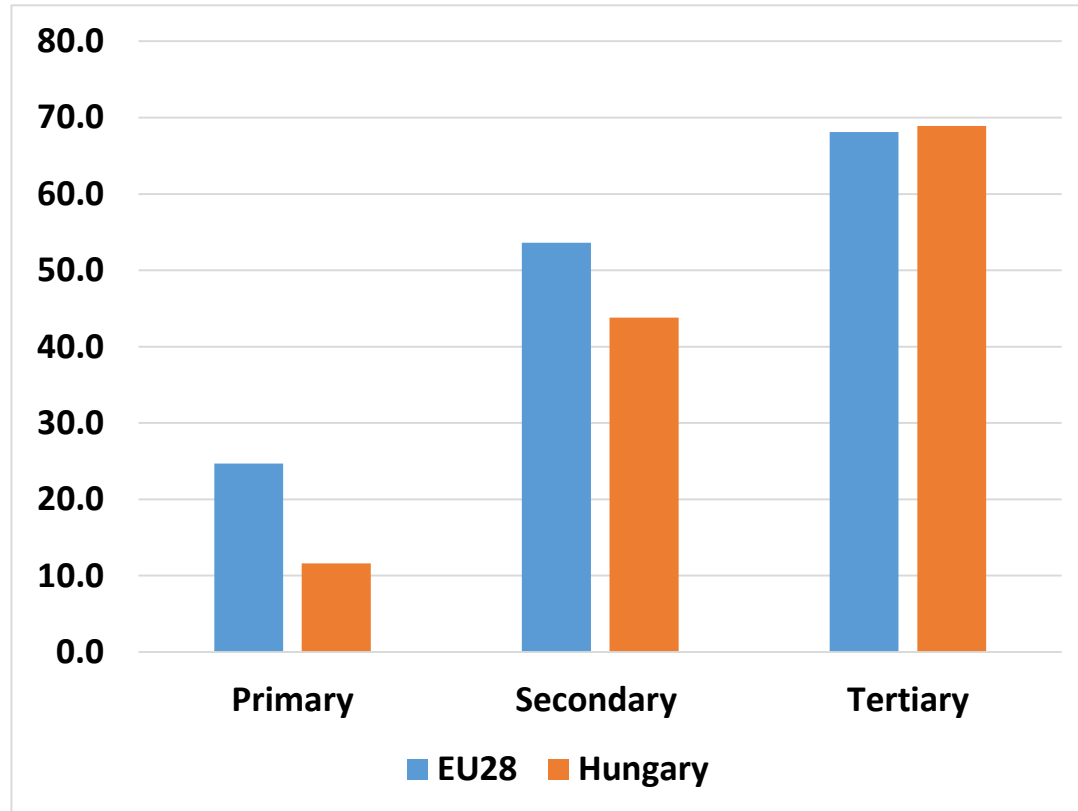
A blitz triangulation exercise using WageIndicator data

Martin Kahanec

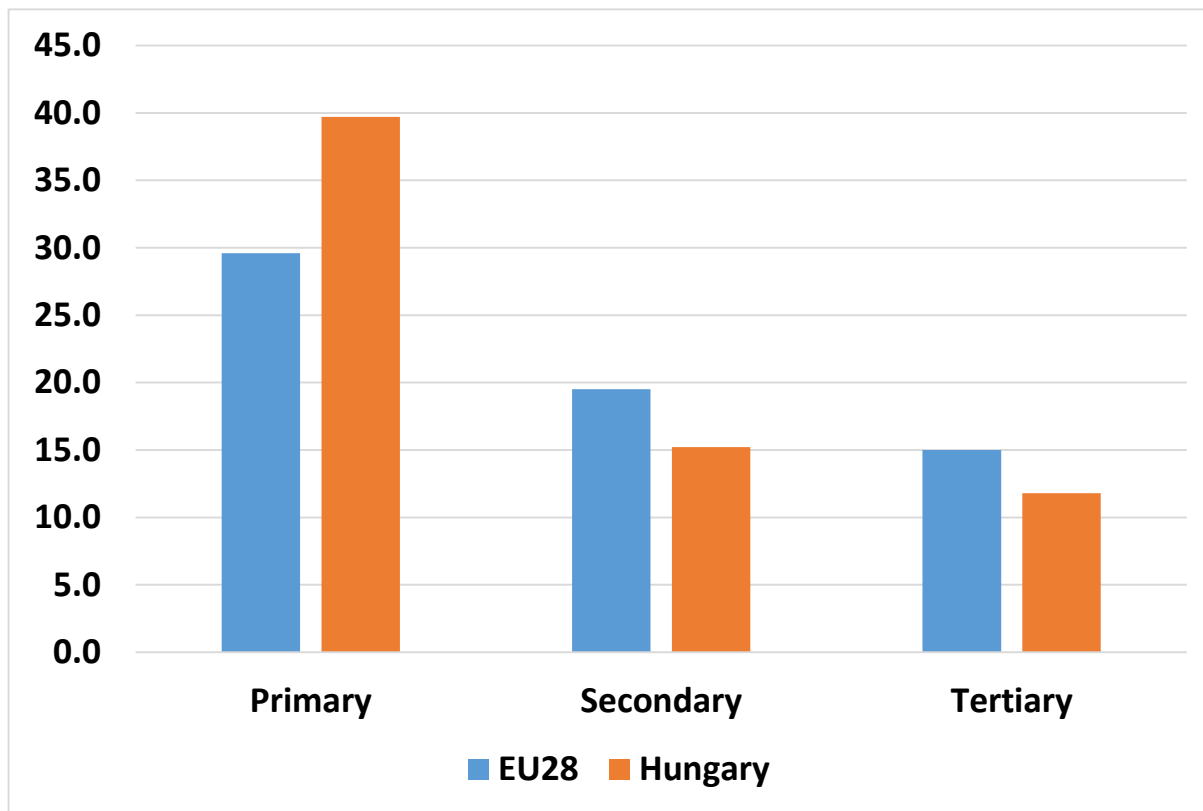
Central European University (CEU), UEBA, CELSI, GLO

Amsterdam, 1/9/2017

Youth activity rate problematic for the low and medium educated



Unemployment risk particularly high for the low educated youth in Hungary



When business gets inspired to meet academia: Coca Cola HBC Hungary & CEU

- Commissioned by CC HBC Hungary and executed by CEU in collaboration with XKK
- Objective: Gain better insight and understanding of the issues surrounding youth employment in Hungary (in order to design effective employment policies)
- Key challenges:
 - Need fresh&relevant evidence and need it now!
 - Limited budget
 - Look at the demand side, too
 - Measure the role of soft skills

Youth employment: we know it all, or still a puzzle?

- “Traditional” approaches
 - Use large-scale micro-level datasets (LFS, SILC, etc) & statistics to identify factors of youth employment
- But limitations
 - costly data collection, set questions
 - very limited measures of skills, nothing on soft skills
 - long inside lag (dated data, missing important variables, analysis takes time, too)
 - Supply is one side of the market, but how about skill matching?

A triangulation, multi-modal approach to data collection and analysis

Quantitative research based on traditional and new data

- Key population statistics and factors of employment using traditional data
- Statistical analysis of original data collected using the WageIndicator platform
- Analysis of vacancies from profession.hu

Qualitative research

- Semi-structured interviews: stakeholder groups, including policy, civil society, NGOs, trade unions, academics and researchers and representatives from business and industry

Lessons from traditional data

Key factors of youth employment (seen this yet?)

- Education
- Age/Experience
- Gender (on its own, but also in interaction with other factors)
- Family
- Field of study
- Region

But 2-year data lag and no answers for soft skills and skill matching

WageIndicator: can it help?

