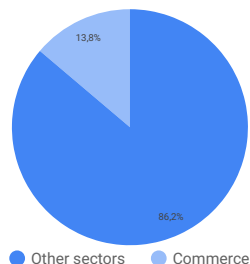


# IRELAND - Collective Bargaining in Commerce

Total employment - 2016

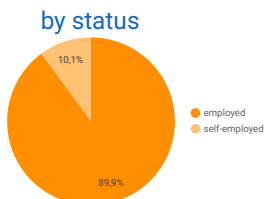
1.953.400



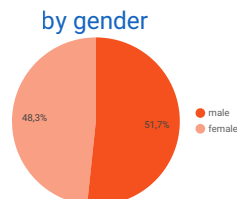
● Other sectors ● Commerce

Employment in commerce - 2016

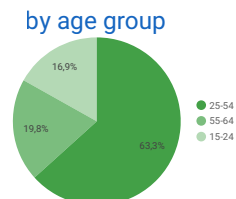
269.800



● employed  
● self-employed



● male  
● female



● 25-54  
● 55-64  
● 15-24

Source: WIBAR3 and BARCOM

## Largest companies in commerce:

1. Dunnes Stores (Multinational Enterprise: Dunnes Group)
2. Lidl (MNE: Lidl (Schwarz Gruppe)(DE))
3. SuperValu (MNE: Musgrave Group)
4. Tesco (MNE: Tesco (UK))
5. UDGHealthcare

## Most relevant trade unions in commerce:

- Mandate
- SIPTU

## Most relevant employers organizations in commerce:

- Retail Ireland (Ibec)
- ISME
- RGDATA

Source: WIBAR3 and Eurofound

In the commerce sector:  
- Bargaining predominantly at company level.  
- No mandatory extension of collective agreements to non-organized employers.

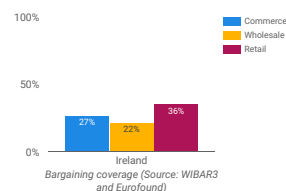
Source: Eurofound

## Trade union density in commerce



Trade union density in commerce (Source: WIBAR3 and Eurofound)

## Bargaining coverage in commerce



Bargaining coverage (Source: WIBAR3 and Eurofound)



**Trade union density rate in commerce** is the net union membership as a proportion of wage earners in employment in commerce.

**Adjusted bargaining coverage rate in commerce** is the proportion of all wage earners with right to bargaining in commerce.

Source: ICTWSS Database Version 5.1 - September 2016



BARCOM

With innovative tools for bargaining support in the commerce sector  
Supported by the European Commission - Industrial Relations and Social Dialogue Program (nr V/5/2014/0106)  
15<sup>th</sup> March 2016 - 15<sup>th</sup> March 2018

BARCOM is a research project improving expertise in industrial relations in the commerce sector by the innovative approach of analyzing the content of 116 collective agreements from 22 European countries and relating the results to the sectoral bargaining systems.