









Comparing Collective Bargaining Agreements in four Industries; The Wider Bargaining Agenda; Transnational Company Agreements

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Patterns in bargaining topics across countries and sectors in Europe

- Comparisons for the ten topics in database
 - Variation across countries much larger than across industries
 - In almost all countries CBAs include clauses about working hours and leave, but not in Turkey and UK
 - In six countries all CBAs include clauses regarding sickness and disability - Croatia, France, Serbia, Slovakia, Sweden, Switzerland – but none does so in Greece
 - CBAs in France cover almost all topics, whereas in Greece CBAs cover hardly any topics

The wider bargaining agenda

- Difference between single-employer (SEB) and multi-employer (MEB) bargaining
 - Database has half SEB / half MEB CBAs, but large variation across countries
 - Topics in SEB and MEB are rather similar, but wages and social security & pensions more often in MEB
 - Social security & pension often combined with topics about job descriptions, training, health & safety, and sickness & disability

Transnational Company Agreements (TCA)

- Analysis of 40 TCAs:
 - 20 of 40 TCAs are concluded in manufacturing, one third in commerce and the rest in construction
 - Most TCAs are signed with five Global Unions, a minority is signed with European Works Councils
 - Gender equality and training are the most addressed topics in TCAs
 - Two TCAs could be compared to CBAs of the same company: TCA include far fewer topics than CBAs

Feasibility of a Europe-wide data collection of CBAs

- What do unions do?
 - Little is known about the bargaining outcomes agreed in CBAs in Europe
 - More than half of EU countries have a repository of binding CBAs and almost all post CBAs online
 - Most repositories post the CBA meta-data
 - Some extract the headings from the CBA
 - Some extract information about the CBA content
 - 21 EU countries have less than 1,000 CBAs each