- Does new data yield consistent results?
- Wage determinants in SILC and WI - a promising picture (limitations acknowledged)

	Men SILC	Men WI	Women SILC	Women WI
Years of potential experience	0.0217***	0.0197***	0.0168***	0.0193***
	(0.00128)	(0.000756)	(0.00115)	(0.000693)
Years of experience squared	-0.000309***	-0.000251***	-0.000265***	-0.000300***
	(2.98e-05)	(1.86e-05)	(2.78e-05)	(1.77e-05)
Years of education	0.0474***	0.0392***	0.0443***	0.0334***
	(0.000986)	(0.000685)	(0.000979)	(0.000684)

What we did

- Added a battery of soft-skill questions (*versatility!*)
- WI/CEU/Coca Cola social media campaign, emails to CEU students, targeting the youth (*outreach!*)
- 8000+ observations collected over cca 2 weeks (*speed!*)

Pros

- Cost-effectiveness
- Versatility
- Speed
- Outreach/targeting

All very desirable in the policy/business world

Cons

- Selective non-response
- Coverage - inability to reach out to some populations (imperfect internet penetration/use, social media coverage, ...)
- Measurement issues
- Inference from non-probability samples

Possible remedies

- Ex ante: provide internet access, ...
- Ex post: **weighting**, propensity score matching, ...
- Research design: **RQ, inference, interpretation, transparency**

Soft skills

...desirable qualities for certain forms of employment that do not depend on acquired knowledge: they include common sense, the ability to deal with people, and a positive flexible attitude

[Collins English dictionary]

Communication, courtesy, flexibility, integrity, interpersonal skills, positive attitude, professionalism, responsibility, teamwork, work ethic

To what extent do you consider yourself as having the skills and/or abilities listed below?
1. Understand your own strengths, weaknesses and developmental opportunities
2. Present yourself, communicate own strengths and achievements
3. Being able to interact with a diversity of people
4. Learning from mistakes and willingness to receive feedback, including criticism
5. Act on feedback
6. Write your professional CV
7. Set goals and plans to achieve them
8. Understand how to read budgets, financial plans, and numbers in general
9. Effectively execute a plan
10. Sell products or services and secure desired value in return
11. Convince your superiors or peers about your ideas or proposals
12. Manage time and objectives to reach self-satisfaction
13. Manage time and objectives to reach satisfaction of your colleagues and peers
14. On what level do you agree with the fact, that someone can only be happy if he/she is successful in his/her job
15. It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities

Results (soft skills):

Steeply gendered confidence about own soft skills

- Men are more confident about
 - Learning from mistakes and willingness to receive feedback, including criticism
 - Understand how to read budgets, financial plans, and numbers in general
 - Effectively execute a plan
 - Sell products or services and secure desired value in return
 - Convince your superiors or peers about your ideas or proposals
- Women are more confident about their ability to
 - Manage time and objectives to reach satisfaction of your colleagues and peers
- More gaps across groups of different age, region/urbanization, education, marital status, number of children

Skill differences, but: which of them matter in the labor market?

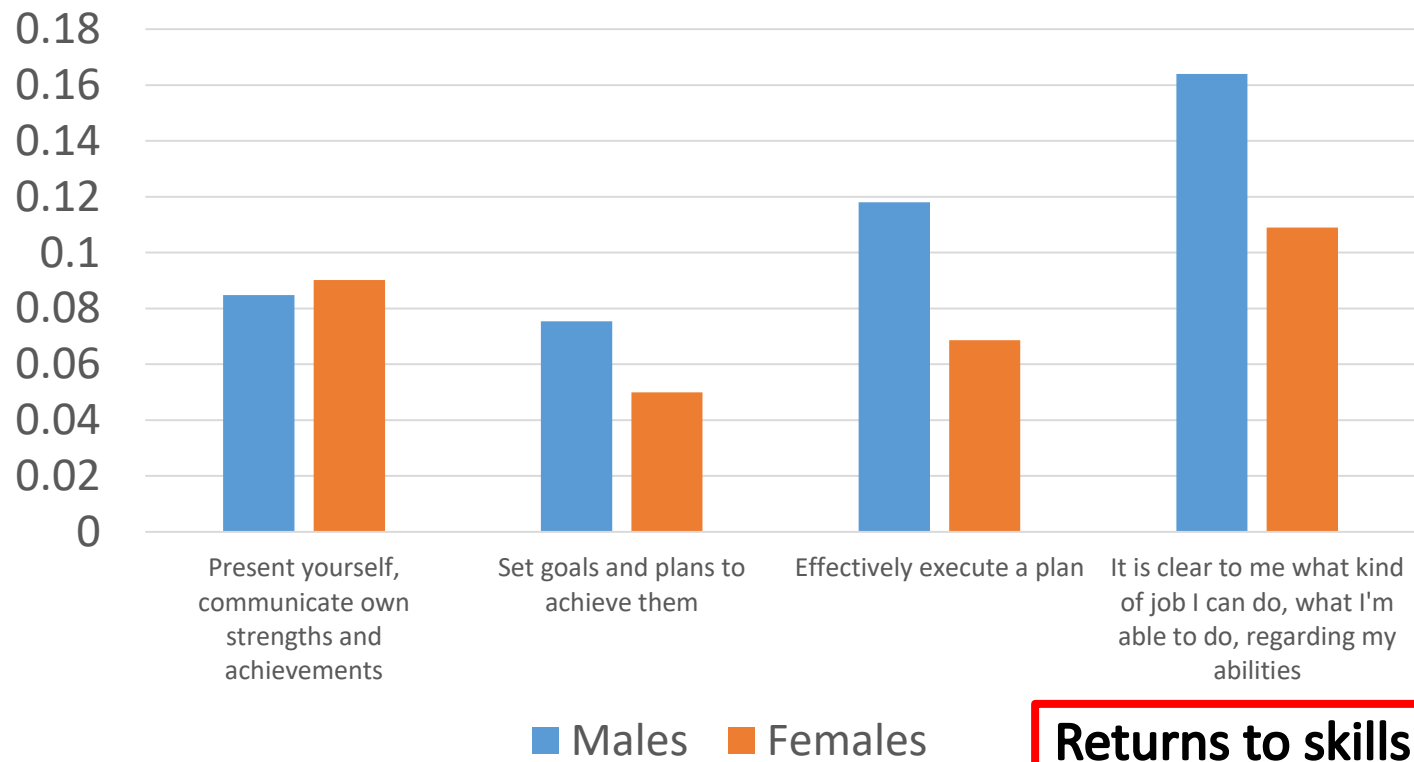
For males: Confidence about competences, budgets, plans, goals

Employment-to-population	Understand how to read budgets, financial plans, and numbers in general
	Effectively execute a plan
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities
Employment-to-active population	Set goals and plans to achieve them
	Effectively execute a plan
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities
Participation-to-population	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities
NEET	Effectively execute a plan
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities

And what matters for females? Confidence about competences, budgets, plans + presenting oneself, interacting, selling

Employment-to-population	Understand how to read budgets, financial plans, and numbers in general
	Effectively execute a plan
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities
Employment-to-active population	Present yourself, communicate own strengths and achievements
	Being able to interact with a diversity of people
	Understand how to read budgets, financial plans, and numbers in general
	Effectively execute a plan
	Sell products or services and secure desired value in return
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities
Participation-to-population	Present yourself, communicate own strengths and achievements
	On what level do you agree with the fact that someone can only be happy if he/she is successful in his/her job
NEET	Present yourself, communicate own strengths and achievements
	Being able to interact with a diversity of people
	Understand how to read budgets, financial plans, and numbers in general
	Effectively execute a plan
	It is clear to me what kind of job I can do, what I'm able to do, regarding my abilities

