LITHUANIA - Collective Bargaining in Commerce

Total employment - 2016
1,317,700

Employment in commerce - 2016
229,500

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Largest companies in commerce:
1. IKI (Multinational Enterprise: REWE Group (DE))
2. Maxima LT (MNE: Maxima Grupe)
3. Norfos Mažmena, Rivona (MNE: NORFA Group)
4. Rimi Lietuva (MNE: ICA Gruppen (SE))
5. Sanitex (MNE: JSC Sanitex)

Most relevant trade unions in commerce:
- Lithuanian Service Workers Trade Union
- Lithuanian Trade Union of Commercial and Cooperative Employers
- SAMPRO

Most relevant employers organizations in commerce:
LPIA

In the commerce sector:
- Bargaining predominantly at company level.
- No mandatory extension of collective agreements to non-organized employers.

Trade union density rate in commerce is the net union membership as a proportion of all wage earners with right to bargaining in commerce. Bargaining coverage rate in commerce is the proportion of all wage earners with right to bargaining in commerce.

Trade union density in commerce

Bargaining coverage in commerce

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BARCOM project - Analysis of commerce collective agreements

Bargaining level (number of agreements)

Sub-sectors (number of agreements)

Length of validity of the analyzed agreement
23 months

Content of the agreement

BARCOM is a research project improving expertise in industrial relations in the commerce sector by the innovative approach of analyzing the content of 116 collective agreements from 22 European countries and relating the results to the sectoral bargaining systems.

Publications and more information about the project are available at: https://wageindicator.org/main/WageIndicatorFoundation/projects/barcom