Impacts of soft skills on the probability that someone finds employment, relative to being unemployed or inactive



Returns to skills correspond to and perhaps reinforce skill gaps

Vacancies: Supply-Demand Mismatch

What we did:

- Vacancy data scraped from the internet website to gauge the demand side
- 193,000 CVs and over 8,000 job listings as of 12 November 2016

Results:

- Most vacancies open to young people, but only 5% to fresh graduates
- ICT and advanced manufacturing most open to young people
- English an advantage

The role of motivation: a qualitative inquiry

- *Lack of motivation*: linked to negative educational experience, low self-esteem, lack of adequate teaching methods, lack of basic skills and competencies (other than a negative socio-economic background)
- *Social expectation* to which youth are supposed to measure up. If they fail, *labeled as unmotivated*.
- Further levels of education cannot compensate for this 'motivation deficit' but further exacerbate it.
- Young people demotivated to study - demotivated to work
- Early specialization has negative consequences- children most likely lose motivation to study


Lessons

Web-based data potentially extremely useful for policy/business analysis

Data collection possible in a versatile, fast and cost-efficient way

Key challenge: lack of time a problem for ex-post and ex-ante sample correction techniques

Triangulation, sample correction techniques, RQ/inference/interpretation, transparency



Analysing tasks and wages

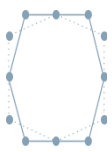
Stefano Visintin

eduworks

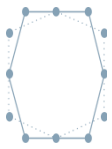


UNIVERSITEIT VAN AMSTERDAM

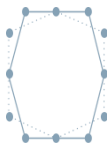




- Benefits of (new sources) of Individual level Microdata in the labour market matching process
- Main elements of the matching: Skills, Tasks, Wages
- TASK: work activity that produces output.
- SKILL: worker's stock of capabilities for performing various tasks.
- Workers apply their skills to tasks in exchange for **WAGES** (Autor, D. 2013 The “task approach” to labour markets: an overview)



- Can we (use WI data to) measure tasks' wages?
- Can tasks explain wages differences?
 - Of similar workers
 - Gender gap



TASKS

Measuring
task wages

Wages
disparity
and tasks

Tasks and
gender
pay gap

WAGES



UNIVERSITY OF AMSTERDAM

Amsterdam Institute for Advanced labour Studies



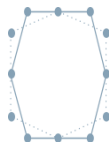
What do workers do?

Measuring the intensity and market value of tasks in jobs

Kea Tijdens and Stefano Visintin

WP 161
February 2016





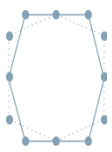
Analysing tasks and wages

Your tasks

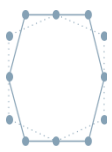
In your current job, how often do you carry out the following tasks?

	Never	Yearly	Monthly	Weekly	Daily
Providing administrative, strategic planning and operational support, research and advice to senior management on matters such as the management of building facilities and administrative services	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Developing and managing the organization's administrative and physical resources	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Developing and implementing administrative and procedural statements and guidelines for use by staff in the organization	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Analyzing complex resource management issues and initiatives that affect the organization, and preparing associated reports, correspondence and submissions	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Providing information and support for the preparation of financial reports and budgets	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Leading, managing and developing administrative staff to ensure smooth business operations and the provision of accurate and timely information	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Representing the enterprise or organization in negotiations, and at conventions, seminars, public hearings and forums	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Establishing and managing budgets, controlling expenditure and ensuring the efficient use of resources	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Planning and directing daily operations	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Overseeing the selection, training and performance of staff	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

[< Previous](#)[Next >](#)

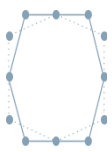


- 13 countries
- 427 occupations ISCO08 4 digits
- 3237 tasks
- Begins November 2013 (ongoing)
- 11/2013 – 04/2016 approx. 70K records

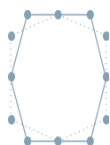


Task data + Wage Indicator
⇒ TASK WAGES

- Hourly salary received to perform a task
- Median of the (gross hourly) salary perceived by workers performing the task intensively (daily or weekly basis)

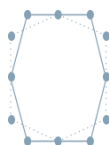


- Country level (the Netherlands)
- 6800 individuals
- 231 (out of 412) occupations
- 933 (out of 3236) tasks



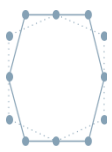
Analysing tasks and wages

Task	Task code	Median value	Average value
BEST PAID TASKS			
Leading and managing the activities of research and development staff	122303	35.36	33.82
Consulting with engineering staff to evaluate interface between hardware and software	251203	33.84	32.50
Representing the organization at official occasions and board meetings in negotiations at conventions seminars public hearings and forums	112009	33.68	35.90
Planning and directing daily operations	122306	33.20	32.85
Directing the selection and installation of ICT resources and the provision of user training	133003	33.20	29.68
Conducting research and improving or developing concepts instruments theories and operational methods related to chemistry	211301	32.86	35.59
Directing software programming and development of documentation	251206	32.71	32.13
Representing the enterprise or organization in dealings with outside bodies	121108	32.70	36.42
Planning the overall research and development programme of an enterprise or organization specifying goals and budgetary requirements	122302	32.33	31.28
Researching analyzing and evaluating requirements for software applications and operating systems	251201	32.29	31.15
...	---	---	---



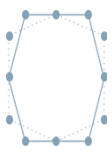
Analysing tasks and wages

Task	Task code	Median value	Average value
LEAST PAID TASKS			
...
Washing cutting measuring and mixing foods for cooking	941102	5.93	6.72
Cleaning kitchens food preparation areas and service areas	941201	5.75	9.14
Noting what has been sold and collecting goods needed from the stockroom	933405	5.09	6.24
Receiving opening unpacking and inspecting for damage merchandise from manufacturer or distributor	933408	5.09	6.76
Directing customers to location of articles sought	933407	4.26	5.81
Removing goods with past due use-by dates	933403	4.12	6.06
Filling shelves with goods ensuring goods with the earliest use-by dates are at the front of shelves	933402	4.11	4.97
Maintaining shelf order by removing stock belonging in a different location	933404	4.11	5.72
Obtaining articles for customers from shelf or stockroom	933406	4.11	5.64
Placing goods neatly in bins and on racks and stacking bulky goods on floors	933401	3.61	5.86



WI data

- Can produce a trustworthy measure of tasks' wages



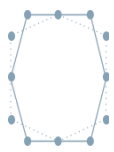
Tasks and gender pay gap

By

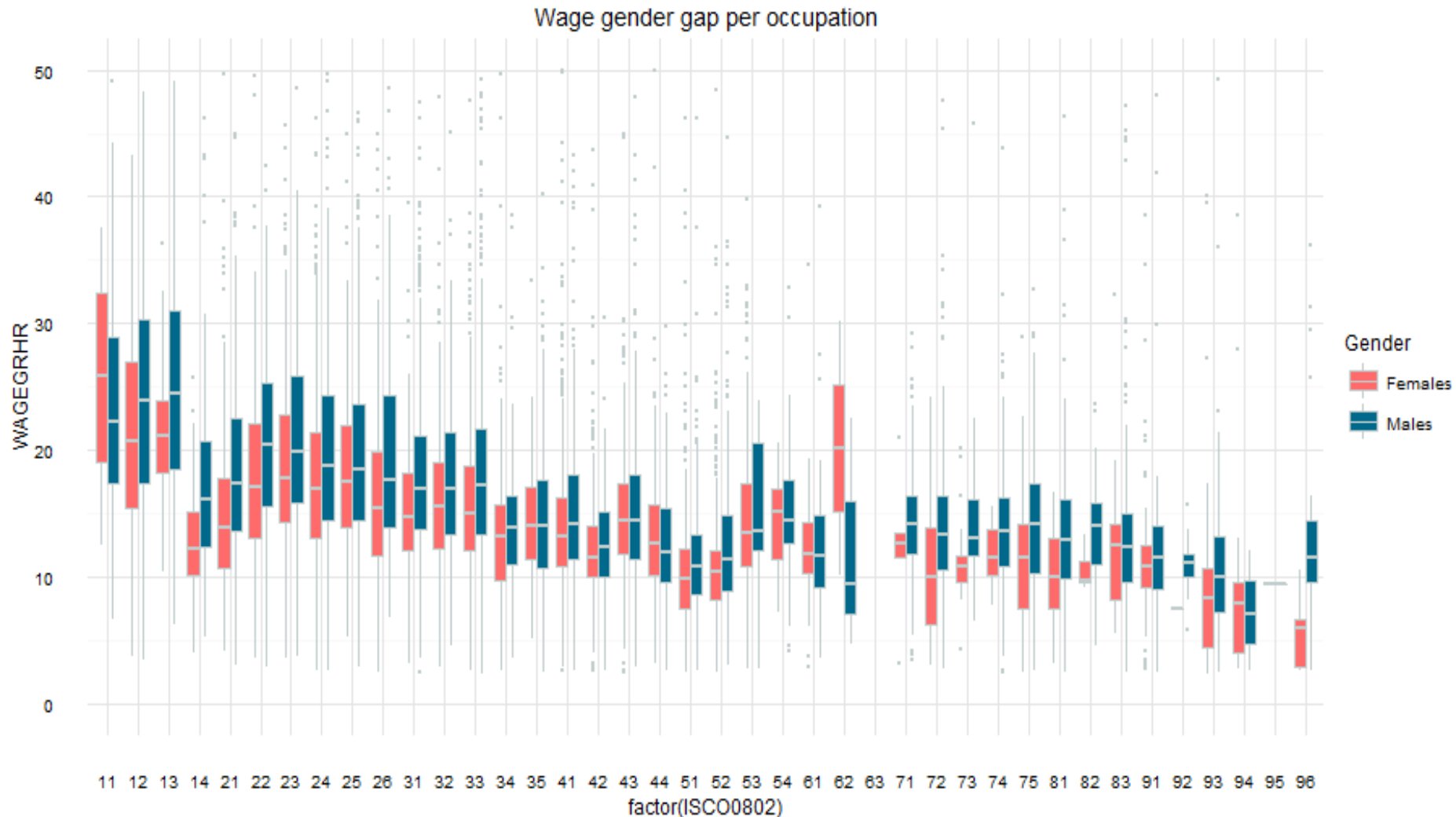
Kea Tijdens

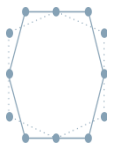
Stephanie Steinmetz

Stefano Visintin



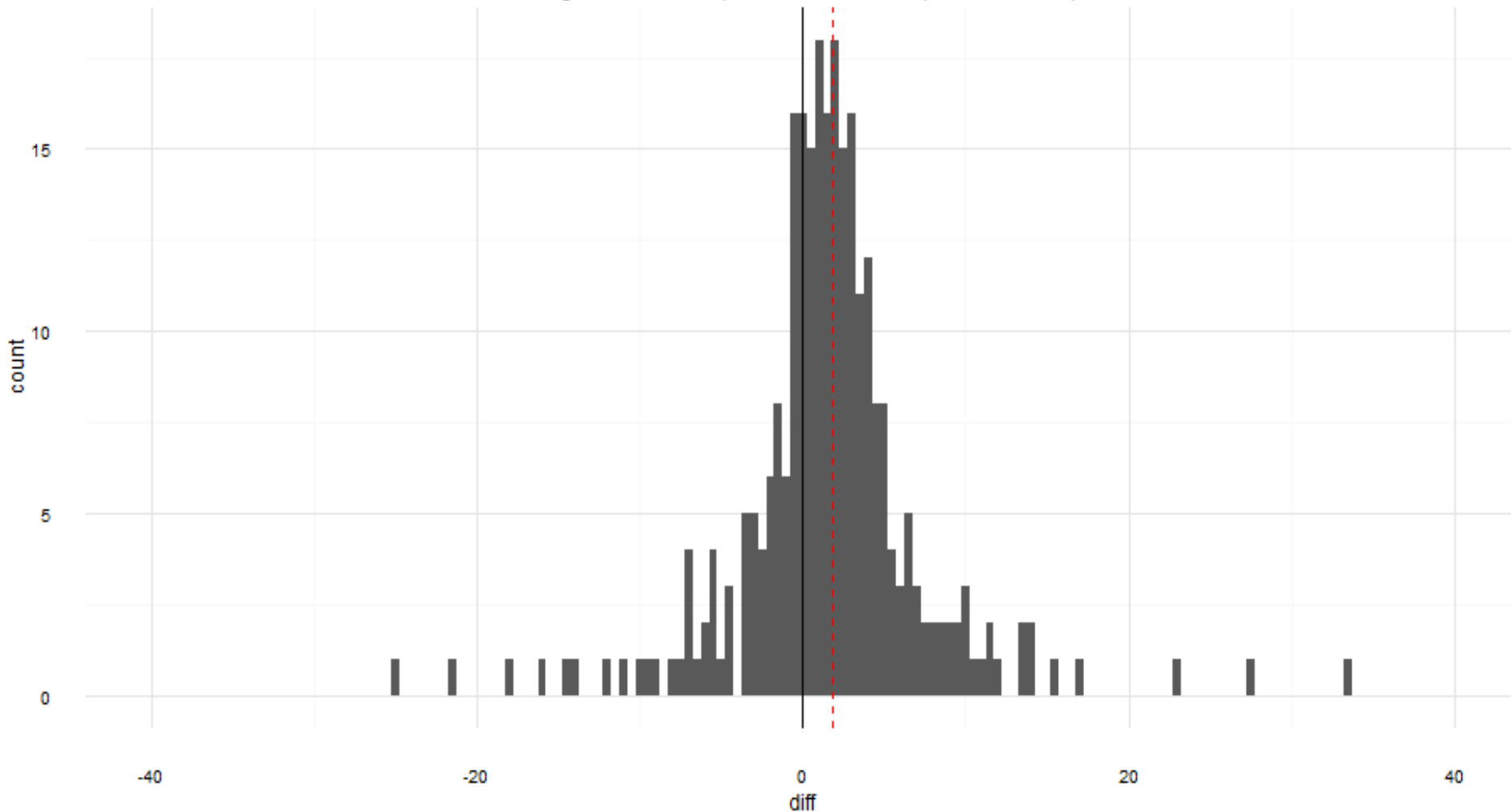
Within occupation gender pay gap

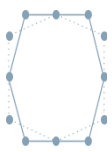




Within occupation gender pay gap

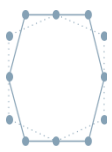
Distribution of the median wage differences (Males vs. Females) for 392 occupations in the Netherlands





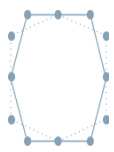
There is a within-occupation gender pay gap

- Or is it because women are paid less to perform the same task?
- Is it because women perform **less paid tasks** within an occupation (**task segregation**)?

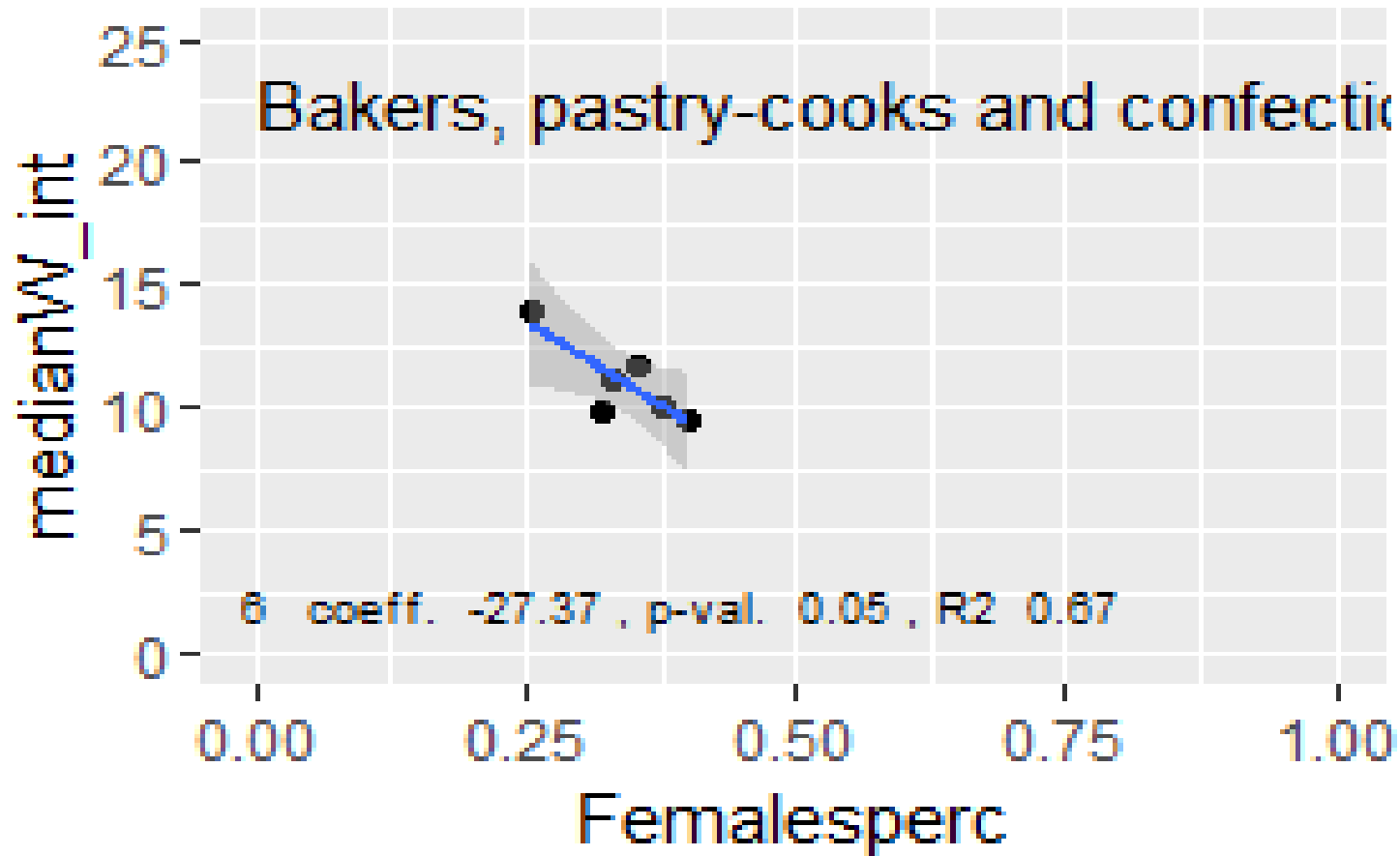


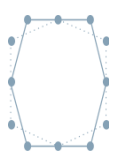
The **task segregation hypothesis**: women perform less paid tasks

- Descriptive analysis strategy
- Per each task with at least 100 respondent (625), we compute
 - the task wage and
 - the % of females engaged intensively in the task.
- Then we observe at occupation level (92) a scatterplot with the relation between these two variables.

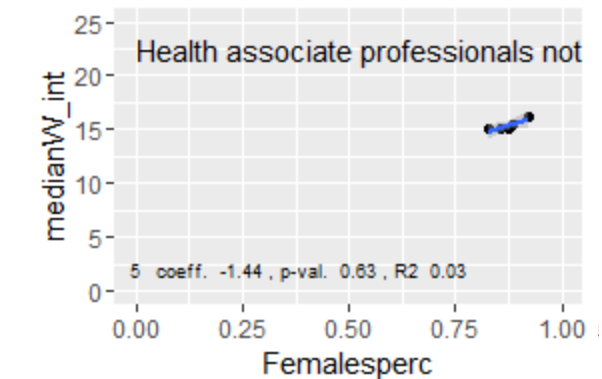
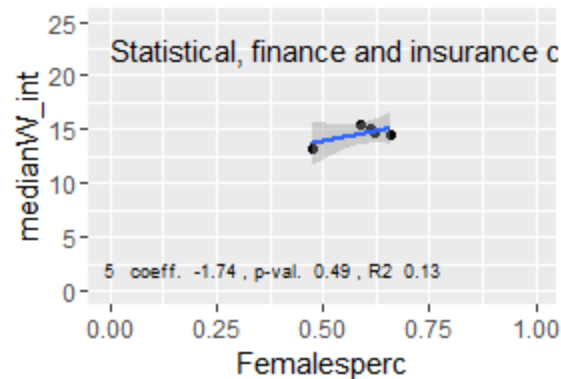
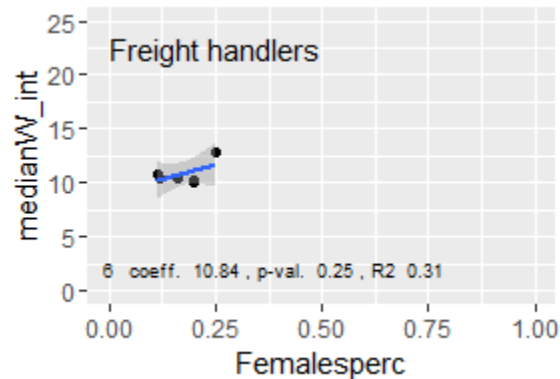
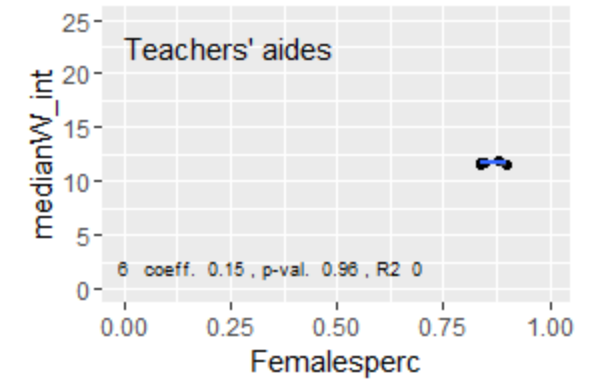
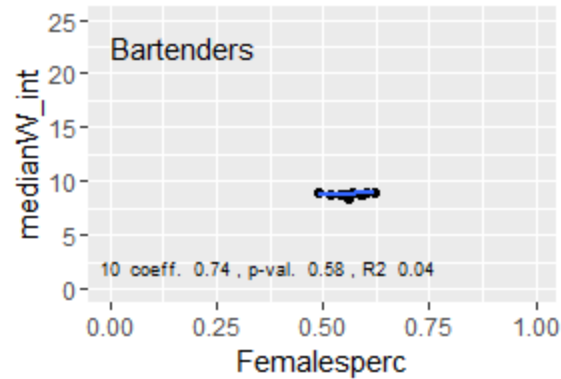
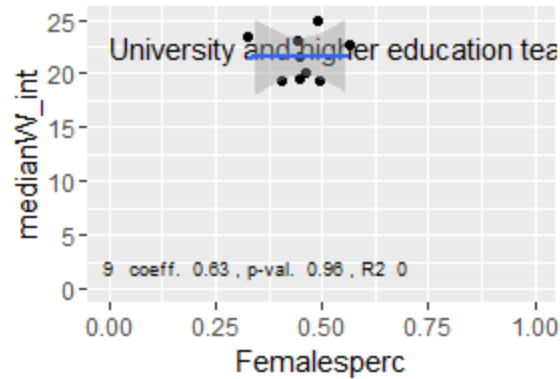
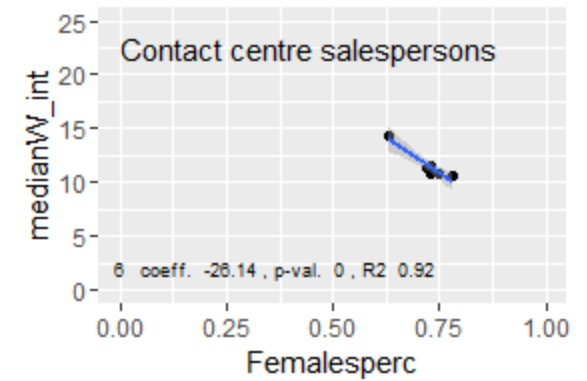
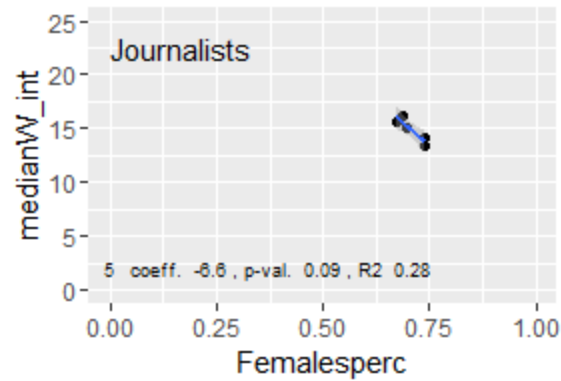
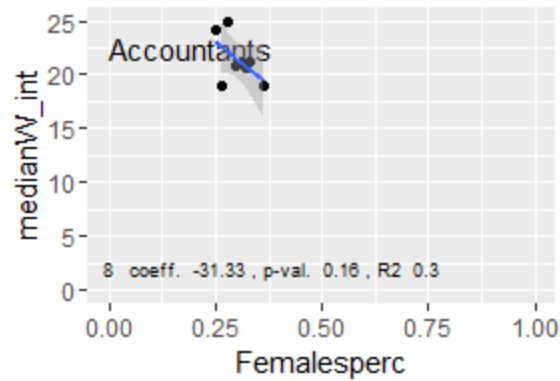


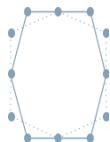
Analysing tasks and wages



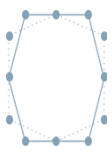


Analysing tasks and wages



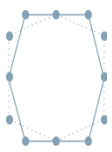


Occupation	Coeff.	p-val		R2
Security guards	-50.36	0	***	0.92
Chefs	-28.77	0.04	**	0.43
Bakers, pastry-cooks and confectionery makers	-27.37	0.05	**	0.67
Product graders and testers (excluding foods and beverages)	-27.37	0.05	**	0.67
Contact centre salespersons	-26.14	0	***	0.92
Buyers	-16.71	0	***	0.67
Systems analysts	-16.02	0.06	*	0.53
Applications programmers	-16.02	0.06	*	0.53
Software and applications developers and analysts not elsewhere classified	-16.02	0.06	*	0.53
Systems administrators	-16.02	0.06	*	0.53
Administrative and executive secretaries	-12.87	0.02	**	0.62
General office clerks	-12.09	0	***	0.94
Business services and administration managers not elsewhere classified	-10.17	0	***	0.76
Physiotherapists	-9.57	0.07	*	0.52
Social work and counselling professionals	-6.6	0.09	*	0.28
Journalists	-6.6	0.09	*	0.28
Electrical engineering technicians	-6.6	0.09	*	0.28
Primary school teachers	-3.69	0.08	*	0.33
Teaching professionals not elsewhere classified	-3.69	0.08	*	0.33
Information and communications technology user support technicians	-3.65	0.07	*	0.46
Restaurant managers	-3.34	0.01	***	0.6
Kitchen helpers	7.8	0.08	*	0.57
Car, taxi and van drivers	12.23	0.03	**	0.59
Shop keepers	13.91	0.07	*	0.53
Shop supervisors	14.9	0.08	*	0.43
Shop sales assistants	14.9	0.08	*	0.43
Web technicians	18.05	0.02	**	0.67
Domestic cleaners and helpers	28.05	0.05	**	0.57
Cleaners and helpers in offices, hotels and other establishments	28.05	0.05	**	0.57
Child care workers	58.66	0.04	**	0.53



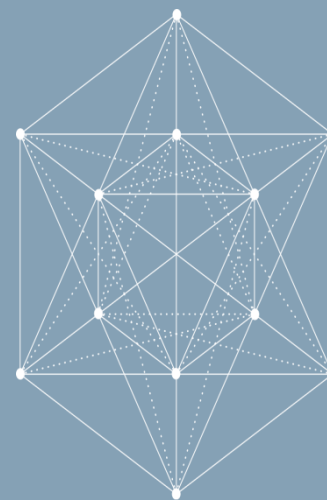
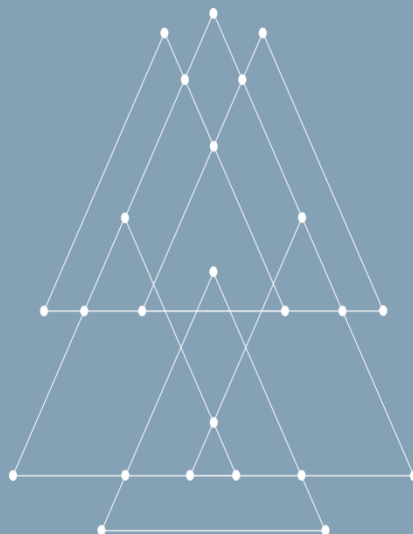
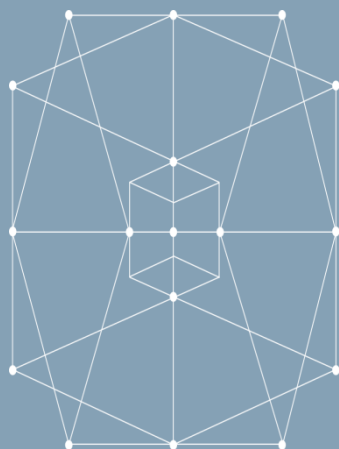
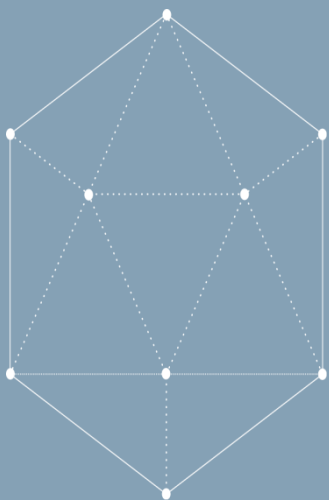
WI data

- Can produce a measure of task wages
- Can contribute to explain wages differences to a larger extent
- **Seems to be useful when explaining gender pay gap**

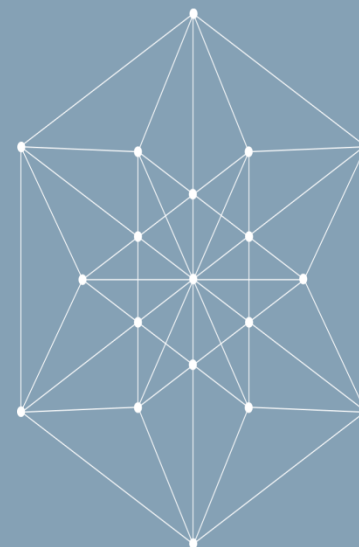
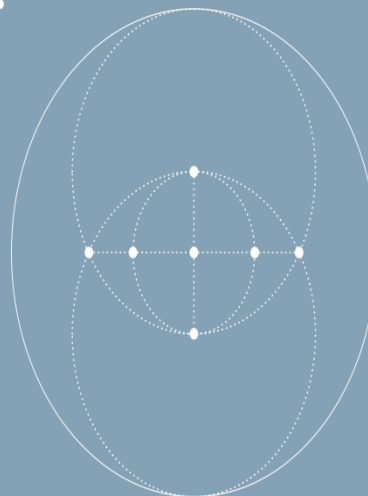
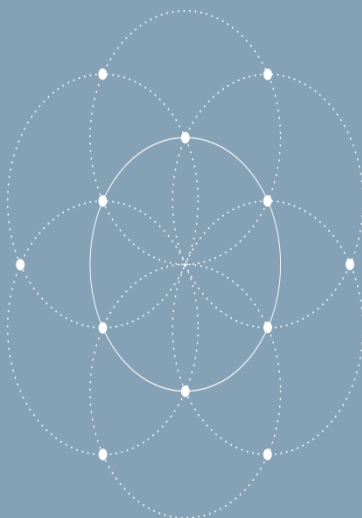
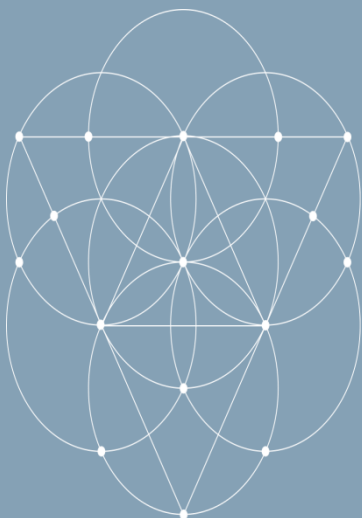
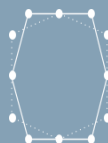


WI data

- Can produce a measure of task wages
- Can contribute to explain wages differences to a larger extent
- Seems to be useful when explaining gender pay gap



Stefano Visintin



svisintin@ucjc.edu
+34 607 73 66 45

 **Universidad
Camilo José Cela**

DOES MIGRATION “PAY OFF” FOR FOREIGN-BORN HEALTH WORKER MIGRANTS –

An exploratory analysis using the
global WageIndicator data set

AIAS - Annual Conference on ‘Wage in global perspective’,
September 1st 2017, Amsterdam

Stephanie Steinmetz (UvA/AIAS, NL),

Daniel H. de Vries (UvA) & Kea Tijdens (AIAS/UvA, NL)



UNIVERSITEIT VAN AMSTERDAM



AMSTERDAM INSTITUTE FOR
ADVANCED LABOUR STUDIES

Motivation

- Rise in international migration of human resources for health due to a worldwide shortage of health workers.
- **Concerns** ⇒ brain drain for source (sending) countries, commercialization of migratory routes & ethics of international recruitment (e.g. training cost shouldered by low income countries).
- **BUT** ⇒ question if foreign-born migrant health workers are actually really 'better off' outside of their own country has never be empirically addressed (likely because benefits are often presumed to be self-evident).

What do we know?

Benefits of migration

- Increased remuneration
- Better professional development & continuing education
- Better working conditions, including flexible scheduling, safe working environments, team support, job security, more autonomy & involvement in decision making
- Enhanced quality of life and diverse cultural experiences

Penalty of migration

- Lack of skill recognition & previous experience
- Licensing problems ⇒ private sector with worse working conditions
- Tied to job by work permits
- Lack of professionalism ⇒ incidents of bullying, racism, exploitation and harassment (particularly for nurses and women)
- Discrimination compared to locals (including poor pay etc.)
- Emotional distress and depression

Research questions

1. What are migration patterns for health workers and in how far are they shaped by language, neighbors and colonizers?
2. What are the personal and occupational drivers of migration for health workers?
 - Who out-migrates and does it pay off?
3. Are foreign-born migrant health workers 'discriminated' in the destination countries?

Data challenges

- So far: findings for net benefits of international migration for health workers is based on anecdotal information, with statistics comparing only a handful of countries on a limited number of variables.
- Need of micro-level data
 - from source and destination countries (comparison of destination and source country).
 - from a large number of countries (representative multi-country survey data), but such surveys are available only to a limited extent and are restricted in terms of core variables)

Data

- Global WageIndicator, 2006-2014, health workers in paid employment, 15-64, N=44,394, 36 countries \Rightarrow 7.9% migrants
- Based on the RQs, the sample selection and the analyses differed
- Problem of selectivity \Rightarrow use of unweighted data due to lack of representative reference surveys \Rightarrow results are exploratory rather than representative.

Analytical strategy

- RQ1: 3 DVs (neighbor, same language, colonizer) + several control variables (gender, age, education, type of healthcare occupation), full sample, binary logistic regression);
- RQ2: 4 DVs (outmigration, wages, working time and life satisfaction) + several control variables, selected South American and African countries, binary logistic & OLS regression;
- RQ3: 3 DVs (occupational status, wages & life satisfaction)+ several control variables (see RQ1), full sample, multilevel analyses.

RQ1: What are the migration patterns?

- 57% of migrants in a health occupation migrate to a country with the same language, 33% to neighboring countries, and 21% to former colonizers.
- This holds when controlling for individual characteristics:
 - People from neighboring and former colonizing countries, high educated and doctors migrate more to countries with a language match (no effect of gender and age;
 - People from language matching countries, women and nurses migrate more and low educated less to neighboring countries (no effect of age);
 - People from language matching countries, older people and nurses migrate more to former colonizing countries, people from neighboring countries and high educated people migrate less.

Table 3 Likelihood of migrating out of the country for all persons born in the country, robust standard errors in brackets

	4 African countries Exp(B)	5 LATAM countries Exp(B)
Female	0.83 (0.21)	1.42** (0.24)
Age	1.02 (0.01)	1.01 (0.00)
High education	0.82 (0.23)	1.22 (0.25)
Low education	1.00 (0.72)	5.94*** (2.34)
Nurse	1.71* (0.46)	1.00 (0.23)
Med. doctor	1.52 (0.68)	2.02*** (0.43)
Constant	9.63*** (7.09)	0.01*** (0.005)
Year controlled 2006–2014	Yes	Yes
Wald Chi square	88.72, df(13)***	77.44, df(13)***
–2 Log likelihood	–280.17	–796.22
Number	890	6356

Source: WageIndicator 2006–2014, selection health workers born in four African countries (Angola, Kenya, South Africa and Zimbabwe) and in five Latin American countries (Argentina, Brazil, Chile, Colombia and Mexico). Reference categories: middle education, all other healthcare occupations, year 2006, 2007

RQ2: Who migrates?

- African countries: only nurses
- Latin American women, low educated and doctors

Does out-migration pay off?

Out-migrated health workers ...

- **earn more** (51% for African and 65% for Latin American) compared to those who remained in the country, but does reduced effect for nurses and doctors
- **work fewer hours** than comparable workers in source countries (7 hrs less a week in Africa and 1,5 hrs less per week in Latin America), holds in particular for out-migrating nurses in Africa and doctors in Latin America)
- **express higher life satisfaction**, this holds in particular for out-migrating doctors in Africa

RQ3: Are migrants discriminated against?

Migrant health workers in destination countries...

- Are not discriminated with respect to wages and occupational status.
 - ⇒ small wage premium for the group of migrants in 'other healthcare occupations'.
 - ⇒ premium is significantly smaller for migrant nurses.
- Report **lower life satisfaction** (except doctors).
- **OVERALL:** Findings indicate an important difference in impact on both wage premiums and quality of life between nurses and doctors.

Conclusion

- Migration patterns are shaped by language matches, neighboring countries and former colonizing countries, but the migrants' characteristics differ by destination country, gender, age, education and occupational background
- Clear evidence that
 - language match, neighboring countries and colonizers still impact on migration patterns, but mixed findings regarding “who migrates”.
 - migration seems to 'pay off' in terms of work and labor conditions generally, although accrued benefits are not equal for all health workers and regions.
- No discrimination in terms of wage and occupational status in the destination country but lower level of life satisfaction

Limitations

- Positive findings (wages) might be related to 'positive selectivity' of international migration \Rightarrow not controlled for.
- Focus only on foreign-born migrant health workers (what about other migrants, i.e. health workers born in the country of survey yet foreign trained or with a foreign or dual nationality)
- Other relevant migration related variables (such as length of residence in the country of birth or years since migration) are not included.
- Selectivity of the data \Rightarrow exploratory study!

THANK YOU

- Comments and suggestions are welcome!

Contact: s.m.steinmetz@uva.nl



**The European Commission's
science and knowledge service**

Joint Research Centre

Life satisfaction of employed, labour market tightness and matching efficiency

**Pablo de Pedraza
JRC, Ispra, COIN**

Amsterdam Friday 1 September 2017

1.-Stylized facts

2.- Hypotheses

3.- Estimation Strategy

4.- Data

5.- Results

1.-Stylized facts

Negative impact of **unemployment rate** on SWB even on employed workers (Blanchflower et al 2014, Di Tella et al 2001, 2003).

More **protected** employees are less affected (Leuchinger et al 2010).

Temporary contracts are more affected (Theodossio and Vasileiou 2007, Origo and Pagani 2009, Böckerman et al 2011).

The job uncertainty and the **fear of losing** their jobs is identified to have strong negative influence over workers' SWB (Guzi and Pedraza 2014).

Individuals with the better **reemployment probabilities** reduce job insecurity which has a positive impact on SWB (Dickerson and Green 2012, Silla 2009).

2.- Hypotheses

- The characteristics of the **matching process** are potentially important determinants of SWB
- Active **employed job seekers** (afraid of loosing or unsatisfied) go beyond unemployment levels
 - Vacancies/job seeker (θ)
 - Higher matching efficiency (λ)

$$LS = f(\text{personal, work, } U, \theta, \lambda)$$

3.- Estimation Strategy (Di Tella et al 2001)

STEP 1

$$(1) LS_{jit} = \sum Personal_{jit} + \varepsilon_i + \gamma_t$$

$$(2) LS_{iit} = \sum Personal_{iit} + \sum Work_{iit} + \varepsilon_i + \gamma_t$$

STEP 3

Measure of

$$LS1 = f(U, \theta, \theta', \lambda')$$

k (LS2).

STEP 2

- Measure

$$LS2 = f(U, \theta, \theta', \lambda')$$

$$\log(H_{s,t}) = \beta_0 \log(\lambda') + \beta_1 \log(U_{s,t-1}) + \beta_2 \log(X_{s,t-1}) + \beta_3 \log(V_{s,t-1}) + \omega_t$$

- Labor market tightness

- $\theta = V/U$
- $\theta' = V/\text{active employed job seekers}$

4.- Data

The measure of **SWB** is obtained from Wage Indicator (Guzi and Pedraza 2015, Kureková et al 2015).

Matching function we use data from the Labour Force Survey (LFS) and the Netherlands' Central Bureau of Statistics (CBS).

5.- Results

	(1)	(2)	(3)	(4)	(5)	(6)
Dependent variables	$LS1_{it}$	$LS1_{it}$	$LS1_{it}$	$LS2_{it}$	$LS2_{it}$	$LS2_{it}$
Unemployment rate	-6.151*** (1.122)	-5.596*** (1.369)	-6.970*** (1.420)	-5.543*** (1.043)	-5.403*** (1.273)	-6.368*** (1.328)
V/U		0.024 (0.034)	-0.057 (0.042)		0.006 (0.031)	-0.051 (0.039)
V/employed job seekers			0.067*** (0.021)			0.047** (0.020)
λ'	0.093 (0.059)	0.091 (0.059)	0.124** (0.060)	0.056 (0.055)	0.055 (0.055)	0.078 (0.056)
Constant	0.466*** (0.095)	0.422*** (0.113)	0.504*** (0.114)	0.431*** (0.088)	0.420*** (0.105)	0.478*** (0.107)
Observations	373	373	373	373	373	373
R ²						

Conclusions

1-Unemployment.- strong and positive

2-V/U.- No effect

3-V/employed job seekers.- positive

4- λ' .- only when not accounting for working conditions

5- 3+4 maybe worry about bargaining power rather than reemployment

Thank you very much!

WageIndicator future – what researchers want (in a nutshell)

Kinshasa Index at Wages in Global perspective –

1 September, 2017, Amsterdam

The scientific conference on WageIndicator research potential, held on September 1, 2017 at the Tropical Institute in Amsterdam, revealed broad outlines of researchers' wishes. They might be subsumed under the heading of the Kinshasa-index. This surprising concept was introduced during the panel discussion by moderator – and WageIndicator director – Paulien Osse.

What does the Kinshasa-index entail – or, rather, what might it come to signify?

1. focus on Africa as the continent where the growth to global presence in 2023 would take WageIndicator first (presently 25 of Africa's 50 countries are covered)
2. focus on the rise of big cities (Kinshasa is Africa's 3rd mega-city and doubled in size over the past 15 years to roughly 10 mio, some sources already claim 13 mio, growth rate 10% per annum)
3. focus on migration (both rural-urban and across neighbouring countries' borders, as well as between continents)
4. widening the scope for longitudinal studies (i.e. following individuals or groups over longer periods of time, mapping their working/family lives as and where they develop)
5. deepening the understanding of occupations by refining definitions to include (varying combinations of) skills needed for specific tasks in volatile labour markets characterized by diminishing permanent employment opportunities
6. the effect of wage setting starting from minimum wages

During the panel discussion, which rounded up a day of state of the [art-presentations](#) by WageIndicator researchers, the above broad topics for future research were proposed by the various panel members, i.e. professors:

- Paul de Beer, Amsterdam
- Rafael Bustillo, Salamanca
- Martin Kahanec, Budapest
- Kea Tijdens, Amsterdam
- Biju Varkey, Ahmedabad
- Klaus Zimmermann, Bonn

Click the name to find a personal contribution in brief (link to video statements).

The Principles of WageIndicator – Why we have WageIndicator in the world?

By Paulien Osse



<https://www.youtube.com/watch?v=CqwvkA4lROM&feature=youtu.be>